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▶ #4215

Criteria 1. Ability to operate a business, including but not limited to education, knowledge, and experience

Criteria 2. Plan for operating a medical marijuana dispensary in the county for which the applicant is seeking a license, including but not limited to a timeline for opening a retail dispensing location

Criteria 3. Proof of financial stability and access to financial resources

Criteria 4. Ability to comply with the security requirements of this chapter and section 329D-7, HRS

Criteria 5. Capacity to meet the needs of qualifying patients

Criteria 6. Ability to comply with criminal background check requirements pursuant to this chapter and sections 329D-7, 329D-12, and 846-2.7, HRS

Criteria 7. Ability to comply with the requirements in this chapter and chapters 329 and 329D, HRS, for inventory tracking, security, and dispensing limits for qualifying patients

Criteria 8. Ability to maintain confidentiality of a qualifying patient's medical condition, health status, and purchases of marijuana or manufactured marijuana products

Criteria 9. Ability to conduct or contract for certified laboratory testing on marijuana and manufactured marijuana products pursuant to this chapter and sections 329D-7 and 329D-8, HRS

Criteria 10. Ability to comply with requirements for packaging, labeling, and chain of custody of products

Criteria 11. A plan for secure disposal of marijuana and manufactured marijuana products

Criteria 12. Ability to ensure product safety, in accordance with this chapter and sections 329D-8, 329D-10, 329D-11, HRS

Criteria 13. No history of having a business license revoked.

Total Merit Criteria Points Awarded to Applicant

HELPFUL INFORMATION FOR FILLING OUT THIS FORM:

1. You can save your work on this form by checking the 'Save my progress and resume later' box and then clicking the 'Save form and resume later' button
IMPORTANT: Remember to do this every time you leave your application or you will lose the information you have entered.
2. To keep your information secure, remember to log out of your application each time you finish working on it.
3. Use a current version of Google Chrome or Firefox browser when completing this form.
4. Save the form every 20 minutes to avoid timing out. When entering information in a spreadsheet, save and exit the form first.
5. Do not include single or double quote marks (' or ") or more than one period (.) in your document names.

INSTRUCTIONS FOR THE MEDICAL MARIJUANA DISPENSARY LICENSE APPLICATION

Before applying for a medical marijuana dispensary license, applicants must acknowledge that they have read the statute and administrative rules on medication and be redirected to the statute and administrative rules.

Hawaii Revised Statute (HRS) 329D

Hawaii Administrative Rules (HAR) Chapter 11-850

Disclaimer:

MINIMUM REQUIREMENTS

All individual applicants and applying entities must meet the requirements listed below or the application will not be accepted. Applicants must attach proof sections.

INDIVIDUAL APPLICANT

- * Individual applicant shall be at least 21 years old.
- * Shall be a legal resident of the State of Hawaii for at least five (5) uninterrupted years immediately preceding the date of the license application.
- * Shall not have any felony convictions or any other disqualifying background history.
- * Shall be authorized by the applying entity to submit an application for a dispensary license, and act as the primary point of contact with the department.

APPLYING ENTITY

- * The applying entity must be organized under the laws of the State of Hawaii.
- * Have a Hawaii tax identification number.
- * Have a Department of Commerce and Consumer Affairs Business Registration Division number and suffix.
- * Have a federal employer identification number.
- * Not be less than fifty-one percent held by Hawaii legal residents or entities wholly controlled by Hawaii legal residents who have been legal residents for not less than ninety days in application was submitted.
- * Have financial resources under its control of not less than \$1,000,000 for each license applied for, plus not less than \$100,000 for each retail dispensing location bank statements or escrow accounts, and those financial resources shall have been under the control of the applying entity for not less than ninety days in application.
- * Be composed of owners, principals, or members, each of whom is not less than twenty-one years of age and has no felony convictions or any other disqualifying background history.

APPLICATION FEE

The license application fee of \$5,000 by certified check or cashier's check payable to the State of Hawaii, Department of Health, is part of the minimum requirements for Medical Marijuana Dispensary Licensing, Room 337, 601 Kamokila Blvd., Kapolei, HI 96707 or be postmarked by 4:30 pm Hawaii Standard Time on the last calendar day of the month.

Please note the application number on the check. This is found in the heading of the email confirmation you receive upon submittal, and is also visible when the check is cashed.

NOTE: ALL QUESTIONS MUST BE ANSWERED TO SUBMIT YOUR APPLICATION UNLESS OTHERWISE INDICATED.

SECTION A: APPLICATION FOR COUNTY

NOTE: An applicant may apply for a license for more than one county, but may only receive one license. Indicating here that you are applying for a license in one county does not mean you are not applying for a license in another county; separate applications must be submitted. The applicant and applying entity must complete a separate application with all required information and refundable application fee of \$5,000 for each application. The financial resources required (\$1,000,000 plus not less than \$100,000 for each retail dispensing location) only apply toward one license, if granted.

1. For which county are you requesting a license?	County of Maui
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2. Are you also applying for a dispensary license in another county?	No
--	----

2a. If YES, what other county or counties are you applying for a license?
(NOTE: A separate application and check will be required for each county.)

SECTION B: INDIVIDUAL APPLICANT INFORMATION**GENERAL INFORMATION**

3. Legal Name of Applicant	Julie Okada
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4. Upload Proof of Legal Name of Applicant

Scan and submit a certified copy of AT LEAST ONE (1) of the following:

- * Certified copy of a birth certificate or marriage certificate filed with a state office of vital statistics or equivalent agency in the individual's state of birth or marriage;
- * Valid, unexpired U.S. passport [inside cover and first page only] or U.S. passport card;
- * Consular report of birth abroad Form FS-240, DS-1350 or FS-545 issued by the U.S. Department of State;
- * Valid, unexpired permanent resident card (Form I-551) issued by the Department of Homeland Security (DHS) or the U.S. Citizenship and Immigration Services (USCIS);
- * Unexpired employment authorization document issued by the DHS, Form I-766 or Form I-688B;
- * Unexpired foreign passport with the following: a valid, unexpired U.S. visa affixed, and an approved I-94 form documenting the applicant's most recent admittance into the United States or a DHS admittance stamp on the passport;
- * Certified copy of the Certificate of Naturalization issued by DHS, Form N-550 or Form N-570;
- * Certificate of citizenship, Form N-560 or Form N-561, issued by DHS;
- * Court-issued, certified copy of a divorce decree;
- * Certified copy of a legal change of name order

5. Date of Birth (must be at least 21 years old)

6. Upload Proof of Date of Birth of Applicant

Scan and submit a certified copy of AT LEAST ONE (1) of the following:

- * Certified copy of a birth certificate or marriage certificate filed with a state office of vital statistics or equivalent agency in the individual's state of birth or marriage;
- * Valid, unexpired U.S. passport [inside cover and first page only] or U.S. passport card;
- * Consular report of birth abroad Form FS-240, DS-1350 or FS-545 issued by the U.S. Department of State;
- * Valid, unexpired permanent resident card (Form I-551) issued by the Department of Homeland Security (DHS) or the U.S. Citizenship and Immigration Services (USCIS);
- * Unexpired employment authorization document issued by the DHS, Form I-766 or Form I-688B;
- * Unexpired foreign passport with the following: a valid, unexpired U.S. visa affixed, and an approved I-94 form documenting the applicant's most recent admittance into the United States or a DHS admittance stamp on the passport;
- * Certificate of naturalization issued by DHS, Form N-550 or Form N-570;
- * Certificate of citizenship, Form N-560 or Form N-561, issued by DHS;
- * Valid, unexpired driver's license or government issued photo identification card.

7. Social Security No. or Identifier No. (last 4 digits only):

8. Applicant's Address

9. Daytime Phone No.

10. Fax No.

11. Email

CRIMINAL HISTORY INFORMATION

12. Has the individual applicant ever been convicted of a felony? If YES, STOP, you are not an eligible applicant.

13. Has the individual applicant ever been convicted of a crime?

13a. If YES, please describe (e.g., conviction, date, disposition, etc.)

14. Has the individual applicant ever been arrested?

14a. If YES, please describe (e.g., date, disposition, etc.)

Obtain a Criminal History Report

Copy the Validation code from an eCrim report for the individual applicant generated by the Hawaii Criminal Justice Data Center no earlier than December 12, 2015 at 8:00 a.m. (Hawaii-Aleutian Standard Time).

Visit [eCrim.ehawaii.gov \(https://ecrim.ehawaii.gov/ahewa/\)](https://ecrim.ehawaii.gov/ahewa/) to obtain the eCrim report.

15. Enter the eCrim Validation Code here:

16. NOTICE: Pursuant to Chapter 329D HRS and Chapter 11-850 HAR, applicants are required to provide consent to a background check, including fingerprinting, to be conducted by the Department of Health or its designee.

Further information and instructions will be provided on <http://health.hawaii.gov/medicalmarijuana/>. If the information and instructions are not yet posted, please check the website often.

RESIDENCY INFORMATION 17. Is the Applicant a legal resident of the State of Hawaii for at least five years? If NO, STOP, you are not an eligible applicant.

18. Upload Proof of Hawaii Residency:

Scan and submit AT LEAST ONE (1) of the following source documents as proof of Hawaii state residency for at least five years:

- * State of Hawaii tax return Form N-11 without schedules, worksheets, or attachments, and redacted to remove all financial information and all but the last four digits of the individual's social security number;
- * Evidence of voter registration;
- * Ownership, lease, or rental documents for place of primary domicile;
- * Billing statements including utility bills; or
- * Vehicle registration.

19. Authorized to Act on Behalf of Applying Entity

Scan and submit evidence of the authority of the individual to act on behalf of the applying entity, and supporting documentation (e.g. corporate resolution, bylaws, articles of incorporation):

SECTION C: APPLYING ENTITY INFORMATION

20. Name of Applying Entity

Launiupoko Farm, LLC

21. Applying Entity's Business Address

40 Haniu Place
Lahaina , Hawaii 96761
United States

22. Entity Phone #

23. Entity Email

24. Entity Fax #

25. Is the applying entity organized under the laws of the State of Hawaii? If the answer is 'NO', STOP, you are not an eligible applicant.

26. Upload Applying Entity Incorporation or Business Status Documentation:

Upload a certified copy of applying entity's incorporation documents in the State of Hawaii.

Visit [Hawaii Business Express \(https://hbe.ehawaii.gov/documents/search.html\)](https://hbe.ehawaii.gov/documents/search.html) for available documents.

27. Provide the entity's Hawaii Department of Commerce & Consumer Affairs Business Registration Division Number & Suffix (file number).

Visit [Hawaii Business Express - Business Name Search \(https://hbe.ehawaii.gov/documents/search.html\)](https://hbe.ehawaii.gov/documents/search.html) to locate your entity's file number.

28. Upload a copy of the entity's Certificate of Good Standing from the Department of Commerce and Consumer Affairs.

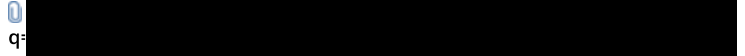
29. Hawaii Tax Identification Number:

Provide the number along with a copy of the State of Hawaii Tax Identification Number (see question immediately below).



Visit [Tax ID Search \(https://dotax.ehawaii.gov/tls/app\)](https://dotax.ehawaii.gov/tls/app) for this information.

30. Upload a copy of the entity's State of Hawaii Tax Identification document.



31. Federal Employer Identification Number: Provide the Federal Employer Identification Number.



32. Upload a copy of the entity's Federal Employer Identification Number document.

**OWNER(S), PRINCIPAL(S), & MEMBER(S) INFORMATION**

33. Enter the total number of Owner(s), Principal(s), and Member(s) of the applying entity here:

4

34. Upload Owner, Principal, and Member Information Spreadsheet

INSTRUCTIONS: Download the EXCEL spreadsheet below, enter the following information in the format required, and upload it to attach it to your application.

Information to be provided:

1) List of Owners, Principals, and Members of the Applying Entity

For each Owner, Principal, and Member of the Applying Entity:

- A) Name, Address, Phone number, and Email Address
- B) Each individual's percent interest in the company
- C) State of primary residence
- D) Number of years each person has lived in Hawaii (the most recent, uninterrupted number of years that the person has been a resident), and
- E) A criminal background check for each Owner, Principal, and Member.

Copy the validation code from an eCrim report for the individual generated by the Hawaii Criminal Justice Data Center no earlier than December 12, 2015 at 8:00 a.m. (Hawaii-Aleutian Standard Time).



Visit [eCrim.ehawaii.gov \(https://ecrim.ehawaii.gov/ahewa/\)](https://ecrim.ehawaii.gov/ahewa/) to obtain the eCrim report.

Please include a signed statement by each Owner, Principal, or Member certifying that the information is complete and accurate. Upload the signed statements in the following question (35.)

2) Other Businesses Holding an Interest

If there are businesses that hold an interest in the company, list the business names and percent interest on a separate tab on the spreadsheet.

[Download Owner Principal Member Information Spreadsheet \(/mmjdisp/templates/Owner_Principal_Member_Report.xls\)](#)

35. Upload Proof of Name, Date of Birth, and Residency for each Officer, Principal, or Member listed on the spreadsheet

1) Proof of Legal Name of Each Owner, Principal, and Member:

Scan and submit a certified copy of **AT LEAST ONE (1)** of the following:

- * Certified copy of a birth certificate or marriage certificate filed with a state office of vital statistics or equivalent agency in the individual's state of birth or marriage;
- * Valid, unexpired U.S. passport [inside cover and first page only] or U.S. passport card;
- * Consular report of birth abroad Form FS-240, DS-1350 or FS-545 issued by the U.S. Department of State;
- * Valid, unexpired permanent resident card (Form I-551) issued by the Department of Homeland Security (DHS) or the U.S. Citizenship and Immigration Services (USCIS);
- * Unexpired employment authorization document issued by the DHS, Form I-766 or Form I-688B;
- * Unexpired foreign passport with the following: a valid, unexpired U.S. visa affixed, and an approved I-94 form documenting the applicant's most recent admittance into the United States or a DHS admittance stamp on the passport;
- * Certificate of naturalization issued by DHS, Form N-550 or Form N-570;
- * Certificate of citizenship, Form N-560 or Form N-561, issued by DHS;
- * Court-issued, certified copy of a divorce decree;
- * Certified copy of a legal change of name order;

2) Proof of Date of Birth

Scan and submit a certified copy of **AT LEAST ONE (1)** of the following:

- * Certified copy of a birth certificate or marriage certificate filed with a state office of vital statistics or equivalent agency in the individual's state of birth or marriage;
- * Valid, unexpired U.S. passport [inside cover and first page only] or U.S. passport card;
- * Consular report of birth abroad Form FS-240, DS-1350 or FS-545 issued by the U.S. Department of State;
- * Valid, unexpired permanent resident card (Form I-551) issued by the Department of Homeland Security (DHS) or the U.S. Citizenship and Immigration Services (USCIS);
- * Unexpired employment authorization document issued by the DHS, Form I-766 or Form I-688B;
- * Unexpired foreign passport with the following: a valid, unexpired U.S. visa affixed, and an approved I-94 form documenting the applicant's most recent admittance into the United States or a DHS admittance stamp on the passport;
- * Certificate of naturalization issued by DHS, Form N-550 or Form N-570;
- * Certificate of citizenship, Form N-560 or Form N-561, issued by DHS;
- * Valid, unexpired driver's license or government issued photo identification card.

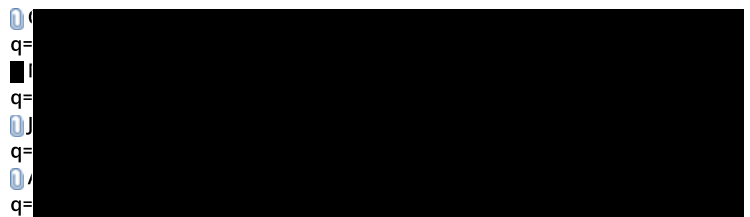
3) Proof of Hawaii Residency:

Scan and submit **AT LEAST ONE (1)** of the following source documents as proof of Hawaii state residency for at least five years:

- * State of Hawaii tax return Form N-11 without schedules, worksheets, or attachments, and redacted to remove all financial information and all but the last four digits of the individual's social security number;
- * Evidence of voter registration;
- * Ownership, lease, or rental documents for place of primary domicile;
- * Billing statements including utility bills; or
- * Vehicle registration.

Document size limit is 2 MB. Up to 10 documents may be attached.

SECTION D: FINANCIAL INFORMATION



36. FINANCIAL RESOURCES GENERAL INFORMATION

INSTRUCTIONS: Download the EXCEL spreadsheet below, enter the following information in the format required, and upload it to attach it to your application.

Information to be provided:

1) Financial Resources the applying entity has under its control. List each financial resource, amount of the resource (round to nearest dollar, no cents), and verifying information (account type, account number, account name, name of financial institution, applicant contact information) as shown on the spreadsheet

q=

2) Date Resource/Dollar amount under the applying entity's control

[Download Financial Resources General Information Spreadsheet \(/mmjdisp/templates/Financial_Resources_General.xls\)](#)

Upload the completed Financial Resources General Information Spreadsheet

37. Upload Financial Resources General Information Supporting Source Documents

Upload supporting source documents, i.e. bank statements, escrow account information, balance sheets etc. Supporting source documents for Financial Resources General Information must be provided as proof of the financial resources.

Document size limit is 10 MB. Up to 5 documents may be attached.

q=

q=

q=

q=

q=

q=

**38. FINANCIAL RESOURCES -
RETAIL DISPENSING LOCATION INFORMATION**

INSTRUCTIONS: Download the EXCEL spreadsheet below, enter the following information in the format required, and upload it to attach it to your application.

Data to be provided:

1) Financial Resources the applying entity has under its control for each retail dispensing location allowed (2 locations maximum)

2) Dollar Amount (total aggregate for each retail dispensing location shall be not less than \$100,000, or \$200,000 for 2 locations)

q=

q=

3) Date Resource/Dollar amount under the applying entity's control (resources have been under the Applying Entity's control for not less than 90 days)

[Download Financial Resources - Retail Dispensing Location Information Spreadsheet \(/mmjdisp/templates/Financial_Resources_Retail_Dispensing_Location.xls\)](#)

Upload the completed Financial Resources - Retail Dispensing Location Information Spreadsheet

39. Upload Retail Dispensary Location Supporting Source Documents

Upload supporting source documents, i.e. bank statements, escrow account information, balance sheets etc. Supporting source documents for retail dispensary locations must be provided as proof of the financial resources.

Document size limit is 10 MB. Up to 5 documents may be attached.

q=

q=

q=

q=

q=

q=

q=

q=

SECTION E: MERIT INFORMATION - OPTIONAL

Responses for each criteria shall be no longer than specified for each criteria, double spaced, font size no smaller than 12, and margins no less than 1 inch

- (1) Ability to operate a business, including but not limited to education, knowledge, and experience with:
- (A) Regulated industries;
 - (B) Agriculture or horticulture;
 - (C) Commercial manufacturing;
 - (D) Pharmaceutical companies;
 - (E) Operating or working in a medical marijuana dispensary business;
 - (F) Creating and implementing a business plan, including a timeline for opening a business;
 - (G) Creating and implementing a financial plan;
 - (H) Retail sales;
 - (I) Secure inventory tracking and control;
 - (J) Protecting confidential customer information;
 - (K) Owning or managing a business that required twenty four hour security monitoring; and
 - (L) Any other experience the applicant considers relevant;

Response to (1) shall be no longer than five (5) pages.

Upload Response to (1)

- (2) Plan for operating a medical marijuana dispensary in the county for which the applicant is seeking a license, including but not limited to a timeline for opening a retail dispensing location;

Response to (2) shall be no longer than five (5) pages.

Upload Response to (2)

- (3) Proof of financial stability and access to financial resources, including but not limited to:
- (A) Legal sources of finances immediately available to begin operating a dispensary;
 - (B) A summary of financial statements in businesses previously or currently owned or operated by the applicant;
 - (C) A financial plan for operating a medical marijuana dispensary in Hawaii;
 - (D) Good credit history; and
 - (E) History of bankruptcy by the applicant or entities owned or operated by the applicant;

Response to (3) shall be no longer than five (5) pages.

Upload Response to (3)

- (4) Ability to comply with the security requirements of Chapter 11-850 and Section 329D-7, HRS;

Response to (4) shall be no longer than five (5) pages.

Upload Response to (4)

- (5) Capacity to meet the needs of qualifying patients, including but not limited to:

- (A) Educating patients on how marijuana can be used to assist patients with debilitating medical conditions and about the marijuana and manufactured marijuana products that will be available in the applicant's retail dispensing locations;
- (B) Producing and maintaining a supply of marijuana that is sufficient to meet the needs of qualifying patients;
- (C) Providing safe, accessible retail dispensing locations; and
- (D) Measuring and improving customer satisfaction;

Response to (5) shall be no longer than five (5) pages.

Upload Response to (5)

- (6) Ability to comply with criminal background check requirements pursuant to Chapter 11-850 and Sections 329D-7, 329D-12, and 846-2.7, HRS;

Response to (6) shall be no longer than three (3) pages.

Upload Response to (6)

(7) Ability to comply with the requirements in Chapter 11-850 and Sections 329 and 329D, HRS, for inventory tracking, security, and dispensing limits for qualifying patients;

Response to (7) shall be no longer than five (5) pages.

Upload Response to (7)

(8) Ability to maintain confidentiality of a qualifying patient's medical condition, health status, and purchases of marijuana or manufactured marijuana products;

Response to (8) shall be no longer than three (3) pages.

Upload Response to (8)

(9) Ability to conduct or contract for certified laboratory testing on marijuana and manufactured marijuana products pursuant to Chapter 11-850 and Sections 329D-7 and 329D-8, HRS;

Response to (9) shall be no longer than three (3) pages.

Upload Response to (9)

(10) Ability to comply with requirements for packaging, labeling, and chain of custody of products;

Response to (10) shall be no longer than three (3) pages.

Upload Response to (10)

(11) A plan for secure disposal of marijuana and manufactured marijuana products;

Response to (11) shall be no longer than five (5) pages.

Upload Response to (11)

(12) Ability to ensure product safety, in accordance with Chapter 11-850 and Sections 329D-8, 329D-10, 329D-11, HRS.

Response to (12) shall be no longer than five (5) pages.

Upload Response to (12)

(13) No history of having a business license revoked.

Response to (13) shall be no longer than three (3) pages.

Upload Response to (13)

SECTION F: CERTIFICATION AND SUBMITTAL

Certification

☒ I hereby certify under penalty of law that the information submitted as part of this application is true and correct.

By checking the box above and entering the individual applicant's name below, the applicant has electronically signed this application.

Applicant Name

Julie Okada

If you have previously submitted an application and this is a revision, enter the unique entry number(s) of your previous submission(s) here.

User ID

User Email

Entry Info

Date Created

29 Jan 2016 - 01:33:44 PM

Date Updated

IP Address

OPERATING AGREEMENT

FOR

LAUNIUPOKO FARM LLC

This Operating Agreement (this "*Agreement*") for **LAUNIUPOKO FARM LLC** (the "*Company*") is entered into by and amongst **MASAHIRO UCHIDA, ALIKA ATAY, YASUHITO OGASAWARA, JULIE OKADA** (individually, "*Member*", and collectively, the "*Members*"), and the Company.

The Members agree to operate the Company on the terms and conditions set forth herein as an at-will Members-managed Hawaii limited liability company pursuant to the Hawaii Uniform Limited Liability Company Act, Chapter 428, Hawaii Revised Statutes, as amended from time to time (the "*Act*"). In the event of an inconsistency between this Agreement and the Act, this Agreement shall govern. To the extent any provision of this Agreement is prohibited or ineffective under the Act, this Agreement shall be considered amended to the least degree possible in order to make this Agreement effective under the Act.

1. Name. The name of the Company shall be LAUNIUPOKO FARM LLC.

2. Purposes and Powers. The Company is formed for the object and purpose of, and the nature of the business to be conducted and promoted by the Company is, (a) to engage in agricultural business, sales of agricultural products, travel agency, wedding coordination and real estate rental business and, (b) to engage in any other lawful act or activity for which limited liability companies may be formed under the Act. The Company shall have the power to do all things necessary or convenient to accomplish its purpose and operate its business.

3. Principal Business Office. The principal business office of the Company shall be located at 40 Haniu Place, Lahaina, HI 96761, or at such other location as may hereafter be determined by the Members.

4. Members & Manager. The name and the street address of the Members is as follows:

Name

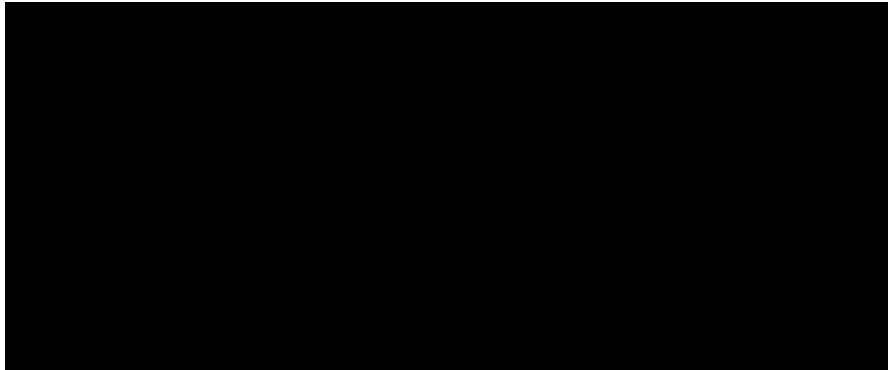
Address

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5. Limited Liability. Except as otherwise provided by the Act, the debts, obligations and liabilities of the Company, whether arising in contract, tort or otherwise, shall be solely the debts, obligations and liabilities of the Company, and the Members shall not be obligated personally for any such debt, obligation or liability of the Company solely by reason of being a Members of the Company. The failure of the Company to observe any formalities or requirements relating to the exercise of its powers or management of its business or affairs under this Agreement or the Act shall not be grounds for imposing personal liability on the Members.

6. Capital Contributions. The Members have agreed to make certain capital contribution to the Company and will have the following distributional interests in the Company (“*Distributional Interests*”):



7. Additional Contributions. No Member is required to make any additional capital contribution to the Company. However, a Member may make additional capital contributions to the Company with the written consent of the Member(s).

8. Allocation of Profits and Losses. The Company's profits and losses shall be allocated to the Member(s) in proportion to their respective Distributional Interests.

9. Distributions. Distributions shall be made to the Member(s) at the times and in the aggregate amounts determined by the Member(s), subject to the requirements of the Act. Such distributions shall be allocated among the Member(s) in the same proportion as their respective Distributional Interests.

10. Management. The Company shall be managed by the Members in accordance with the requirements of the Act. The Members shall have the power to do any and all acts necessary, convenient or incidental to or for the furtherance of the purposes described herein, including all powers, statutory or otherwise, possessed by Members of a limited liability company under the laws of the State of Hawaii. Any matter requiring the approval of the Member(s), other than those matters requiring unanimous consent by the Members of the Company under the Act, and except as otherwise provided herein, may be decided by the vote, approval or consent of a majority of the Distributional Interests of the Member(s).

11. Reimbursement of Expenses. Members shall be reimbursed all reasonable expenses incurred in managing the Company.

12. Other Business. The Member(s) and any person or entity affiliated with any of the Member(s) may, directly or indirectly, engage in or possess an interest in other business ventures (not conflicting with the interest of the Company) of every kind and description, independently or with others. None of the Company or the other Members shall have any rights in or to such independent ventures or the income or profits therefrom by virtue of this Agreement.

13. Exculpation and Indemnification. No Members shall be liable to the Company, any other Members or any other person or entity who has an interest in the Company for any loss, damage or claim incurred by reason of any act or omission performed or omitted by such Members in good faith on behalf of the Company and in a manner reasonably believed to be within the scope of the authority conferred on such Members by this Agreement, except that a Members shall be liable for any such loss, damage or claim incurred by reason of such Member's gross negligence or willful misconduct. To the full extent permitted by applicable law, a Members shall be entitled to indemnification from the Company for any loss, damage or claim incurred by such Members by reason of any act or omission performed or omitted by such Members in good faith on behalf of the Company and in a manner reasonably believed to be within the scope of the authority conferred on such Members by this Agreement, except that no Members shall be entitled to be indemnified in respect of any loss, damage or claim incurred by such Members by reason of gross negligence or willful misconduct with respect to such acts or omissions; provided, however, that any indemnity under this Section 13 shall be provided out of and to the extent of the Company assets only, and no Members shall have personal liability on account thereof.

14. Assignments. A Member may not assign in whole or in part its limited liability company interest without the written consent of the non-assigning Members. If a Member transfers all of its interest in the Company pursuant to this Section, the transferee shall be admitted to the Company upon its execution of an instrument signifying its agreement to be bound by the terms and conditions of this Agreement. Such admission shall be deemed effective immediately prior to the transfer, and, immediately following such admission, the transferor Members shall cease to be a Member of the Company.

15. Fiscal Year. Subject to the requirements of the Internal Revenue Code of 1986, as amended from time to time, the fiscal year of the Company end on the last day of December.

16. Admission of Additional Members. One (1) or more additional Members of the Company may be admitted to the Company with the written consent of the Member(s).

17. Term; Dissolution. The term of this Agreement shall commence on the date of this Agreement and shall continue until this Agreement is terminated by the Member(s) or the Company is dissolved. The Company shall not have the obligation to cause a Member's interest in the Company to be purchased pursuant to the Act upon dissociation of the Members.

The Company shall dissolve, and its affairs shall be wound up, upon the occurrence of an event specified in the Act. In the event of dissolution, the Company shall conduct only such activities as are necessary to wind up its affairs (including the sale of the assets of the Company in an orderly manner), and the assets of the Company shall be applied in the manner, and in the order of priority, set forth in the Act.

18. Severability of Provisions. Each provision of this Agreement shall be considered severable and if for any reason any provision or provisions herein are determined to be invalid, unenforceable or illegal under any existing or future law, such invalidity, unenforceability or illegality shall not impair the operation of or affect those portions of this Agreement that are valid, enforceable and legal.

19. Counterparts. This Agreement may be executed in any number of counterparts, each of which shall be deemed an original of this Agreement.

20. Entire Agreement. This Agreement constitutes the entire agreement between the parties hereto with respect to the subject matter hereof, and supersedes all prior understandings or agreements between the parties.

21. Governing Law. This Agreement shall be governed by, and construed under, the laws of the State of Hawaii (without regard to conflict of laws principles), all rights and remedies being governed by said laws.

22. Amendments. This Agreement may not be modified, altered, supplemented or amended except pursuant to a written agreement executed and delivered by all of the Members.

[SIGNATURES ON NEXT PAGE]

[REDACTED]

[REDACTED]

[REDACTED]

FILED 03/13/2014 02:17 PM
Business Registration Division
DEPT. OF COMMERCE AND
CONSUMER AFFAIRS
State of Hawaii



STATE OF HAWAII
DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS
Business Registration Division
335 Merchant Street
Mailing Address: P.O. Box 40, Honolulu, Hawaii 96810
Phone No.(808) 586-2727

Internet FORM LLC-1
0313201447725 7/2010



ARTICLES OF ORGANIZATION FOR LIMITED LIABILITY COMPANY
(Section 428-203 Hawaii Revised Statutes)

PLEASE TYPE OR PRINT LEGIBLY IN BLACK INK

The undersigned, for the purpose of forming a limited liability company under the laws of the State of Hawaii, do hereby make and execute these Articles of Organization:

I

The name of the company shall be:
LAUNIUPOKO FARM LLC

(The name must contain the words *Limited Liability Company* or the abbreviation *L.L.C. or LLC*)

II



III

The company shall have and continuously maintain in the State of Hawaii a registered agent who shall have a business address in this State. The agent may be an individual who resides in this State, a domestic entity or a foreign entity authorized to transact business in this State.

- a. The name (and state or country of incorporation, formation or organization, if applicable) of the company's registered agent in the State of Hawaii is:

GO LAW OFFICE LLLC

106547 C5

HAWAII

(Name of Registered Agent)

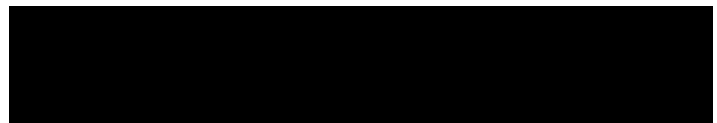
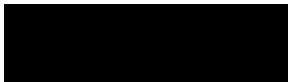
(State or Country)

- b. The street address of the place of business of the person in State of Hawaii to which service of process and other notice and documents being served on or sent to the entity represented by it may be delivered to is:

1441 KAPIOLANI BLVD, SUITE 910, HONOLULU, HI 96814 USA

IV

The name and address of each organizer is:



03/13/201447725

V

The period of duration is (check one):



At-will



For a specified term to expire on: _____

(Month Day Year)

VI

The company is (check one):

a.

Manager-managed, and the names and addresses of the initial managers are listed in paragraph "c",
and the number of initial members are:

b.



Member-managed, and the names and addresses of the initial members are listed in paragraph "c".

c.

List the names and addresses of the initial managers if the company is Manager-managed, or
List the names and addresses of the initial members if the company is Member-managed.

VII

The members of the company (check one):



Shall not be liable for the debts, obligations and liabilities of the company.



Shall be liable for all debts, obligations and liabilities of the company.

Shall be liable for all or specified debts, obligations and liabilities of the company **as stated below**, and have consented in writing to the adoption of this provision or to be bound by this provision.

We certify, under the penalties set forth in the Hawaii Uniform Limited Liability Company Act, that we have read the above statements, I am authorized to sign this Articles of Organization, and that the above statements are true and correct to the best of our knowledge and belief.

13

MARCH 2014

Signed this

_____ day of _____

(Type/Print Name of Organizer)

(Signature of Organizer)

03/13/201447725

[illegible]

Response to Criterion 1

“Ability”



Launiupoko Farm

From Julie Okada, Individual Applicant, and Launiupoko Farm, LLC,
Entity Applicant with the technical assistance of James Anthony
Technical Assistance Consulting (JATAC), consultant.

CONTENTS

Alika Atay—Founder and Co-Executive Director (LLC Member)	1
Julie Okada—Founder; Co-Executive Director (LLC Member); Individual Applicant	2
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Masahiro Uchida—Founder and Finance Director (LLC Member)	3
James Anthony—Principal Consultant, JATAC	4
Marc Matulich—Lead Consultant, JATAC	5

ATTACHMENTS

- 1-A: Biographies and Resumes
- 1-B: Farmers Union Support Letter
- 1-C: Malama Na Pua Healing Center Support Letter
- 1-D: Hale Malu Integrative Wellness Support Letter
- 1-E: Organizational Chart

Criterion 1

Language

Ability to operate a business, including but not limited to education, knowledge, and experience with:

- A) *Regulated industries;*
- B) *Agriculture or horticulture;*
- C) *Commercial manufacturing;*
- D) *Pharmaceutical companies;*
- E) *Operating or working in a medical marijuana dispensary business;*
- F) *Creating and implementing a business plan, including a timeline for opening a business;*
- G) *Creating and implementing a financial plan;*
- H) *Retail sales;*
- I) *Secure inventory tracking and control;*
- J) *Protecting confidential customer information;*
- K) *Owning or managing a business that required twenty four hour security monitoring; and*
- L) *Any other experience the applicant considers relevant;*

Response shall be no longer than five (5) pages.



Starting a medical marijuana dispensary is like operating other small and medium-scale agricultural and retail endeavors—with added security and regulatory compliance. We, the four founders of Launiupoko Farm, LLC, have track records of business success. We can successfully launch a dispensary together with our integral project consultants, James Anthony Technical Assistance Consulting (“JATAC,” including James Anthony, Principal Consultant, and Marc Matulich, Lead Consultant). They are committed to assisting us for the first 1-2 years.

In aggregate, the six of us have the requisite education in, knowledge of, and experience with: business success (over 110 years), regulated industries (20 years), agriculture (32 years), commercial manufacturing (10 years), medical marijuana dispensary business management and agriculture (20 years), business plan and timeline implementation (41 years), financial planning and implementation (36 years), retail sales (10 years), secure inventory tracking and control (10 years), protecting confidential patient information (20 years), owning and managing businesses that require 24-hour security monitoring (10 years), complex project management (56 years), mandatory legal and business timeline compliance (22 years), marijuana product manufacturing (10 years), and every other aspect critical to planning, start-up, and operation of Launiupoko Farm as Maui’s premiere dispensary. **See Attachment 1-A: Biographies and Resumes and Attachment 1-E: Organizational Chart.**

Alika Atay—Founder and Co-Executive Director (LLC Member)

The vision of Launiupoko Farm begins with Native Hawaiian-Filipino natural farmer, educator, and community organizer, Alika Atay. Born in Hana, he graduated from Kamehameha Schools in 1972 as JROTC Company Commander, and from Hastings College in Nebraska in 1977. Since then he has had a long career in media sales, nonprofit community services, and natural farming on Maui. He has 20 years of experience in program development and coordination for Native Hawaiians and Maui youth starting with Alu Like

in 1979 and culminating in positions such as Executive Director of Kihei Youth Center and Program Director at Maui Economic Opportunity Inc. As a Maui kupuna (elder), Mr. Atay teaches and practices Hawaiian cultural traditions including, youth initiation, pule (prayer) to the ancestral gods, seasonal observances such as Makahiki, and spiritual healing practices including Lokahi, Hi‘uwai, Ho‘oponopono, and ‘Awa Ceremony. The vision of Launiupoko Farm includes offering alternative healing arts of all cultures. For the past 10 years, Mr. Atay has devoted himself to natural farming and is President of the Mauna Kahalawai (West Maui) Chapter of the Hawa‘ii Farmers Union (see **Attachment 1-B: Farmers Union Support Letter**). Drawing from Korean methods, and from the traditional practices of his grandmother, who farmed on 100 acres of family land in four valleys on Hamakualoa Coast of Maui, he has developed an indigenous microbe approach specific to Hawai‘i. Korean Natural Farming founder Master Cho certified him in the practice in 2006. This year he will attend Master Cho’s master training and become certified to teach. He is politically active, civically engaged, and a vital part of the Maui community (see **Attachment 1-C: Malama Na Pua Healing Center Support Letter**). He recently completed medical marijuana cultivation and business management courses at Oaksterdam University in Oakland, and is enrolled in the Core and National components of the Patient Focused Certification program of Americans for Safe Access (see **Attachment 1-D: Patient Focused Certification information**, and <http://patientfocusedcertification.org/>). In 2014 Mr. Atay joined forces with Julie Okada (Maui), Yasuhito Ogasawara (Maui), and Mashiro Uchida (Japan) to found Launiupoko Farm, LLC.

Julie Okada—Founder; Co-Executive Director (LLC Member); Individual Applicant

Ms. Okada, President of J.U. One Corporation, is an effective long-time business operator and project manager with decades of logistical and management experience. 19 years of experience as a TV producer have led her to develop the experience with, and the knowledge of, the complex project management and intricate timelines needed to launch

Launiupoko Farm. She has travelled all over the world producing ads, music videos, and TV series, coordinating crews up to 60 people, hiring all needed production subcontractors, managing all equipment needs, and handling all logistical needs for international productions. Since 2003, she and her family have lived in their [REDACTED] home in [REDACTED]. In 2014 she partnered with Mr. Uchida (below) to purchase 15 acres of Agricultural-Residential land in Launiupoko. She is the project manager for this application and will continue as Co-Executive Director through implementation (see **Attachment 1-D: Hale Malu Integrative Wellness Support Letter**).

Yasuhito Ogasawara—Founder and Production Specialist (LLC Member)

Yasuhito "Oga" Ogasawara has been a world-class windsurfer and kite surfer on Maui for over 20 years. After earning his Civil Engineer degree at Asano University in 1981, he was the youngest member of the Japan Pro Windsurfing Association and won many pro competitions. He joined the Hi-Tech Surf Team in 1986—the only Japanese national to do so. In 1996 he became one of the very few ever to solo windsurf from Moloka'i to O'ahu. In 2000 he joined J.U. One Corporation and has worked there ever since serving as local expert and water camera director on many surf related documentaries, including for NHK (the Japanese PBS). He has owned a [REDACTED] 2-bedroom condominium in Ma'alaea since 1989, which he now manages as a resort rental. Mr. Ogasawara has spent the last two years farming under Mr. Atay in Launiupoko, specializing in greenhouse tomatoes, cucumbers, and herbs. He recently completed courses in medical marijuana cultivation and business management at Oaksterdam University.

Masahiro Uchida—Founder and Finance Director (LLC Member)

Masahiro Uchida is the owner and founder of CV Co. Ltd., a real estate management company with an AirBnB income stream. He was born and raised in Fukui, Japan and

attended Teikyo Marycrest University in Davenport, Iowa, graduating in 1995 with a Communications degree. After three years of work for the construction company YKK AP Inc. based out of Fukui, Japan, he formed a web design company, Cybervision Co., Ltd in 1999 at the age of 26. Ten years later, he had expanded to a multi-million dollar business, Cybervision Hosting Co., Ltd. comprised of web hosting, network services, and real estate holdings. In 2014 Mr. Uchida formed his latest company, CV Co., Ltd., and in 2015 sold Cybervision Hosting Co. for [REDACTED]. Mr. Uchida and Mr. Ogasawara are childhood friends. Mr. Uchida has been a regular Maui visitor for over ten years and owns a condominium in Ma'alaea and property in Paia. In 2014 he and Ms. Okada invested in 15 acres of Agricultural-Residential land in Launiupoko with a sophisticated climate-controllable 22,000 square foot greenhouse. He then joined Mr. Atay, Ms. Okada, and Mr. Ogasawara in forming Launiupoko Farm, LLC. His business experience as a long-time successful entrepreneur and real estate financier will bring this new dispensary to fruition.

James Anthony—Principal Consultant, JATAC

James Anthony was born in M'noa in 1962 to a Hawaiian-Chinese mother merit scholar from Hilo and a Fiji Indian father East-West Center grantee. He is a 1978 graduate of Roosevelt High. Although he has lived in California since the 1980s, he returns to Hawai'i at least annually and is licensed to practice law in both states. He was an Oakland zoning prosecutor until 2006. Since then he has exclusively worked in medical marijuana law and policy, regulations, taxation, permitting, and compliance in California, Hawai'i, and in other states as a consultant. In 2007 he assisted in the formation and launch of Steep Hill Laboratories—the first and most advanced marijuana testing laboratory in the country. He has worked closely with all the major medical marijuana dispensaries in Northern California and with cities including San Jose, Oakland, Sacramento, and San Francisco in the development of regulation and taxation. He has had regulatory compliance responsibility

for numerous retail dispensaries and cultivation sites and makes it a daily practice to stay up-to-date on emerging developments in medical marijuana. Mr. Anthony operates both a law office and a consulting office, James Anthony Technical Assistance Consulting (JATAC). He and his team of subject matter experts, analysts, and writers have prepared many successful medical marijuana license applications, and have assisted in the start-up of several dispensaries—including design and build-out of production and retail facilities, hiring and training of staff, opening, launch, and long-term operation. JATAC has a broad network of experts in every aspect of medical marijuana from production to security.

Marc Matulich—Lead Consultant, JATAC

Marc Matulich is a long-time California medical marijuana patient, advocate, and entrepreneur. He exemplifies the caliber of expertise available in the JATAC network, and is the lead consultant for JATAC on this project. He has a B.A. in Economics with an emphasis in accounting from UC Santa Barbara. He worked with a CPA firm, and then for three years in construction management with Devcon Construction in Silicon Valley, serving clients such as Google and Santa Clara University. He has managed the accounting for his San Jose dispensary for 6 years, including the Internal Revenue Code 280E accounting. Mr. Matulich also has over a decade of experience in indoor marijuana cultivation using highly sophisticated commercial-scale techniques. Since 2010, he has operated [REDACTED]

[REDACTED] In June 2014, San Jose passed the most stringent medical marijuana regulations of any state in the nation. SBHC was the first to come into full compliance by relocating in 2015 to create a 25,000 square foot vertically integrated facility that includes 15,000 square feet of indoor grow space and a concentrate extraction laboratory (with potency testing facilities) at a cost of over [REDACTED]



Biographies

Alika Atay – Co-Executive Director, Founder; LLC Member

Alika Atay is a medical marijuana patient dedicated to natural and sustainable farming methods that further a simple moto: healthy soil makes healthy food. Mr. Atay is a native Maui Kanaka Maoli Hawaiian. Born in Hana, he graduated from Kamehameha Schools in Honolulu in 1972. He then attended Hastings College in Hastings, Nebraska. After graduating with a Bachelor of Arts in Biology and Physical Education, Mr. Atay began work in Wailuku, Hawai'i at the Office of the Mayor as the Youth Services Project Coordinator. He then continued his wide and varied career with Alu Like, Inc., various radio stations, This Week Magazine, Maui Youth and Family Services, Child and Family Services, Maui Economic Opportunity, Inc., the Kihei Youth Center, and Pacific Resources for Education and Learning. In 2004 Mr. Atay began his work as an Active Organic and Natural Farmer. His work in natural farming involves taking farmlands distressed with petrochemical conventional industrial farming (i.e., former pineapple and sugar can plantation lands) and using Hawaiian Indigenous Natural Farming techniques to create measurable improvements in the soil and increased production in plant growth. Along with his diverse professional career, Mr. Atay is an active volunteer in his community. His work has included coaching the Kihei Canoe Club, coordinating youth camps, serving as Mamo Ali'i Chief for the Royal Order of Kamehameha I, and working on community projects such as the Mayor's Drug-Free Coalition "Family Fun Day", the Celebration of Canoes, Terry Fox Run Spiritual Ceremony, and various fundraising events.

Julie Okada – Co-Executive Director; Founder; LLC Member; Individual Applicant

Julie Okada is the President, Producer, and Production and Media Coordinator for her own company, J.U. One Corporation. Ms. Okada was born in Tokyo, Japan to a family well connected in the entertainment industry. These connections inspired a passion that took Ms. Okada to Honolulu in 1978 to take ESL classes and to attend the Style Center, a fashion design school that she attended from 1980-1982. She quickly put her education to use at Size, Inc. specializing in Japanese production in Hawaii working on Japanese commercial films, promo videos and magazine ads, and fashion shoots. After thirteen years of experience with Size, Inc., in 1996, Ms. Okada started her own company J.U. One Corporation. Her company specializes in production coordination and has done work for magazines, including Esquire Japan, Playboy Japan, World Photo Press, Vogue Nippon, and Glamorous. J.U. One Corporation has also worked in the fashion industry for Ships, Alba Rosa, and Love Boat, produced print and commercial ads for companies such as Peugeot, Honda, Canon, Hertz, American Express, Asahi Beer, and Crimson, and worked with various musical groups and television broadcasters including Discover, Life, and NHK. During these shoots Ms. Okada is responsible for coordinating crews of up to 50 or 60 people, hiring all needed production subcontractors, managing all equipment needs and handling all logistical needs for



international productions. She is fluent in Japanese and English and remains connected to her roots, but has made Maui her home with her husband and two children since 1998.

Yasuhito “Oga” Ogasawara – Production Specialist; Founder; LLC Member

Yasuhito Ogasawara is the only Japanese Hi-Tech team windsurfer, and was the youngest pro-windsurfer at the founding of the Japanese Professional Windsurfing Association (JPWA). Mr. Ogasawara was born in Aomori, Japan, and raised in Yokohama, Japan before attending Asano Industrial College. It was not until he had already earned his Civil Construction Engineering qualification that he began windsurfing. As the youngest member of the JPWA he won many windsurfing contests in Japan. He moved to Maui in 1983 and continued his career as a professional windsurfer. In 1996 he became one of the very few ever to solo windsurf from Moloka’I to O’ahu. In 2000 he joined J.U. One Corporation, where he has worked ever since as a local expert and water camera director on many surf related documentaries. He is a medical marijuana patient for conditions related to his 30-plus years as a career athlete. He now lives with his wife and two children on Maui, where he works at Launiupoko Farm, specializing in greenhouse tomatoes, cucumbers, and herbs.

Masahiro Uchida – Finance Director; Founder; LLC Member

Masahiro Uchida is the owner and founder of Cybervision Co. Ltd., a real estate management company with an AirBnB revenue stream. Mr. Uchida was born and raised in Fukui, Japan before attending Teikyo Marycrest University in Davenport, Iowa, USA. After his graduation in 1995, Mr. Uchida worked for YKK AP Inc, a construction company based out of Fukui Japan. In 1999 when he was twenty-six, he founded his own company, Cybervision Co., Ltd offering web design services. Ten years later, he expanded into Cybervision Hosting Co., Ltd., which he sold in 2015 for two million dollars. Mr. Uchida invested in Launiupoko property with Ms. Okada in 2014 and formed Launiupoko Farm, LLC along with his childhood friend Mr. Ogaswara, and Ms. Okada, and Mr. Atay. Mr. Uchida brings both the farm and his fifteen years of experience in web-creation, web-hosting, internet marketing, and business and real estate management to the project.

James Anthony—Senior Consultant (James Anthony Technical Assistance Consulting, JATAC)

James Anthony is a 1978 graduate of Roosevelt high school in Honolulu and a native Hawaiian whose mother was born in Hilo. Mr. Anthony has lived in California since the 1980s though he returns to Hawaii at least annually and will participate in the ‘Aha (Convention) in February regarding Native Hawaiian Self Governance as an out of state participant. He is licensed to practice law in both California and Hawaii. After serving the city of Oakland California as a zoning

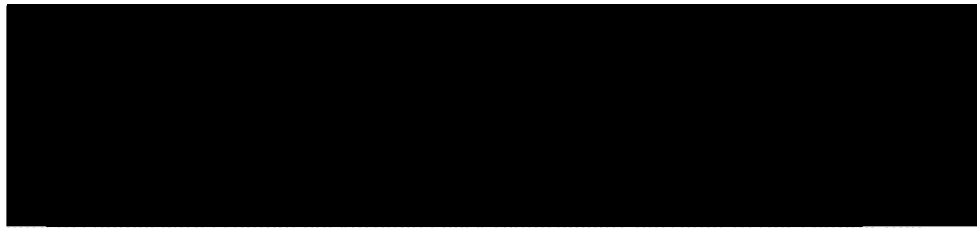


prosecutor, Mr. Anthony left public service in January 2006 and went into private practice. Since that time he has focused exclusively on medical marijuana regulations, taxation, permitting, and compliance. Mr. Anthony has worked closely with all of the major medical marijuana dispensaries in Northern California. He has worked with cities including San Jose, Oakland, Sacramento, and San Francisco in the development of regulation and taxation. Over the last 10 years, Mr. Anthony has had regulatory compliance responsibility for numerous retail dispensaries and cultivation sites. He is intimately familiar with the economic details of establishing and operating such sites. Mr. Anthony has for years made it a daily practice to stay up-to-date on the many technical, legal, social, and policy developments emerging in the dynamic evolution of legal medical and adult use of marijuana.

Mr. Anthony operates both a law office and a consulting office, James Anthony Technical Assistance Consulting (JATAC). Through these offices, Mr. Anthony and his long-standing team of analysts and writers have prepared numerous medical marijuana license applications and have assisted in the start up of medical marijuana dispensaries, including design and build out of production and retail facilities, the hiring and training of staff for both, and their successful opening, launch, and long term operation.

Marc Matulich – Lead Consultant (James Anthony Technical Assistance Consulting, James Anthony Technical Assistance Consulting)

Marc Matulich is a medical marijuana patient, advocate, and entrepreneur. He has a Bachelor of Science in Economics with an emphasis in Accounting from the University of California, Santa Barbara and over a decade of experience in indoor cultivation. In addition to his cultivation expertise, he has over three years of construction management and accounting experience. He worked with a CPA firm, and then for three years in construction management with Devcon Construction in Silicon Valley, serving clients such as Google and Santa Clara University. In 2010 Mr. Matulich founded South Bay Healing Center, Inc., (SBHC) located in San Jose, California. SBHC has become a shining example of compliance with state and local guidelines in the area and under Marc's leadership has seen a 75% growth year over year to reach over \$6 million in annual revenues. Mr Matulich manages all of the accounting for SBHC, including the Internal Revenue Code 280-E accounting. He relocated and rebranded SBHC in 2015 to create a 25,000 square foot vertically integrated facility that includes 15,000 square feet of indoor grow space, a concentrate extraction laboratory, and edible kitchen.



EDUCATION

2015	Patient Focused Certification	Washington, D.C.
	<i>Core and National Curriculum</i>	
2015	Oaksterdam University	Oakland, California
	<i>Medical Marijuana Cultivation and Business Management</i>	
1972 - 1977	Hastings College	Hastings, Nebraska
	<i>Bachelor of Arts Biology/Phys. Ed.</i>	
1966 - 1972	Kamehameha Schools	Honolulu, Hawaii
	<i>College Prep with JROTC (Graduated as Company Commander)</i>	
	<i>High School Diploma</i>	

PROFESSIONAL EXPERIENCE

7/2006 – current	Active Organic/Natural Farmer	Wailuku, Hawaii
	<i>Farmer</i>	
	Develop and administer Hawaiian Indigenous Natural Farming techniques	
5/07 – 5/2011	Maui Economic Opportunity Inc. (MEO)	Wailuku, Hawaii
	<i>Program Director of Youth Services</i>	
	Develop and Coordinate MEO Youth Services' programs and activities for MEO Americorps, MEO YouthBank, and its Tobacco Prevention Programming.	
5/03 – 4/07	Kihei Youth Center (KYC)	Kihei, Hawaii
	<i>Executive Director</i>	
	Responsible for overall administrative and operational activities for the Kihei Youth Center. Including financial and fiscal budgeting; preparation of grant applications, maintaining conformity to all health and safety regulations for the youth center, maintaining an active role with community relations groups within the community, conduct and oversee staff development and the program planning duties.	



7/02 – 4/30/03 Pacific Resources for Education and Learning (PREL) *Maui*
Program Specialist
Develop and coordinate drug prevention and violence prevention activities for Native Hawaiian youths.

9/02 – 12/02 Kihei Youth Center (KYC) Kihei, Hawaii
Youth Center Program Director
Develop and coordinate Youth Center program and activities.

6/02 – 9/02 *Kihei Youth Center (KYC)* Kihei, Hawaii
Ocean Awareness Project Director
Developed ocean awareness and recreational activities for youths.

4/01 – 3/02 Maui Economic Opportunity, Inc. (MEO) Wailuku, Hawaii
YouthBank Program Specialist

- Helping the youth of Maui to help themselves.
Implemented a life skills, job skills, youth entrepreneurship, college planning curricula.

6/99 – 4/01 Child and Family Service (CFS) Kahului, Hawaii
Bio-Psycho Social Rehabilitation (BPSR) Program Coordinator

- Oversaw the supervision of staff and planning, coordination, implementation of therapy and activities for the program, which services clinically diagnosed youth with behavioral issues.
- Contacted various community resources to network.

2/96– 6/99 Maui Youth and Family Services (MYFS) Paia, Hawaii
Crisis and Outreach Youth Counselor and Coordinator

- Provided 24-hour crisis response for Maui youths. Implemented crisis interventions involving suicidal, homicidal, and runaway youth.
- Responded to police diversion calls involving youths needing assistance with follow-up counseling and transportation from police station to home and/or youth shelter.
- Provided follow-up counseling and community networking for youths needing servicing.

Community and Youth Project Coordinator

- Planned, coordinated and implemented recreational, art and educational activities for youths residing in Maui's Hawaii Housing Complexes (Kahekili Terrace, Piihaha Terrace, Waiehu Terrace, and David Malo Housing).
- Supervised parent volunteers and staff with implementation of activities and programs of this community development project.

6/95-2/96 Ekahi Tours Kahului, Hawaii



Hana Tour Driver

- Drove and narrated a cultural and botanical tour to Hana for visitors. Interacted regularly with tourists.

Early 80's, Early 90's

KAOI Radio FM 95.1

Wailuku, Hawaii

Radio Personality and Sales and Marketing

- On air radio personality known as "Brother Alika." Was also responsible for sales and marketing of daily afternoon show called "Hawaiian Sunset."
- Also created the daily on-air "Hawaiian Moon Calendar."

1985-87

THIS WEEK MAGAZINE

Maui, Hawaii

Advertising Sales: Maui

- Made outside sales and service calls to various Maui businesses and Ad agencies.
- Assisted with ad layout concepts, printing and artwork deadlines.

1984

KPOA Radio FM 93.5

Lahaina, Hawaii

Radio Personality and Sales and Marketing

- Was one of the first DJ's for KPOA Radio. On air radio personality known as "Brother Alika."
- Responsible for advertising and marketing of advertisements.

1979-83

Alulike, Inc.

Wailuku, Hawaii

Community Specialist

- Developed and implemented community-based projects benefiting the Native Hawaiian population for the entire island of Maui.
- Attended and participated in numerous community meetings and public hearings which affected and benefited the Native Hawaiian population.

Employment and Training Coordinator

- Implemented and coordinated a Native American/Native Hawaiian employment and training program for the island of Maui. Coordinated distribution of funds from Federal Grant.
- Assisted Native Hawaiian individuals in job training, preparation and acquiring full-time employment.

Job Developer

- Worked within the Maui business community and sought, found and created job openings for Native Hawaiian clients that needed to acquire employment or job training education.

1978-1979

County of Maui

Wailuku, Hawaii

Office of the Mayor/ Youth Services Project Coordinator

- Implemented and coordinated an at-risk youth program focused on Hawaiian values/culture, GED prep education, job search and job readiness with entrepreneurial training through agricultural farming (hog raising, cattle, poultry, vegetable farming, forestry, horticulture and landscaping).



COMMUNITY ACTIVITIES

8/01 – 2/2012

Baldwin High School

Wailuku, Hawaii

Head Coach – Varsity Paddling

Collaborated with Athletic Director in planning, coordinating, organizing, and administering the school's over-all paddling program, both Junior Varsity and Varsity teams.

Attended MIL meetings and participated in creation of MIL policies and procedures pertaining to MIL/HHSSA paddling.

10/99-current

Royal Order of Kamehameha I

Kahului, Hawaii

Mamo Alii Chief

Do things Hawaiian.

1/00-12/02, 1/04-12-05

Kihei Canoe Club

Kihei, Hawaii

Kihei Canoe Club President

- Leader of a 500 member, 9 member board, community organization focusing on servicing Maui's youth through outrigger canoe paddling and the Hawaiian culture and values.
- Plans, coordinates, organizes, and administers the club's overall athletic and cultural program.
- Develops and administers the club's athletic budget and operational expenditure plan.

Kihei Canoe Club Vice-President (1999)

- Assisted the club president in decision making.

Kihei Canoe Club Board Member (1998)

- Participated in monthly board meetings concentrating on the overall running of the club.....

Kihei Canoe Club Coach

- (1998- 2005) Recruited and trained paddlers from the community of all age ranges to compete in the summer regatta season, long-distance on and off-island, and international races.

7/99-1/01

Kamakouila

Kahului, Hawaii

Kua of Na Opio Affairs

- Co-coordinated young Hawaiian warrior cultural program called the "Welo" program for Kumu `Ao, a Native Hawaiian cultural non-profit organization.

5/98-8/99

Ku I Ka Mana

Kihei, Hawaii

Youth Camp Co-Coordinator

- Created and developed the summer outrigger canoe paddling and Hawaiian cultural program and curriculum for youths aged 6-17. Enrolled with Kihei Canoe Club. The program was a free educational, cultural, and recreational program for youths of Maui. It centered around ocean-awareness and water safety with emphasis on Hawaiian culture and values. It also included involvement with marine life activities and



reforestation of native Hawaiian plant life on South Maui's coastline (Kokua Kealia).

- Incorporated and directed volunteers, parents, community, and businesses to promote the daily carrying out of activities.

4/96-8/97

Na Pookela

Kihei, Hawaii

Youth Camp Coordinator

- Created and developed the summer outrigger canoe paddling and Hawaiian cultural program and curriculum for youths aged 6-17. Enrolled with Pookela Canoe Club. The program was a free educational, cultural, and recreational program for youths of Maui. It centered around ocean-awareness with emphasis on Hawaiian culture and values.
- Incorporated and directed volunteers, parents, community, and businesses to promote the daily carrying out of activities.

6/94-1/96

Na Keiki O Ke Kai

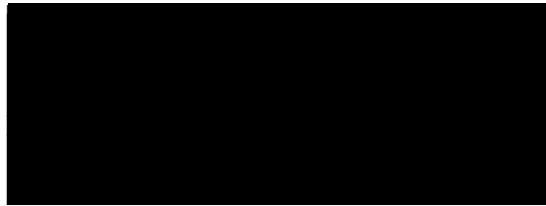
Kihei, Hawaii

Youth Camp Co-Coordinator

- Created and developed the "Children of the Sea" summer and school break program and curriculum for youths aged 6-17. The program was a free educational, cultural, and recreational program for youths of Maui. It centered around ocean-awareness and outdoor adventure with emphasis on Hawaiian culture and values.
- Incorporated and directed volunteers, parents, community, and businesses to promote the daily carrying out of activities.

COMMUNITY PROJECTS

- 2006 "Project Indonesia," carwash fundraiser for flood victims of Indonesia (collaboration with the Rotary Club of Kihei-Wailea), D3 Little League Carnival, Focus Maui Nui Youth Alliance, RHYLA – Rotary Youth Leadership Camp at Camp Maluhia, Service Learning Projects with Scottsdale, Arizona schools, Service Learning Projects with St. Charles, Illinois district schools, Sugar Museum Festival.
- 2005 Terry Fox Run Spiritual Ceremony at Four Seasons Wailea, Xterra Triathlon Championship finishline, community workday- storm drain awareness (spray painting), D3 Little League Carnival, Focus Maui Nui Youth Alliance.
- 2004 Terry Fox Run Spiritual Ceremony at Four Seasons Wailea, Xterra Triathlon Championship finishline.
- 2003 Lt. Governor's Community Action Seminar; Mayor's Collaboration Team on Preventing Underage Drinking, OJJDP youth surveys
- 2002 Martin Luther King Day kupuna intergenerational tree planting project, Honokowai Valley restoration, Hastings College Winterim visit to Maui.
- 2001 Hokulea Maui 2001 Voyage, Hawaiian Blessing Ceremony *Koa Manutea* Wa'a, Na Opio Paddling with Maui Interscholastic Paddling (MICA) lobbying to be an MIL sport.
- 2000 Celebration of Canoes, Maui Marathon/Maui Tacos 5K, Kamakauila Luau, Koa Tree Expedition
- 1999 Celebration of Canoes, Maui Paddlers Open, Mayor's Drug-Free Coalition "Family Fun-Day", Youth "Sportsfest" for Hawaii Housing Association.
- 1998 Mayor's Drug-Free Coalition "Family Fun-Day", Youth "Sportsfest" for Hawaii Housing Association.



I was born and raised in Tokyo Japan in a television and movie industry family. My father and uncle were movie actors and TV personalities, my sister is a model and actress, and my youngest sister is a professional make-up artist for film productions. From 1982-1995 I worked full time at a production company, Size, Inc., that specialized in Japanese Productions. I worked on many Japanese commercial films, promo videos, magazine ads, and fashion shoots. I left Size, Inc. after 13 years and started own company, J.U. One Corporation in 1996.

I am fluent in Japanese – able to speak, read, write and understand local culture in Japan. I have lived in Honolulu for 20 years and moved to Maui in 1998. I am married to a Japanese professional windsurfer and have 2 children.

Education

Style Center, Honolulu – 1980-1982

Fashion design

University of Hawaii, Honolulu - 1978-1980

English as a Second Language classes

Tokyo Design School in Tokyo, Jewelry Design, 1977-1978.

Japanese Private School - 12 years, graduated 1977

Work Experience

1996-Present - J.U. One Corporation - Producer/President/ Production & Media Coordinator

J.U. One Corporation does production coordination for film and video productions and fashion shoot and media coordination. I have worked with the following companies and media forms:

Magazines:

Esquire Japan, Hachette Fujin Gahou, Gainer, Nalu (Surfing Magazine), Playboy Japan, World Photo Press, Elle Japon, Vogue Nippon, Spur, Departure (for American Express Members) Japan Airline in-flight Magazines, Madam Figaro Japon, Glamorous, Frau, Moment, Hawaii-bon (Hawaii Travel Guide), Hanako, etc.

Book:

Hawaii Kikou (Cruising around Hawaii) by Natsuki Ikezawa

Fashion:

Ships, Ships Kid's, Alba Rosa, Love Boat

Print Ads:

Pugeot (Car ads), Kent (Cigarette ads), Olympus Camera (Camera ads), Honda (Car Brochure), Fujitsu (Computer ads), Canon (Camera ads), Hertz Rent a Car (Rent a Car Brochure & Website), Pentax (Camera Brochure)

**CD Covers & Promo videos:**

Misha, Hide-X Japan, Shizuka Kudo, Mr. Children, Kou Shibasaki

Commercial Films:

Orion Beer (Beer), Daiwa (Golf Club), Crimson (Clothing) Onward (Clothing) Kyoritsu (Medical Firm), Mitsuya Cider (Beverages) Sumatra Cigarette (Cigarette), JCB (Credit Card), American Express (for USA, Maui, featured Laird Hamilton), Cool Water (for USA, Maui, Featured Laird Hamilton), Asahi Beer (Beer), Island Tower Clinic (Hair Products), Aroma (Home Fragrances), Morinaga Cocoa, Onward, (Kumikyoku, Featured Satomi Ishihara), Aohata (Jam)

Other:

Life (Maui, Iijma Natsuki, Windsurfer's Documentary Movie), Producer for Grand Sumo Tournament in Hawaii 2007, NHK (Japanese National TV) Jaws Documentary with Laird Hamilton and Dave Kalama, NHK (Japanese National TV) Topic English Conversation Course, NTV (Nihon TV) Traveling Monkeys, TBS (Tokyo Broadcasting Systems) Mysteries of World's Wonders, TBS (Tokyo Broadcasting Systems) Amazing Animals, Discover Hawaii (BS11), And various TV shows and promo videos

1987-1996 - Size, Inc. full time Producer/ Production Manager

Hitachi, Fuji film, Nabisco, NTT, Forlife Records, JTB, Marui-Imai, Isetan, Seibu, Toshimaen, etc.

1982-1987 - Size, Inc. full time Production Asst.

Suntory Beer, Kirin Beverages, Pola Cosmetics, Max Factor, Shiseido, Honda, Toyota, Yamaha, Toshiba, Panasonic, Yukijirushi Foods, House Foods, etc.



I was born in Aomori and raised in Yokohama, Japan. I started windsurfing while attending college. With my passion to windsurf, I became the youngest pro-windsurfer in Japan. When the Japan Professional Windsurfing Association (JPWA) started in 1981, I entered and won many windsurfing competitions. I moved to Maui in 1983, where in 1986 I became the only Japanese Hi-Tech team rider. I am married and have 2 children.

Education

Asano Industrial College – 1978-1981

Civil Engineering Qualifications

Japanese Public Schools – 12 years

Work Experience

Launiupoko Farm – 2014- present

Greenhouse farmer specializing in tomatoes, cucumbers, and herbs

J.U. One Corporation – 2000-present

Local expert and water camera on various surf related documentaries

Rental Property Management – 2000-present

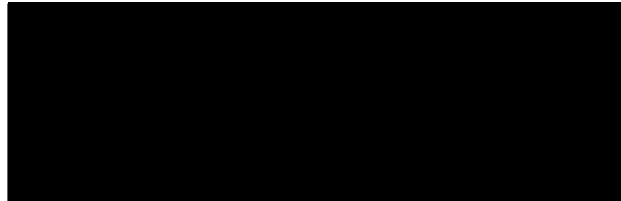
High Tech Surf Team – 1996

The only Japanese National to be part of the team.

Additional Training and Qualifications

Oaksterdam University – 2015 – Oakland, CA

Completed courses in medical marijuana cultivation and business management.



I was born and raised in Fukui, Japan. I have 17 years of experience in web-creation, web-hosting, internet marketing, and real estate management. I am engaged to be married February 14, 2016 on Maui.

Education

Teikyo Marycrest University, Davenport, Iowa – 1992-1995

Communications

Japanese Public Schools – 12 Years

Business Experience

CV Co. Ltd., Founded 2014-Present

A real estate management company with an AirBnB income stream

Cybervision Hosting Co., Ltd. – Founded 2009, Sold 2015

Expansion into web-hosting and networking services

Cybervision Co., Ltd – Founded 1999

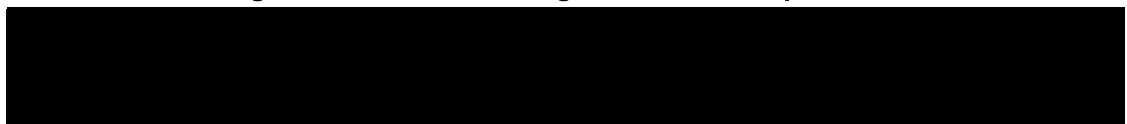
Web design services

YKK AP Inc. – 1996-1998

Construction company in Fukui, Japan



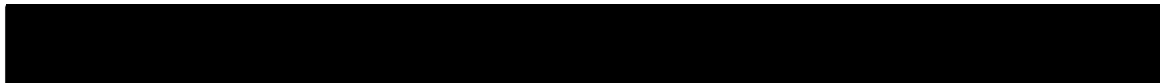
Legal, Technical Consulting, and Political Experience



Technical consulting firm utilizing a vast ten year network of experienced cultivators (indoors and outdoors), dispensary operators, concentrate manufacturers, and financial planning for the growing Medical Cannabis industry; Supplying full service application writing for local California jurisdictions and state licensing; Providing technical assistance upon opening MCDs and other cannabis related entities.



Solo law practice specializing in land use aspects of Medical Cannabis Dispensary (MCD) law. Obtain permits in locally regulated jurisdictions; defend against nuisance and zoning actions brought by local government in state court; advise local jurisdictions on appropriate regulations; advocate for MCDs in every venue. Successfully obtained cooperation of Mayor Dellums in publically supporting MCDs against DEA tactics (including landlord letters) and sending a letter to Rep. Conyers. Advised client and local governments in Los Angeles, Riverside County, Kern County, Contra Costa County, Stanislaus County, Sacramento, Santa Clara County, Stockton, Richmond, San Jose, Vallejo, San Francisco and Oakland.



CannBe was the premiere medical cannabis management consulting group offering full service from government relations through permit application, startup, operations, and ongoing support and innovations. As VP of GR, oversaw 17 contracts in as many jurisdictions. Worked with city staff and elected to craft workable policies, regulations and taxes. Drafted successful permit applications. CannBe's principals consisted of Anthony; Steve DeAngelo of Harborside; Don Duncan, California Director of Americans of Safe Access (and a West Hollywood dispensary operator); Erich Pearson, President of a San Francisco dispensary; and Robert Jacob, Executive Director of dispensary on the small, rural, apple-growing town of 7,000, Sebastopol, CA (where he is now Mayor). CannBe operated successfully for over two years with [REDACTED] facts,



and a payroll of 40 employees. CannBe was active in dozens of California's 540 local governments (all of which it tracked) and in New Jersey, Arizona, Rhode Island, and the District of Columbia.

CAMPAIGN CO-DIRECTOR, City of Berkeley Measure JJ, July – November 2008.

Performed all aspects of campaign management: Networked with local political groups for endorsements, attended political meetings, solicited campaign contributions, and developed the direct mail campaign. Measure JJ sought to create a city commission to regulate Berkeley's three medical cannabis dispensaries and allow them to locate or relocate anywhere retail use is permitted. The campaign met with no opposition from local elected officials or community organizations, and was successfully voted into law.

NEIGHBORHOOD LAW CORPS ATTORNEY (nonprofit "Community Prosecutor"), *Oakland City Attorney's Office*, 1 Frank H. Ogawa Plaza, 6th Flr., Oakland, CA, 94612, July 2003 – December 2005, \$40,000 per year.

Addressed social issues through land use regulation and civil litigation as City Community Zoning Prosecutor: specifically, drug nuisance properties, problem liquor stores, and substandard rental housing by prosecuting judicially and administratively, and by recommending policy directives in the form of new ordinances and implementation programs for existing ones. Enforced agency determinations judicially; defended against administrative mandamus appeals of same.

Supervisor: Jim Hodgkins, (510) 238-6135.

TELECOMMUNICATIONS ATTORNEY, *The Utility Reform Network (TURN)*, 711 Van Ness Ave., Ste. 350, San Francisco, CA, April 2001 - October 2002, \$50,000 per year.

Advocated in the public interest at California Public Utilities Commission administrative hearings. Prepared policy positions on telecommunications issues.

Supervisor: Bob Finkelstein, (415) 929-8876.

ASSOCIATE ATTORNEY, *Paul & Hanley, LLP*, 1608 Fourth Street, Ste. 300, Berkeley, CA, 94710, (510) 559-9980, February 2000 - April 2001, \$64,000 per year.

Performed all pre-trial aspects of plaintiff-side asbestos-exposure litigation.

CERTIFIED LAW CLERK, *Consumer and Environmental Protection Division, Alameda County District Attorney*, 7677 Oakport, Ste. 650, Oakland, CA, 94621, 1998 – 2000.

Supported civil prosecution of unfair business practices and elder abuse.

Supervisor: Bill Denny, (510) 569-9281.

LAW CLERK, *East Bay Community Law Center*, 3130 Shattuck Ave., Berkeley, CA, 94705, 1999.

Represented welfare recipients at hearing. Co-edited County regulations. Prepared a plain English guide to reasonable accommodations in the welfare context.

Supervisor: Ed Barnes, (510) 548-4040.

Legal Service

READER, *The State Bar of California*, 2000 - 2004

Graded bar exams semi-annually.



Legal Education

JD, 1999, King Hall, UC Davis School of Law
Class Rank: Top 20%
Vice President, Law Students Association

Political Activism and Community Service

Green Aid: The Medical Marijuana Legal Defense And Education Fund, Inc., Postal Mail
Box # 172, 484 Lake Park Ave., Oakland, CA 94610
Chair, Board of Directors, September 2007 – Present.

Law Enforcement Against Prohibition, www.leap.cc
Member, Board of Directors, February 2008 – Present.
Speaker's Bureau, January 2006 – Present.

City of Oakland Measure Z (private adult cannabis lowest law enforcement priority)
Community Oversight Committee
Vice-Chair, September 2006 – Present.

Pacific Zen Institute, www.pacificzen.org (zen meditation group)
President, Board of Directors, 2004 – 2008.

Presentations Given

Major Conferences:

NORML Conference, (National Organization for the Reform of Marijuana Laws), Berkeley,
November 2008.

SSDP Conference (Students for Sensible Drug Policy), Washington D.C., November 2008.

California State Dept. of Health Early Intervention Program Conference, Long Beach, CA.
April 14-16, 2008. Speaker on Drug Wars and institutional distrust.
Drug Policy Alliance International Conference, New Orleans, December 2007. LEAP (Law
Enforcement Against Prohibition) panel member.

ASA (Americans for Safe Access), Symposium on Medical Cannabis Dispensaries (MCDs),
November 2007. Presenter on Land Use Law.

NORML Conference, Los Angeles, October 14, 2007. Special MCD Session panel member.

NORML Legal Committee NLC Conference, Aspen, Colorado, June 2007. Presenter on
MCD Land Use Law.

NORML National Conference, San Francisco, September 2006. Presenter on MCD Land
Use Law.



Other Events:

Testimony given to Hawaii State Senate Committee on Health re: MCDs & Medical Cannabis Regulation. February 2014.

Oaksterdam University class: Cannabusiness 102. September 2008- present. Lecturer.

Testimony given to Hawaii State Senate Committee on Health re: MCDs & Medical Cannabis Regulation. March 17, 2008.

Testimony given to California State Senate Committee on Health re: MCDs & Medical Cannabis Regulation. March 12, 2008.

Clinica Esperanza (multi-lingual San Francisco HIV/AIDS clinic), presentation to staff, "Cops Say Legalize Drugs—Ask Me Why." February 14, 2008.

Physicians for Social Responsibility Conference, Stanford University. LEAP speaker and representative. February 24, 2007.

All-Day Educational Conference, Mendocino Medical Marijuana Advisory Board, October 21, 2006. Speaker on drug prohibition and the DEA.

Freedom Fest, Butte County, CA, July 8, 2006. LEAP representative and speaker.

Monterey California Tour, June 7-9, 2006. Speaker on drug prohibition issues at civic clubs, college students, policy makers, and the media. Some noted presentations were at the Marina Rotary Club, Palo Alto Kiwanis, Libertarian Party of Fresno County, and FED-UP (Foundation to End Drug Unfairness Policies).

University of San Francisco class: Chemistry of Drugs (Upper Division Seminar), December 2, 2005. Guest speaker on the interaction between drug law and drug use.

Major Conferences Attended

Drug Policy Alliance International Conference, Washington, DC, November 2015.

Alliance of California Law Enforcement, 16th Annual Legislative Day, Sacramento, CA, March 12th, 2008.

Drug Policy Alliance International Conference, Long Beach, CA, November 2005.

Radio Appearances

KRFP Radio Free Moscow 92.5 FM (Moscow, Idaho). Interview. November 10, 2007.

KIRV 1510 AM (Fresno, CA). Discussion of Drug Prohibition. June 16, 2006.



KVPR 89.1 FM Quality of Life Show (NPR division, Fresno, CA). Discussion of the War on Drugs and other alternatives. June 9, 2006.

KNRY 1240 AM Radio Morning Show (Monterey, CA). Discussion of drug prohibition issues. June 8, 2006.

KSCO 1080 AM Radio Good Morning (Santa Cruz & Central Coast, CA). Failures of drug prohibition and discussion of alternative policies. June 2, 2006.

Media Appearances

San Francisco Chronicle, "Oakland pot dispensary raided guns seized." Quote. February 24, 2009.

KTVU-2 News at 5: Legal Weed, Tom Ammiano Introduces Marijuana Legalization Law. Comment. February 22, 2009.

KTVU-2 The Ten'O Clock News: Ken Wayne Reports on Plan to Clarify Legal Questions About Medical Marijuana Clubs. Interview. August 26, 2008.
<http://www.ktvu.com/video/17296230/index.html>

Publications, etc.

West Coast Leaf, Articles on LEAP, California MCD status, and Bay Area political analysis. April 2008.

NORML STASH Daily Audio Podcast, California MCD status. March 3, 2008.
<http://stash.norml.org/2008/03/03/stash-for-mon-mar-3-2008>

Drug Truth Network Production Video (interviewee), "Cannabis Dispensary Information Pt 1." October 17, 2007. <http://www.youtube.com/watch?v=ZGKQVz7tzLU>

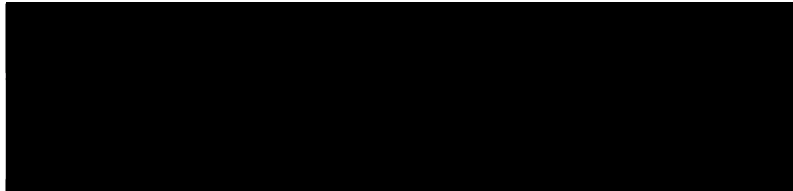
ASA blog *Medical Cannabis: Voices from the Frontlines*, "No Pattern or Rules to DEA Attacks." October 3, 2007. <http://www.safeaccessnow.org/blog/?p=12>

LEAP blog, "Cops Say Legalize Drugs—Ask Me Why." December 5, 2006.
<http://www.leap.cc/cms/index.php?name=Blogs&file=display&id=83>

Oaksterdam News, "The 'healthy-looking young man' syndrome." November 16, 2006.
<http://www.oaksterdamnews.com/index.php/V2-Issue-5/The-healthy-looking-young-man-syndrome.html>

Oaksterdam News, "Oakland Prosecutor comes out against Drug War, finds that he's not alone." March 30, 2006. <http://www.oaksterdamnews.com/index.php/V2-Issue-2/Oakland-Prosecutor-comes-out-against-Drug-War.html>





Experience

Cultivation & Dispensary Operations

10+ years of indoor cultivation experience

Founded South Bay Healing Center, Inc. (a California Mutual Benefit medical cannabis collective) in 2010

Developed SBHC from 1,500 sf collective to 25,000 sf fully vertically integrated production and dispensing facility with 20,000 current members

Lead cultivation and dispensary design, packaging, branding, marketing, management, and patient experience for SBHC & rebranding to Airfield Supply Co.

Construction Management

3+ years of project management with Devcon Construction

Managed over \$15M of construction for clients such as Google and Santa Clara University

Managed \$2.6M TI for SBHC, converting a multi-tenant office building into grow, edible, & concentrate production facility with full retail dispensing area and patient lobby

Accounting

Staff Accountant for Considine & Considine CPA Firm in San Diego, CA

Managed accounting for SBHC, including provisions for 280E

Education

University of California, Santa Barbara

B.S. Business Economics emphasis in Accounting



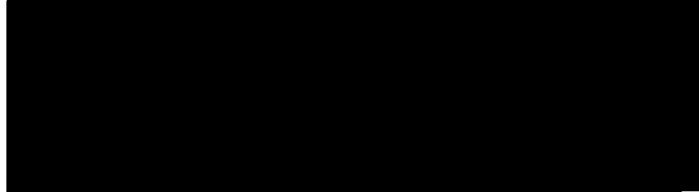
Skills

Marc Matulich founded South Bay Healing Center, Inc. located in San Jose, California, in early 2010. South Bay Healing Center provides medical cannabis, and serves a rapidly growing membership base within its geographical area. Under Marc's leadership, the center has seen 75% growth year over year to reach over to \$6M in annual revenues.

Marc's operations are well regarded by officials and regulators for exceeding compliance with all state and local guidelines for collective operation. His center's involvement in community events, particularly fundraising for special causes, has brought the center new members along with good-will. Quality and consistency have propelled the company to one of the premier dispensaries in California.

In 2015, Marc relocated and rebranded SBHC. The new facility, Airfield Supply Co. is 25,000 square feet and completely vertically integrated. The 15,000 square feet of indoor grow provides sufficient dry flower for direct patient consumption and processing into concentrates and edibles. The facility also features a complete concentrate extraction laboratory and edible kitchen.

Marc holds a B.S. in Business Economics, emphasizing accounting, from UC Santa Barbara. After working as a staff accountant for Considine & Considine CPA Firm in San Diego, Marc managed construction projects for Devcon Construction for 3 years before launching SBHC. Marc has continually been an active advocate, promoting the legal use of cannabis and reasonable oversight by California state and city officials. He has earned his 10+ year track record of leadership and growth in the industry.



Aloha, to whom it may concern,

Jan. 24, 2016

Vincent Mina
President
Maui

As President of Hawaii Farmers Union United I am pleased to offer this letter of support for the emerging medical marijuana industry here in Hawaii. We are a statewide organization of nine chapters and currently have 812 members. We promote sustainable agriculture, intergenerational family farms, and the health of Hawaii's people. As such we value groups like "Launiupoko Farm", to legally farm this important agricultural crop knowing that they will cultivate and process their crops utilizing Organic Sustainable practices that serve both the environment and the well being of people.

Simon Russell
Vice-President
Maui

Anny Bruch
Secretary
Kauai

Cannabis has been a recognized medicine for thousands of years, and watching the managed success of the crop in other states gives Hawaii an amazing opportunity to support the Hawaii farmers agricultural income, and the economic development and a local multiplier effect through the support industries it represents.

Ray Maki
Treasurer
Kauai

Its heartening to know that through the ability to formulate this herbal medicine into specific treatment regimes for many different medical conditions it will be of assistance to those in need. As this industry emerges we will witness the development of new products, to further expand what we assert as its beneficial footprint in the state.

Pamela Boyer
Oahu

Phyllis Robinson
Haleakala
Maui

Mahalo for your consideration of "Launiupoko Farm" application,

Alika Atay
Mauna Kahalawai
Maui

Mikala Minn
Hana
Maui

Nate Hayword
Kohala
Hawaii Island

Greg Smith
Ka'u
Hawaii Island

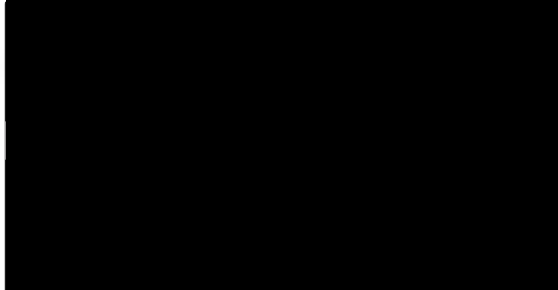
Steve Sakala
Kona
Hawaii Island

Kyle Studer
East Hawaii
Hawaii Island

The Hawaii Farmers Union United and its Chapters is a nonprofit corporation formed under Hawaii law. It advocates for the sovereign right of farmers to create and sustain vibrant and prosperous agricultural communities for the benefit of all Hawaii through



The Hawaii Farmers Union United and its Chapters is a nonprofit corporation formed under Hawaii law. It advocates for the sovereign right of farmers to create and sustain vibrant and prosperous agricultural communities for the benefit of all Hawaii through cooperation, education and legislation.



Re: Launiupoko Farm LLC

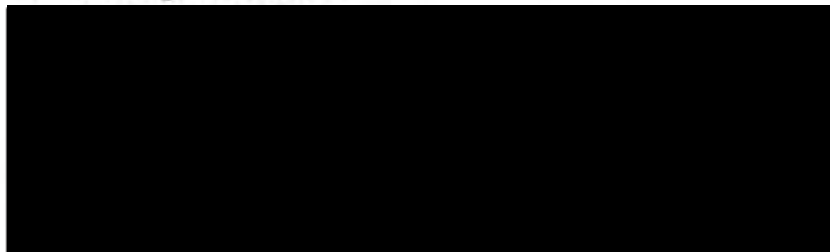
To whom it may concern,

My name is Bula Logan. I am a president at Malama Na Pua Healing Center. I have lived on Maui for 16 years. I have known ALIKA ATAY for 7 years. I know him from working in various community projects but most recently through the involvement at Maui's Hui Malama Learning Center.

I know that he is an owner of Launiupoko Farm LLC and that they have applied for a state medical marijuana dispensary license. I write this letter to support their application. Based on my knowledge of their professional and work history, I know that they have the experience, education and knowledge to start and operate this business successfully. They have expressed their commitment towards a Health & Wellness approach.

I currently assist several Medical Marijuana card holding patients that could utilize the Medical Marijuana services of Launiupoko Farm LLC.

This kind of business should be run by long-time Maui residents, not outsiders. Because they have lived here many years and are known and trusted by the community and because they have the ability to operate the business, they should be given a license.





[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

and Yasuhito Ogasawara for 10 of those years as neighbors, friends and through various business transactions. All of our personal relations and business interactions have been a positive experience. They are respectable and efficient business owners.

I know that They are the owners of Launiupoko Farm LLC and that they have applied for a state medical marijuana dispensary license. I write this letter to support their application. Based on my knowledge of their professional and community involvement, I know that they have the experience, education and knowledge to start and operate this business successfully.

This kind of business should be run by long-time Maui residents, not outsiders. Because they have lived here many many years and are known and trusted by the community, and because they have the ability to operate the business, they should be given a license.

[REDACTED]



Organizational Chart

Launiupoko Farm LLC

Alika Atay, Member
Yashuhito Ogasawara, Member
Julie Okada, Member (Individual Applicant)
Masahiro Uchida, Member

Co-Executive Directors

Alika Atay
Julie Okada, Member

Managers

Production Manager

Oversees cultivation, manufacturing, production site security, and transport to laboratories and retail dispensing location.

Retail Manager

Oversees retail operations, customer relations, inventory control, and retail site security.

Production Employees

Cultivation Full-Time Employees: 4
(1 per flower room)

Trim Full-Time Employees: 4

Manufacturing Technician
Full-Time Employee: 1

Manufacturing Assistance
Part-Time Employee: 1

24-hour Security Guards
Full-Time: 3 from security company

Retail Employees

Retail Full-Time Employees:
4 to start

Security Guards Full-Time:
2 from security company

Response to Criterion 2

“Operations Plan/ Timeline”



Launiupoko Farm

From Julie Okada, Individual Applicant, and Launiupoko Farm, LLC,
Entity Applicant with the technical assistance of James Anthony
Technical Assistance Consulting (JATAC), consultant.

CONTENTS

Production Center Timeline and Operations.....	1
Department Notice, Permits, and Licenses	2
Production Center Employee Training	2
Producing Medical Marijuana and Manufactured Marijuana Products.....	2
Retail Dispensing Facility Timeline and Operations	3
Retail Dispensing Location Build-Out and Employee Training.....	3
Notice to Department, Inspection Procedures, Quarterly Reports, and Auditing.....	4
Retail Dispensing Facility Operating Procedures	4
Dispensary Employees and Employee Records	5
Inventory Tracking and Record Keeping with BioTrackTHC.....	5

ATTACHMENTS

- 2-A: Endnotes
- 2-B: Compliance Checklist
- 2-C: Timeline
- 2-D: Patient Focused Certification Information
- 2-E: Organizational Chart
- 2-F: BioTrackTHC Documentation

Criterion 2

Language

Ability to operate a business, including but not limited to education, knowledge, and experience with:

- A) *Regulated industries;*
- B) *Agriculture or horticulture;*
- C) *Commercial manufacturing;*
- D) *Pharmaceutical companies;*
- E) *Operating or working in a medical marijuana dispensary business;*
- F) *Creating and implementing a business plan, including a timeline for opening a business;*
- G) *Creating and implementing a financial plan;*
- H) *Retail sales;*
- I) *Secure inventory tracking and control;*
- J) *Protecting confidential customer information;*
- K) *Owning or managing a business that required twenty four hour security monitoring; and*
- L) *Any other experience the applicant considers relevant;*

Response shall be no longer than five (5) pages.



We at Launiupoko Farm and our dedicated team of expert consultants from James Anthony Technical Assistance Consulting ("JATAC", and both collectively, "we") will implement our plan for operating our dispensary according to our timeline for production and retail opening, as demonstrated in this Response. Full detailed operations plan compliance with HAR Subchapter 3 Operations is demonstrated in all our Criteria Responses throughout this application. Endnotes throughout the text show compliance with relevant cited HAR and HRS sections (Hawai'i Administrative Rules and Hawai'i Revised Statutes), and are listed separately as **Attachment 2-A**, and in Compliance Checklist form as **Attachment 2-B**. See also, **Attachment 2-C: Timeline**.

Because we expected to use our half-acre greenhouse in Launiupoko, we are still considering different options to meet the Department's requirement for indoor artificial light cultivation. We are planning for the worst-case scenario that we build a 10,000 square foot wood frame building on the farm site near the greenhouse. We are also considering erecting a pre-fabricated steel building or seeking an existing industrial building for lease or sale. Any of these options may speed up our timeline considerably. This Response focuses on the timeline aspect of our operating plan. Other operating details are throughout the other Criteria Responses.

Production Center Timeline and Operations

Upon receiving a license to operate a medical marijuana dispensary on the island of Maui, we will plan and build our 10,000 square foot production facility. On 4/15/2016 we will begin to draft architecture and engineering plans and apply for all necessary building permits. Our facility will remain secure at all times, be an enclosed indoor facility, be accessible only to authorized individuals, and maintain a 24 hour security system.¹ We will begin construction around 7/8/16 coinciding with planned improvements to the power grid as we work with Maui Electric Co. to obtain a transformer upgrade that will allow us to draw more power and

to scale up the size of our operations. We will also complete an onsite electrical upgrade to 600 amps and 240 volt service. We will complete construction by 9/30/2016 when we will begin production at a reduced scale.

► **DEPARTMENT NOTICE, PERMITS, AND LICENSES**

In addition to the documentation required by HAR §11-850-32, on or before 8/1/16 we will provide a 60 Day Notice to the Department for our production facility and will schedule an inspection of the premises.² We will report to the Department which strains we will cultivate.³ Prior to manufacturing, we will report: 1) strains of marijuana to be used, 2) types of products that will be produced, and 3) the manufacturing processes used.⁴ We will not possess or produce any marijuana or manufactured marijuana products (MMPs) until approval.⁵ By 9/30/2016, we will make sure to hold all required state and county permits or license for the activities we conduct.⁶ We will provide proof of all of these upon request, and will post all required ones at our facilities.⁷ If a permit is suspended or revoked, we will immediately cease manufacturing activity and notify the Department.⁸

► **PRODUCTION CENTER EMPLOYEE TRAINING**

60 days prior to opening, we will begin our production facility human resources training with the support of our JATAC consultants, who will also train us in the following manufacturing processes: cold water, low heat, and high pressure mechanical processes and ethyl alcohol extraction. All of our employees will train with Patient Focused Certification (a program of Americans for Safe Access), which includes compliance and best practices instruction by the Cannabis Training Institute. See **Attachment 2-D: Patient Focused Certification Information**.

► **PRODUCING MEDICAL MARIJUANA AND MANUFACTURED MARIJUANA PRODUCTS**

We will begin production around 9/30/2016 by obtaining mother plants from qualified patients and caregivers and taking cuttings. The cuttings will vegetate for four weeks. They will move to the flowering room on or around 10/28/16. We will begin at a reduced scale

of 200 amps with only one flowering room and will scale up to four rooms around 1/4/17 once we have completed the power upgrade. By 1/26/2017 we will be ready for our first harvest, which we expect to be around 30 pounds. We will dry and cure the harvested marijuana for one week and then we will either make it into a MMP, or we will trim, package, and label it for sale at our retail dispensary. We will not alter marijuana or MMPs to change the appearance, flavor, or smell in a way that would appeal to minors.⁹ Our manufacturing activity will be limited to the creation of the following MMPs: capsules, lozenges, pills, oils and oil extracts, tinctures, ointments, and skin lotions.¹⁰

Retail Dispensing Facility Timeline and Operations

We will begin with one production center and one retail dispensing location and add a second retail location six months after the first.¹¹ Upon receiving a license, we will select our first retail dispensing location and secure the lease or purchase of the property. We are considering several specific properties in Kahului, Wailuku, and other parts of Maui. Our second retail dispensary will not be at the same address, on the same property, or in the same building¹² as our first or as a production center.¹³ None of our proposed or future¹⁴ facility locations fall within 750 ft. of a playground, public housing project or complex, or school.¹⁵

► RETAIL DISPENSING LOCATION BUILD-OUT AND EMPLOYEE TRAINING

We will begin architecture plans for our retail dispensing location and will acquire any necessary permits around 7/8/2016. By 9/30/2016, we will begin remodeling and building out our store, a process which will take about 60 days. By 2/9/17, our medicine will be ready for qualifying patients and, after notice to the Department, we will open our retail dispensary. 60 days before, we will begin human resources training for our retail employees led by our expert team of JATAC consultants with their training materials and program. Training will include initial health, safety, and sanitation standards, security, prohibitions and enforcement, confidentiality, and all other provisions of this chapter and 329D, HRS that

apply to the employee's job.¹⁶ It will be repeated at least annually. All of our retail employees will also go through Patient Focused Certification training, which includes compliance and best practices instruction by the Cannabis Training Institute.

► **NOTICE TO DEPARTMENT, INSPECTION PROCEDURES, QUARTERLY REPORTS, AND AUDITING**

Before 1/10/17, we will provide notice to the Department and schedule an inspection of the premises.¹⁷ We will not possess or dispense any marijuana or MMPs until approved. We will comply with all required inspections.¹⁸ We will create quarterly reports every January 15, April 15, July 15, and October 15¹⁹ containing all information requested in the form provided by the Department. We will obtain an annual independent financial audit, will provide the findings no later than 60 days prior to the end of the license expiration date, and will follow all other auditing procedures.²⁰

► **RETAIL DISPENSING FACILITY: OPERATING PROCEDURES**

Our retail dispensing location will follow all requirements outlined by the Department in HAR 11-850 and HRS 329D.²¹ We will never be open on Sundays, holidays²², earlier than 8:00 a.m. or later than 8:00 p.m. Monday through Saturday.²³ Our initial hours may be shorter. We plan to begin with 8-hour days scaling up to 10-hour days within 12 months and 12-hour days within in 18 months. We will admit only authorized individuals and will sell only to qualifying patients and caregivers. We are aware that entry or presence by persons not recognized by the Department at our retail dispensing location²⁴ or production center²⁵ is a class C felony, and we will enforce this law. All of our employees will be required to wear an identification badge with their photograph and name in a visible location at all times while on our premises.²⁶ We will only sell approved MMPs and dried mature processed flowers of female cannabis plants.²⁷ We will not provide free samples, joints, cones, vaporizer pens, e-cigarettes, or anything in cigarette form that can be smoked or inhaled, pipes, rolling papers, vaporizers or anything else used for smoking or inhaling marijuana.²⁸

► DISPENSARY EMPLOYEES AND EMPLOYEE RECORDS

We will have written human resources policies for managers, employees, or subcontractors.²⁹ These policies will be created in collaboration with our JATAC consultants, and will include characteristics that disqualify individuals for employment, including age if below 21,³⁰ involvement with another licensee,³¹ and failing a required background check.³² We will not employ doctors who provide written certifications for medical marijuana.³³ When a candidate is hired, we will provide their name to the Department. JATAC will assist in all phases including, but not limited to, job descriptions, application review, interviewing, selection, background checks, onboarding, training, probation, review, evaluation, ongoing education, promotion, retention, discipline, and plans for improvement. See also, **Attachment 2-E: Organizational Chart.**

► INVENTORY TRACKING AND RECORD KEEPING WITH BIOTRACKTHC

We have signed a letter of intent to use the inventory software system BioTrackTHC, which allows us to track all marijuana and MMPs from seed to sale using a unique 16-digit identifier. **See Attachment 2-F: BiotrackTHC Documentation.** BioTrackTHC will create, maintain, and store records including transport, sales, and compliance for each qualifying patient and primary caregiver, logs of facility entry and exit, security records, and employee records in a secure system that allows for indefinite retention. All required records will be maintained for a minimum of six years.³⁴ We will use BioTrackTHC's "Sales Limit" tool to determine the quantity of marijuana obtained by a patient at other dispensaries in the state³⁵ and to prevent any single patient from obtaining more than 4 ounces of marijuana in 15 consecutive days or more than 8 ounces in 30 consecutive days.³⁶ We will use the "Time Clock" function to record the date and time that every employee clocks in and out or enters and leaves one of our facilities.³⁷ This log will be kept in the employee records, which will also include training and total hours worked.³⁸



1. HAR §11-850-33(c)
2. HRS §329D-15(b)
3. HRS §329D-16
4. HAR §11-850-34(c)
5. HAR §11-850-71(a)
6. HAR §11-850-33(d)
7. HAR §11-850-34(a)
8. HAR §11-850-34(b)
9. HAR §11-850-9
10. HAR §11-850-17(b)1-6 and §11-850-18
11. HAR §11-850-31(c)
12. HAR §11-850-41(b)
13. HAR §11-850-42(b)
14. HAR §11-850-42(a)
15. HAR §11-850-35(a)
16. HAR §11-850-35(c)



HAR COMPLIANCE CHECKLIST

CRITERION 2 “Operations Plan/Timeline”

Plan for operating a medical marijuana dispensary in the county for which the applicant is seeking a license, including but not limited to a timeline for opening a retail dispensing location; Response shall be no longer than five (5) pages.

Relevant HAR sections	Endnote Number	HAR §11-850-42(a)	36
HAR §11-850-6	11, 12	HAR §11-850-42(b)	35
HAR §11-850-7	11, 13	HAR §11-850-71(a)	27
HAR §11-850-8(c)	14, 15	HAR §11-850-71(c)	4
HAR §11-850-9	31	HAR §11-850-72(a)	10
HAR §11-850-15(b)	24	HAR §11-850-72(c)	3
HAR §11-850-16	25	HAR §11-850-73(a)	6
HAR §11-850-17(b)	32	HAR §11-850-73(b)	7
HAR §11-850-18	32	HAR §11-850-73(c)	7
HAR §11-850-31(b)	13	HAR §11-850-73(d)	8
HAR §11-850-31(c)	33	HAR §11-850-75(m)	9
HAR §11-850-32(a)	2		
HAR §11-850-32(c)	1		
HAR §11-850-33(a)	17		
HAR §11-850-33(b)	21		
HAR §11-850-33(c)	22, 23		
HAR §11-850-33(d)	28		
HAR §11-850-34(a)	29		
HAR §11-850-34(b)	30		
HAR §11-850-34(c)	38		
HAR §11-850-34(d)	16		
HAR §11-850-35(a)	37		
Relevant HAR sections	Endnote Number		
HAR §11-850-35(c)	38		
HAR §11-850-37	18		
HAR §11-850-38(a)	19		
HAR §11-850-39	20		
HAR §11-850-41(b)	34		

LAUNIUPOKO FARM TIMELINE TABLE

	Date	Days/Days Total	Julian Day (for next date)	Production Facility Events	Retail Dispensing Location Events
1	4/15/16	0/0	106	LICENSED; Begin architecture and engineering; Apply for building permits. (84 days)	LICENSED Choose first retail dispensing location, secure lease or purchase (84 days)
2	7/8/16	84/84	190	Begin construction of a 10,000 sq ft production facility (84 days) Begin Maui Electric Co Transformer Upgrade (180 days)	Architecture, building permits for retail dispensing location (84 days)
3	8/1/16	24/108	214	Provide 60 Days Notice to Dept for production facility and schedule inspection; Begin Production Facility HR	
4	8/31/16	30/138	244	Onsite Electrical upgrade to 600 watts and 240 volt service (1 week)	
5	9/30/16	30/168	274	Opened production facility at reduced scale of 200 amps and 1 flower room while waiting for power upgrade; Obtain mother plants; Take cuttings (7days)	Remodel/Build out (60 days)



6	10/7/16	7/175	281	Vegetate cuttings (21 days)	
7	10/28/16	21/196	302	Begin first flowering cycle (90 days)	
8	12/12/16	44/240	346		Begin HR for retail dispensing location
9	01/04/17	24/264	4(370)	Transformer Upgrade Finished. Upgrade production to 600 amps, open three more flower rooms.	
10	01/10/17	6/270	10 (376)		Provide 30 Day Notice to the Dept and schedule inspection
11	01/26/17	16/286	26 (392)	First harvest, around 30 pounds; Dry/Cure (7 days)	
12	02/02/17	7/293	33 (399)	Trim/Package/Label (7 days) Begin MMP production: pills, lozenges, capsules, oils/extracts, tinctures, lotion/ointment	
13	2/09/17	7/300	40 (406)		Inventory on Shelves; Open first store
14	~5/1/17			Second harvest, around 100 pounds	Repeat store opening process
15	~9/1/17				Open second store.



Why PFC?

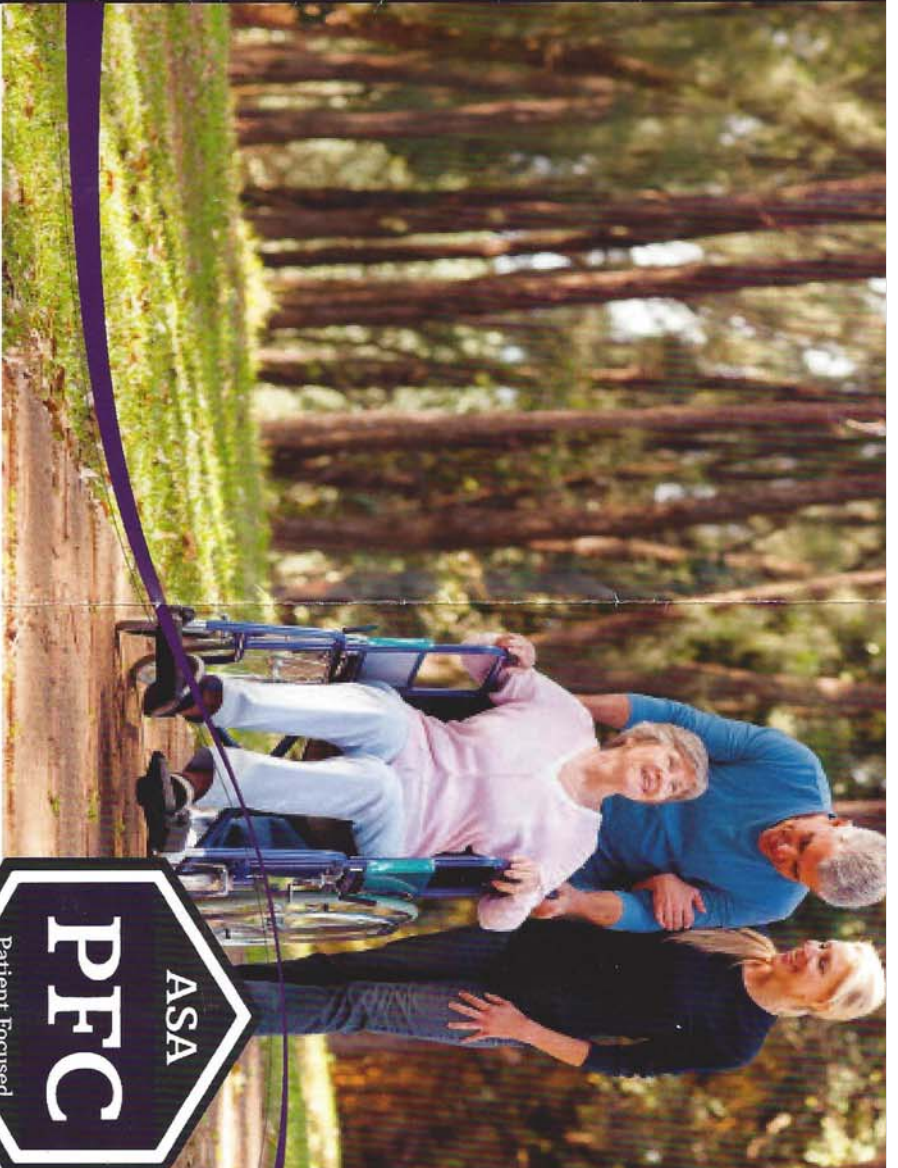
Patient Focused Certification (PFC) is a non-profit, third-party certification for the medical cannabis industry offered by Americans for Safe Access (ASA). ASA has been fighting for the rights of patients and for safe and legal access to medical cannabis for over decade. As an independent organization, we are able to work with regulators, industry, healthcare professionals and patients to set industry standards nationwide.

PFC is the only certification based on the new quality standards for medical cannabis products and businesses issued by the American Herbal Products Association and the American Herbal Pharmacopoeia. The program was established to help medical cannabis businesses ensure the production of quality products & services while giving patients, caregivers, healthcare providers, and regulators a way to easily identify them.

Where Do I Find PFC Certified Companies & Products?

Visit: patientfocusedcertification.org/companies

Companies participating in the PFC program can be found on our website above. If there is not a company near you, take this brochure to your local provider and ask them to enroll!



PATIENT FOCUSED CERTIFICATION
a project of Americans for Safe Access Foundation

1806 Verron St. NW - Washington, DC 20009
202.857.4272 - pfc@safaccessnow.org
www.patientfocusedcertification.org



Look for
the PFC Seal
Choose Your
Medicine
with Confidence



What does the PFC Seal tell you?

When you see the PFC seal at a distribution center or on a product label, it tells you that the quality of products and services has been verified through the rigorous Patient Focused Certification Program.

Patient Focused Certification means:

- Company staff are well trained
- Products and services have been tested for contaminants
- Products and services meet legal requirements as well as AHPA and AHP standards
- Companies have recall protocols in place

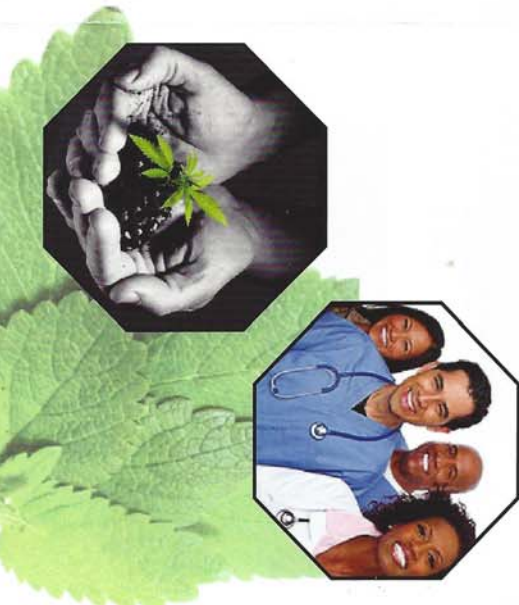


How does PFC provide Certification?

PFC works with companies who voluntarily participate in the program and agree to adhere to local laws, AHPA and AHP standards. We verify their companies through a comprehensive evaluation process.

Our auditors:

- ✓ Perform thorough audits of the facilities.
- ✓ Test products in PFC certified laboratories.
- ✓ Conduct at least one surprise audit a year to ensure PFC standards are upheld.
- ✓ Maintain a consumer complaint database and follow up with the company for any needed corrective action.
- ✓ Only allow the PFC seal to be used on products that meet the PFC criteria.



Safety & Quality Assurance

More than one-third of the US population lives in states with medical cannabis laws, & over one million Americans are legally using medical cannabis under the care of a physician.

While many states and localities have created regulations to govern the location, size, & taxation of these businesses, they do not, for the most part, address the quality and safety of the products being sold.

Patients have the right to know how their medicine has been produced, that is free of contaminants & should be confident that the medicine they are receiving has been handled with the highest quality standards. They can now look for the PFC seal to help them determine which products to purchase.

PFC is available to all companies cultivating, manufacturing or distributing medical cannabis products, as well as to laboratories providing analytic services to these companies. PFC includes employee training, compliance inspections, product testing, ongoing monitoring, and an independent complaint process for customers.

Companies certified by PFC are demonstrating a commitment to safety and quality.





Organizational Chart

Launiupoko Farm LLC

Alika Atay, Member
Yashuhito Ogasawara, Member
Julie Okada, Member (Individual Applicant)
Masahiro Uchida, Member

Co-Executive Directors

Alika Atay
Julie Okada, Member

Managers

Production Manager

Oversees cultivation, manufacturing, production site security, and transport to laboratories and retail dispensing location.

Retail Manager

Oversees retail operations, customer relations, inventory control, and retail site security.

Production Employees

Cultivation Full-Time Employees: 4
(1 per flower room)

Trim Full-Time Employees: 4

Manufacturing Technician
Full-Time Employee: 1

Manufacturing Assistance
Part-Time Employee: 1

24-hour Security Guards
Full-Time: 3 from security company

Retail Employees

Retail Full-Time Employees:
4 to start

Security Guards Full-Time:
2 from security company



1/12/2015

Reference: BioTrackTHC Support Document and Letter of Intent
Lau Niu Poko

Dear James,

BioTrackTHC provides effective cutting -edge technology solutions for the emerging legal marijuana industry. Solutions that not only prevent product theft, but assist business owners in running their cultivation, processing, packaging, and retail operations more profitably and more legally compliant. Furthermore, this is all done without leaving sensitive business and consumer data vulnerable in the cloud. Specifically, BioTrackTHC is the industry's only true seed--to--sale software system with enterprise resource planning, complete inventory tracking, point--of--sale, marketing, financial reporting and regulatory compliance features. Subsequently, because it is a server -based system with advanced security features, customers can rest assured that no one,- not even the BioTrackTHC team,- can access their business or consumer information without their permission.

This document confirms BioTrackTHC's intentions to enter into a formal agreement with Lau Niu Poko to provide software solutions guaranteed to meet published Hawaii Department of Health reporting, regulation, and compliance guidelines for cannabis production facilities in the event that an authorized license is obtained.

Thank you for your consideration of BioTrackTHC. We are eager to assist you in your efforts to acquire a license and look forward to entering into a software solution agreement with you upon receipt of that license.

Best Regards,

Moe Afaneh
Chief Operating Officer



Hawaii HB 321

- (A) Secure inventory tracking and control;
- (B) Protecting confidential customer information;
 - (1) Ability to comply with the requirements in this chapter and chapters 329 and 3290, HRS, for inventory tracking, security, and sales limits for qualifying patients;
 - (1) Ability to maintain confidentiality of a qualifying patient's medical condition, health status, and purchases of marijuana or manufactured marijuana products;
 - (2) Ability to comply with the requirements for certified laboratory testing on marijuana and manufactured marijuana products pursuant to this chapter and sections 3290-7 and 3290-8, HRS;
 - (3) Ability to comply with requirements for signage, packaging, labeling, and chain of custody of products;
 - (4) A plan for secure disposal or destruction of marijuana and manufactured marijuana products;

BioTrackTHC™ enables the business to collect, store, and retrieve all data and activity -- with respect to inventory records, quality assurance/laboratory testing, supplier records, patient records, client-records, employee records, recall reports, quarantine and waste reporting, sales/transaction records, disposal records, and all scanned documents -- at any time, in real time, either in-system or through the report generation tool. The System is able to record transfers of small amounts of marijuana product to a laboratory for testing. Input may include fields including but not limited to: date of transfer, transferred by, order number, source license number, laboratory name, laboratory license number, and list of transferred products including product ID, product name, lot and/or batch number, and quantity. BioTrackTHC creates a 16 digit non-repeatable identifier for each plant. This identifier is printed onto a barcode that is affixed to the plant and will remain associated with this given plant throughout its lifecycle. A user can trace the lineage of any product all the way back to the plant from which it derived. Any action performed by an employee is stored within the system indefinitely and is searchable.

- (a) A dispensary licensee shall not transfer any marijuana or manufactured marijuana products to any other dispensary.
- (b) A dispensary licensee shall not accept any marijuana or manufactured marijuana products from any other dispensary.



NO pre-rolls, no samples, no paraphernalia

§11-850-35 Employee records

(a) A dispensary licensee shall have available at each dispensary facility a time clock or other adequate method to record the month, day, year, and time that each employee arrives at and leaves the facility.

(b) Time record entries shall be made at the time an employee reports for duty and again when the employee goes off duty and at any time the employee leaves and returns to the premises for any reason.

(c) A dispensary licensee shall maintain all employee records, including the specific employee training provided and hours worked.

The Time Clock function within BioTrackTHC records the date and time that every employee clocks into and out of the system. A manager can be granted the permission within the system to modify the clock in/out times for an employee in the event of an error or someone forgetting to clock out.

§11-850-36 Transport

(a) A dispensary may transport marijuana and manufactured marijuana products between its facilities, and between its facilities and a laboratory for testing.

(b) Only employees designated by the dispensary licensee, who are trained and knowledgeable on the transportation protocols required by this chapter, shall transport marijuana and manufactured marijuana products. Every transport of marijuana and manufactured marijuana products shall be accompanied by at least two employees.

(c) Each time marijuana and manufactured marijuana products are transported, the dispensary licensee shall prepare a manifest on a form prescribed by the department that lists the elements required by the department's tracking system. A dispensary licensee shall only transport marijuana or manufactured marijuana products that are listed on the manifest. A dispensary licensee shall transport marijuana or manufactured marijuana products in secured containers. The dispensary licensee shall include a copy of the manifest in the interior and on the exterior of the container.

(b) Upon receipt of marijuana and manufactured marijuana products the dispensary licensee or the laboratory shall immediately report to the department any discrepancies between what is received and what is on the manifest.



- (c) The designated employees transporting marijuana and manufactured marijuana products shall not stop at a location not listed on the manifest.
- (d) The dispensary licensee shall transport marijuana and manufactured marijuana products using routes that reduce the possibility of theft or diversion.
- (e) A dispensary licensee shall not transport marijuana or manufactured marijuana products:
- (1) Off site to qualifying patients or to primary caregivers;
 - (2) To another county or another island within the same county; or
 - (3) To, from, or within any federal fort or arsenal, national park or forest, any other federal enclave, or any other property possessed or occupied by the federal government.

BioTrackTHC provides functionality for Cultivators, Processors and Dispensary Licensees to create transfer manifest documents. Transfer manifests will be stored and tracked by the System. Input data may include, but is not limited to, the following fields: ship from name, license number and route description. For each item include destination address, destination name, license number, address, product description, product ID and lot number, quantity and units of measure. Transfer manifests will be used as shipping documents for transfers between locations within an organization or sales between Licensees.

- (b) A dispensary licensee shall give the department access to all parts of the dispensary property, equipment, records, documents, and any other substance, material, or information relevant to ensure the dispensary licensee's compliance with this chapter, upon request.

BioTrackTHC™ enables the business to collect, store, and retrieve all data and activity -- with respect to inventory transfers, inventory-tracking records, supplier records, patient records, client-records, employee records, recall reports, quarantine and waste reporting, sales/transaction records, disposal records, and all scanned documents -- at any time, in real time, either in-system or through the report creation tool.

§11-850-38 Reports.

- (a) A dispensary licensee shall submit quarterly reports on January 15, April 15, July 15, and October 15.

If the due date for submitting a quarterly report falls on a Saturday, Sunday, or State holiday, the report will be on time if it is submitted on the next day that is not a Saturday, Sunday, or State holiday. Reports shall be submitted on a form and in a manner prescribed by the department.

- (b) Reports shall include but not be limited to:
1. Records of entry and exit for all individuals who entered a dispensary facility;



2. Amounts by category of marijuana produced and manufactured marijuana products manufactured and offered for sale;
3. Amounts by category of marijuana and manufactured marijuana products sold;
4. A list of all marijuana, manufactured marijuana products, or unusable marijuana materials that have been destroyed or will be destroyed;
5. A summary financial statement;
6. Laboratory results of all tests conducted;
7. Description of any breach or halt in its security system and tracking system; and
8. Any other information requested by the department.

BioTrackTHC™ enables the business to collect, store, and retrieve all data and activity -- with respect to inventory transfers, inventory-tracking records, supplier records, patient records, client-records, employee records, recall reports, quarantine and waste reporting, sales/transaction records, disposal records, and all scanned documents -- at any time, in real time, either in-system or through the report creation tool.

§11-850-39 Audits

- (a) A dispensary licensee shall obtain an independent financial audit annually, at the dispensary licensee's expense, and shall provide a copy of the audit's findings to the department.
- (b) The report shall be completed and submitted to the department no later than sixty days prior to the end of the license expiration date, or at another time as the department may direct.
- (c) When a license is revoked, suspended, surrendered, or expires, a dispensary licensee shall file a final report thirty days following revocation, suspension, surrender, or expiration.

In the course of doing business, a user can perform inventory audits to confirm or adjust what's showing in your inventory and what the user actually has on hand. After clicking on the Inventory Audit Icon a list will populate showing all of the items for inventory in the current inventory room. If the user wishes to run a "Blind Audit" this will prevent the employee from seeing the original weights or any differences. The Inventory Shrinkage report allows you to total loss across various products for a given time period with a threshold to ignore adjustments outside of a certain increment (mistakes).

§11-850-41 Record retention.

- (a) A dispensary licensee shall retain for a minimum of six years business operation records including but not limited to:
 - (1) Inventory tracking including transport of marijuana and manufactured marijuana products;



- (2) Sales and compliance with dispensing limitations for each qualifying patient and primary caregiver;
- (3) Financial records including income, expenses, bank deposits and withdrawals, and audit reports;
- (4) Logs of entry and exit for dispensary facilities; and
- (5) Employee records.

(b) A dispensary licensee shall retain for a minimum of one year all security recordings.

BioTrackTHC™ enables the business to collect, store, and retrieve all data and activity. All inventory records, patient records, recall reports, sales/transaction records, product disposal records, and all scanned documents can be accessed at any time (real time), either in-system or through the report creation tool. Though system actions can be adjusted or voided, at no time is any data ever fully deleted as BioTrackTHC™ maintains a log of every action, including adjustments and voids, so that the entire history of the system may be reconstructed. The availability and report ability of the system data enables the said entity to produce any information necessary for the Department during an inspection or at the Department's request.

§11-850-42 Allowed quantities for dispensing.

(a) A dispensary licensee may dispense to a qualifying patient or primary caregiver any combination of marijuana or manufactured marijuana products that shall not exceed four ounces of marijuana during a period of fifteen consecutive days, and shall not exceed eight ounces of marijuana during a period of thirty consecutive days .

(b) Consistent with section 11-850-61, a dispensary licensee shall determine the quantity of marijuana or manufactured marijuana products purchased by a qualifying patient or primary caregiver from any other licensed dispensary within the state and shall not sell any amount of marijuana or manufactured marijuana products to that qualifying patient or primary caregiver of a qualifying patient that exceeds the limits identified in this chapter.

Within "Sales Limits" a user can regulate the permissible quantities allotted to a patient or caregiver.

§11-850-43 Disposal or destruction.

(a) A dispensary licensee or laboratory certified by the department to test marijuana and manufactured marijuana products shall dispose of or destroy unused, unsold, contaminated, or expired marijuana or manufactured marijuana products, or waste products resulting from the



cultivating or manufacturing process, including any inventory existing at the time of revocation or surrender of a license, in a way that assures that the marijuana or manufactured marijuana product does not become available to unauthorized persons and is documented as subtracted from inventory.

(b) A dispensary licensee shall destroy or dispose of unused, unsold, contaminated, or expired marijuana or manufactured marijuana products by a means prescribed by the department or the department of public safety narcotics enforcement division administrator.

(c) A dispensary licensee shall establish written policies and procedures to be followed by all of its employees for the disposal or destruction of unused, unsold, contaminated, or expired marijuana and manufactured marijuana products.

During or after a Harvest or Cure, a user would create a batch for the "green waste" which would include broad leaf trim, and stems that weren't going to be converted into a concentrated format. All waste would be weighed, given it's own 16-digit barcode, which is permanently stored in the system prior to it being destroyed. When a BioTrackTHC user sends a sample for Quality Assurance testing and the sample does not meet minimum standards, a user may; 1) Place the product into quarantine for destruction, or, 2) Convert the product into a different format. If the user converts the non-conforming sample and originating lot, the new converted product must be retested.

§11-850-61 Tracking requirements

(a) A dispensary licensee shall track electronically the dispensary's inventory of marijuana and manufactured marijuana products through each stage of processing, from propagation to point of sale, disposal, or destruction, and maintain a record of clear and unbroken chain of custody at all stages, including during transport of the inventory between dispensary facilities and between a dispensary facility and a laboratory.

(b) A dispensary licensee shall track electronically all sales of marijuana and manufactured marijuana products to qualified patients and primary caregivers from all dispensaries in the State, to ensure that no sales are authorized in excess of legal limits, as set out in section 3290-7, HRS, and shall have a sales system that automatically prohibits sales in excess of the legal limits and that cannot be overridden manually.

(c) A dispensary licensee shall acquire, operate, and maintain a secure computer software tracking system that interfaces with the department's computer software tracking system to allow the department real time, twenty-four hour access to the dispensary licensee's tracking system and inventory records. The dispensary licensee's tracking system shall capture and report all the data required by the department's tracking system.



(d) In the event of a breach or failure of its tracking system, a dispensary licensee shall suspend operations dependent on the tracking system until the tracking system is fully operable. The dispensary licensee shall notify the department immediately upon the breach or failure, and again when it resumes operations.

BioTrackTHC™ enables the business to collect, store, and retrieve all data and activity -- with respect to inventory records, quality assurance/laboratory testing, supplier records, patient records, client-records, employee records, recall reports, quarantine and waste reporting, sales/transaction records, disposal records, and all scanned documents -- at any time, in real time, either in-system or through the report generation tool. The System is able to record transfers of small amounts of marijuana product to a laboratory for testing. Input may include fields including but not limited to: date of transfer, transferred by, order number, source license number, laboratory name, laboratory license number, and list of transferred products including product ID, product name, lot and/or batch number, and quantity. BioTrackTHC creates a 16 digit non-repeatable identifier for each plant. This identifier is printed onto a barcode that is affixed to the plant and will remain associated with this given plant throughout its lifecycle. A user can trace the lineage of any product all the way back to the plant from which it derived. Any action performed by an employee is stored within the system indefinitely and is searchable.

PRODUCTS AND PRODUCT STANDARDS

§11-850-71 Marijuana.

(a) A dispensary licensee may dispense marijuana only in the form of dried matured processed flowers of female cannabis plants.

§11-850-72 Manufactured marijuana products.

(a) A dispensary licensee may manufacture marijuana products limited to capsules, lozenges, pills, oils and oil extracts, tinctures, ointments, and skin lotions.

§11-850-74 Equivalent weights for manufactured marijuana products.

(a) A dispensary licensee that produces manufactured marijuana products shall calculate the equivalent physical weight of the marijuana that is used to manufacture the product, and shall make available to the department and to consumers of the manufactured marijuana product the equivalency calculations and the formulas used.

(b) A dispensary licensee shall include the equivalent physical weight of marijuana on the label of the products offered for sale.



BioTrackTHC is a complete inventory control system that also creates a searchable, secure, tamper-evident record of each and every action performed within the system. The name and address of the recipient, the quantity delivered, and the product name, potency, batch number, and lot number of the product can all be recorded for each distribution.

LABORATORY CERTIFICATION, TESTING, AND STANDARDS

§11-850-81 Laboratory testing required.

A dispensary licensee shall not ' dispense marijuana or manufactured marijuana products unless a laboratory certified by the department pursuant to this chapter has tested the marijuana and manufactured marijuana products and they meet the requirements set out in this chapter.

§11-850-85 Laboratory standards and testing

(a) A certified laboratory shall test a statistically representative sample from each batch of marijuana or manufactured marijuana products. The dispensary licensee shall maintain in a secure tamper-proof manner a similar sample from the same batch, for verification testing as directed by the department.

(a) A certified laboratory shall issue to the dispensary licensee and the department a certificate of analysis for each batch of marijuana and manufactured marijuana products tested for that dispensary; provided that a certified laboratory may only test and report on those things for which it is certified. The certificate of analysis shall include the results with supporting data for the following:

- (1) The chemical profile of the batch for the following compounds:
 - (A) 9 (delta 9) - Tetrahydrocannabinol (THC)
 - (B) Tetrahydrocannabinol Acid (THCA)
 - (C) Cannabidiol (CBD)
 - (D) Cannabidiolic Acid (CBDA)
 - (E) Cannabigerol (CBG)
 - (F) Cannabinol (CBN)
- (2) The presence of the following contaminants, which shall not exceed the following levels:
 - (A) Heavy metals:
 - (i) Arsenic 10.0 ppm
 - (ii) Lead 6.0 ppm
 - (iii) Cadmium 4.0 ppm (iv) Mercury 2.0 ppm



- (B) Pesticides regulated by the U.S. Environmental Protection Agency: 1.0 ppm
- (C) Solvents:
- (i) Butanes 800 ppm
 - (ii) Heptanes 500 ppm (iii) Benzene** 1 ppm
 - (iv) Toluene** 1 ppm (v) Hexane** 10 ppm
 - (vi) Total Xylenes (m,o,p-xylene) 1 ppm
- ** Contaminants in solvents
- (D) Any visible foreign or extraneous material, that is not intended to be part of the product being produced, including but not limited to mold, hair, insects, metal, or plastic;
- (E) Moisture content of plant material <15%
- (F) Microbiological impurities, including but not limited to:
- 1. Total Viable Aerobic Bacteria:
 - a. Unprocessed and Processed Materials: 105 Colony Forming Unit (CFU)/g
 - b. C02 and Solvent Based Extracts: 104 CFU/g
 - 2. Total Yeast and Mold:
 - (a) Unprocessed and Processed Materials: 104 CFU/g
 - (b) C02 and Solvent Based Extracts: 103 CFU/g
 - (iii) Total Coliforms:
 - (a) Unprocessed and Processed Materials: 103 CFU/g
 - (b) C02 and Solvent Based Extracts: 102 CFU/g
 - (iv) Bile-tolerant Gram Negative Bacteria:
 - (a) Unprocessed and Processed Materials: 103 CFU/g
 - (b) C02 and Solvent Based Extracts: 102 CFU/g
 - (v) *E. coli* (pathogenic strains) and *Salmonella spp.*: Not detected in 1 g
 - (vi) *Aspergillus fumigatus*, *Aspergillus flavus*, *Aspergillus niger* : <1 CFU/g;
 - (vii) Mycotoxins: <20 µg (micrograms) of any mycotoxin per kg of material; and
- (3) Additional testing requested at the discretion of the department.



The above information can all be generated within BioTrackTHC and reflected on the label for each product.

(d) The certified laboratory may retest or reanalyze the sample or a different sample from the same batch by following its standard operating procedure to confirm or refute the original result, upon request by the dispensary licensee or upon request by the department at the dispensary licensee's expense.

(e) The certified laboratory shall return to the dispensary licensee or destroy in a manner approved by the department any samples or portions of samples of marijuana or manufactured marijuana products that remain after testing and analysis are completed.

(f) A certified laboratory shall create, and maintain for a period of at least five years, records of testing it conducts on marijuana and manufactured marijuana products, including but not limited to:

1. The time and date the sample was obtained;
2. A description of the sample, including the amount;
3. What tests were conducted on each sample;
4. The results of the tests including the certificate of analysis; and
5. Evidence of the time, date, and method of disposal or destruction of a sample after testing is completed, and the amount of sample disposed of or destroyed, or the time and date a sample was returned to a dispensary with a description including the amount;
6. and shall make all the records available to the department upon request.

(g) A dispensary licensee shall ensure that each sample is tested and analyzed for each of the items set out in subsection (c), and may obtain results from different laboratories for different items if a laboratory cannot perform all the tests.

(h) A dispensary licensee shall maintain records of all laboratory testing results including the certificate of analysis.

(i) The level of contaminants in marijuana and manufactured marijuana products shall not exceed the standards provided in subsection (c), and if any of the standards are exceeded, the dispensary licensee shall not dispense any portion of the batch of marijuana or manufactured marijuana product that does not conform to the standards.

(j) A dispensary licensee shall destroy a batch that does not conform to the testing standards set out in subsection (c) as indicated by the certificate of analysis; provided that a dispensary licensee shall quarantine a non-conforming batch until any retesting pursuant to subsection (d) is completed, after which the dispensary licensee shall dispose of or destroy the batch if the results of retesting confirm that the batch is non-conforming. For purposes of this section, quarantine means that the batch shall be separated from all other inventory and the quarantine status shall be indicated in the tracking system. The quarantine shall be lifted only by the department, and only upon



receipt by the department of a certificate of analysis indicating that the batch conforms to the testing standards set out in subsection (c).

BioTrackTHC automatically syncs testing data upon receipt from a certified testing location. Testing will ensure the product is free of contaminants with consistent THC and/or CBD levels. Furthermore, every plant interaction is recorded, including but certainly not limited to what additives are used and when, allowing cultivators to replicate results or make applicable changes to increase plant quality and consistency. BioTrackTHC syncs testing data to the applicable plant batch or barcode for easy display and retrieval. To simplify the process that information can be directly ported onto the associated product labels.

All aspects of the marijuana plants, byproduct wastes, weights, ID numbers and associated data is stored in the system indefinitely. Destruction event information and explanations are also documented and stored within the BioTrackTHC system. This data cannot be modified or deleted by the cultivation center employees or even by BioTrackTHC.

BioTrackTHC records manual inventory adjustments through a detailed notes section. The reason for disposal and, if applicable, disposal company are recorded and archived to the 16 digit barcode associated with the disposed cannabis. As with all transactions in the BioTrackTHC system, the employee responsible for the transaction is required to enter a PIN number or biometric fingerprint recording the date, time, and reason for the transaction.

§11-850-92 Packaging and labeling for retail sale.

(b) Each package shall be labeled using only black lettering on a white background with no pictures or graphics and shall include:

- (1) Information about the contents and potency of the marijuana and manufactured marijuana product, including but not limited to:
 - (A) Net weight in ounces and grams or volume; and for manufactured marijuana products, also the equivalent physical weight of the marijuana used to produce the manufactured marijuana product;
 - (B) The concentration of tetrahydrocannabinol or 9 tetrahydrocannabinol, total tetrahydrocannabinol and activated tetrahydrocannabinol-A, and cannabidiol;
- (2) The dispensary licensee's license number and the name of the production center where marijuana in the product was produced;
- (3) The batch number and date of packaging;



- (4) Includes a computer tracking inventory identification number barcode generated by tracking software;
- (5) Date of harvest or manufacture and "Use by date";
- (6) Instructions for use;
- (7) The phrases "For medical use only" and "Not for resale or transfer to another person";
- (8) The following warnings:
 - (A) "This product may be unlawful outside of the State of Hawaii and is unlawful to possess or use under federal law";
 - (B) "This product has intoxicating effects and may be habit forming";
 - (C) "Smoking is hazardous to your health";
 - (D) "There may be health risks associated with consumption of this product";
 - (E) "This product is not recommended for use by women who are pregnant or breast feeding";
 - (F) "Marijuana can impair concentration, coordination, and judgment. Do not operate a vehicle or machinery under the influence of this drug"; and "When eaten or swallowed, the effects of this drug may be delayed by two or more hours";
- (6) A disclosure of the type of extraction method, including any solvents, gases, or other chemicals or compounds used to produce the manufactured marijuana product; and
- (9) The name of the laboratory that performed the testing; provided that the information in paragraphs (1) through (7) shall appear on the package, and the remainder may appear on a package insert or on the package.
 - (c) A dispensary licensee shall not label as organic any marijuana or manufactured marijuana product unless permitted by the United States Department of Agriculture in accordance with the Organic Foods Production Act.

BioTrackTHC™'s label creation tool enables licensed producers to create custom container-client labels with any fields necessary to comply with applicable law. All aforementioned required fields can be added as variables. In addition to this a user can add custom disclaimers and warnings. The system will automatically print the container-client specific label upon completion of the sale.





Hawaii Medical Marijuana Dispensary License Application Support Document

The format of the application asks for one's education, knowledge and experience with the sections outlined below, among others. The information contained within this document is to be used to assist an applicant with answering the questions that fall within the scope of the capabilities of BioTrackTHC; i.e. inventory tracking, sales limits, labeling, etc.

No guarantees or warranties, either expressed or implied, are associated with this document.

I) Secure inventory tracking and control

All authentication is encrypted via industry standard SSL and hardware is managed and maintained internally. As with any system involving patient data, security is a top priority at BioTrackTHC. Each BioTrackTHC client utilizes the latest Secure Socket Layer (SSL) encryption technology to ensure a secure operating experience. All technology supporting remote access to the BioTrackTHC based solution can be described as fully secure and founded on current industry standards of strong authentication, encryption and HIPAA Compliance. Regardless of network connection type being wired/wireless or commercial/government ISP, the connection state is always encrypted end-to-end from browser to web server using Secure Socket Layer (SSL). Database connections are also encrypted via standard authentication + SSL. At no point in the network path will data be unencrypted.

(4) Ability to comply with the security requirements of Chapter 11-850 and Section 329D-7, HRS;

- (1) **A protocol for admitting qualifying patients or primary caregivers with valid government issued photo identification and medical marijuana registration cards issued pursuant to chapter 329, HRS, prior to allowing them access to the secured room for sales;**

This is the responsibility of the licensee.

(7) Ability to comply with the requirements in Chapter 11-850 and Sections 329 and 329D, HRS, for inventory tracking, security, and dispensing limits for qualifying patients;



SUBCHAPTER 5 TRACKING REQUIREMENTS

§11-850-61 Tracking requirements.

- (a) A dispensary licensee shall track electronically the dispensary's inventory of marijuana and manufactured marijuana products through each stage of processing, from propagation to point of sale, disposal, or destruction, and maintain a record of clear and unbroken chain of custody at all stages, including during transport of the inventory between dispensary facilities and between a dispensary facility and a laboratory.

The BioTrackTHC system is comprised of several components; all of which are designed to seamlessly integrate with one another. Recognized as the industry leader in seed-to-sale tracking, the BioTrackTHC producer, processor and retail tracking components are completely interoperable with one another. Whether the tracking requirements include plants, trimmings, waste, conversion, dispensing or anything in between; the BioTrackTHC system, in concert with its unique inventory typing system, can currently track anything the industry allows by law.

The BioTrackTHC System issues a globally unique, non-repeating 16-digit identification number to each plant. At every stage in the product lifecycle where something needs to be differentiated, the System issues a new “child” identifier (e.g., separating flower from stems during the harvest process, separating edible batches that are going to different dispensaries, the creation of new clones or seeds from a mother plant, etc...). The System issues the identifier to prevent accidental or intentional identifier duplication by the user, and the 16-digit identifier ensure scalability and longevity—the System could generate 1,000,000 identification numbers per second and it would not run out of unique identifiers for over 317 years.

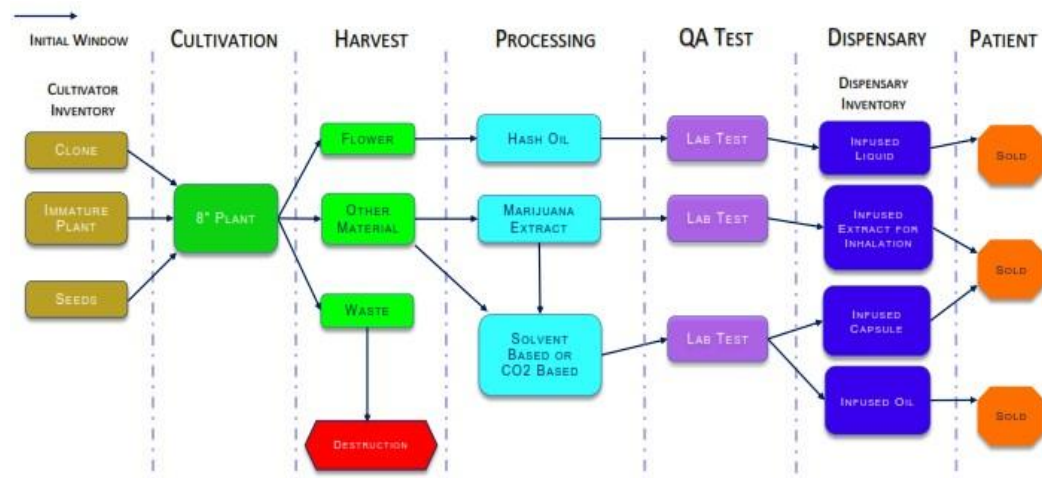
Every identifier is associated with a quantity that is measured in either discrete units or a weight depending on the item’s classification; for example, plants, seeds, and infused edibles are measured in discrete units, whereas, bulk flower and stems are measured in continuous weight. This creates an unbroken audit chain. Select any identification number and both the State and the registered organization can backwards-trace the medical cannabis product’s lineage all the way



back to the plant from which it came, and also forwards-trace every gram to where it is still in inventory, where it has been dispensed, to whom it was dispensed, and where it was destroyed.

As an example, if 100 grams were harvested from plant 98765: in this case, 2 grams were consumed by the testing laboratory, 8 grams were dispensed to patient Smith, 15 grams were dispensed to patient Jones, 55 grams are still in inventory, and 20 grams have been destroyed.

Laboratory testing is built-in and tied directly into the inventory typing system. This allows for very complex or very simple rules on what needs to be tested, what the testing requirements are, the pass/fail limits, etc. This testing paradigm provides a model for ensuring that only properly tested product may be sold to a patient. The system's integrated features can be setup to prevent the sale or transfer of product that has not passed state mandated laboratory tests, if necessary.



- (b) A dispensary licensee shall track electronically all sales of marijuana and manufactured marijuana products to qualified patients and primary caregivers from all dispensaries in the State, to ensure that no sales are authorized in excess of legal limits, as set out in section 3290-7, HRS, and shall have a sales system that automatically prohibits sales in excess of the legal limits and that cannot be overridden manually.

Within "Sales Limits" a BioTrackTHC user can regulate the permissible quantities allotted to a patient or caregiver. The system stores patient purchases and cross-references with any Department defined limits. As the system will be recording every transaction, this data can be



parsed, filtered and reported against at any time. The system can also issue stop purchase alerts if a patient attempts to exceed said defined limits and disallow the completion of such a sale.

In the event that a patient has exceeded their purchasing limit; the retail dispensing location will be notified within the Tracking System that the patient has exceeded their sales limit; in response, the System will issue a stop purchase alert. The System does not allow for a retail dispensing location to transact with a patient that has exceeded their pre-defined sales limit.

Sales Limits

Instructions

Here you can set various sales options including whether or not employees are alerted if they are attempting to make a sale of a medicated item before or after any potential legal time periods.

If you do not wish for alerts to be issue, simply ensure that Enabled is unchecked.

You may also change the default customer sales limit.

Sales Hours

☒ Enabled

Before 8 00 A.M. ▼

After 7 00 P.M. ▼

Action Block Sale ▼

Sales Limits

Usable Marijuana 1 Ounces ▼

Solid Edibles 16 Ounces ▼

Liquid Edibles 72 Ounces ▼

Marijuana Extracts 7 Grams ▼

Action Block Sale ▼

Cancel OK

- (c) A dispensary licensee shall acquire, operate, and maintain a secure computer software tracking system that interfaces with the department's computer software tracking system to allow the department real time, twenty-four hour access to the dispensary licensee's tracking system and inventory records. The dispensary licensee's tracking system shall capture and report all the data required by the department's tracking system.

BioTrackTHC is the winner apparent to the state contract for Hawaii's computer software tracking system for the medical marijuana dispensary system based on and in compliance with Chapter 329D HRS. BioTrackTHC's commercial software provides seamless data exchange integration between a licensee and the state's marijuana tracking system. There will be integration via the application program interface (API) between the registered organization's BioTrackTHC enterprise system and the state interface utilized by the Hawaii DOH. This will



allow data to be sent in real time, not only from the registered organization to the state, but it will allow the registered organization to retrieve transferred data by Hawaii DOH.

- (d) In the event of a breach or failure of its tracking system, a dispensary licensee shall suspend operations dependent on the tracking system until the tracking system is fully operable. The dispensary licensee shall notify the department immediately upon the breach or failure, and again when it resumes operations.

In the event of a loss of internet access, BioTrackTHC has the ability to operate in Offline mode. While operating in Offline mode a facility may continue to process sales with an on-site server, even if the internet connectivity goes down. When service is restored, all changes made in Offline mode will be updated and synced within the system.

- (8) Ability to maintain confidentiality of a qualifying patient's medical condition, health status, and purchases of marijuana or manufactured marijuana products;

BioTrackTHC provides record retention of patient data including purchases and medical information that is voluntarily offered by the patient. Confidentiality of a patient's medical information is the responsibility of the licensee and their staff.

- (10) Ability to comply with requirements for packaging, labeling, and chain of custody of products

Labels for medical marijuana and medical marijuana products will be labeled using only black lettering on a white background with no pictures or graphics[i] and will include:

- a) Net weight in ounces and equivalent physical weight of the marijuana used to produce the product.
- b) The concentration of tetrahydrocannabinol or tetrahydrocannabinol, total tetrahydrocannabinol and activated tetrahydrocannabinol-A, and cannabidiol; as well as the name of the laboratory that performed the testing
- c) The dispensary licensee's license number and the name of the production center
- d) The batch number and date of packaging
- e) A computer tracking inventory identification number barcode generated by tracking software.
- f) Date of harvest or manufacture and Use By Date
- g) Instructions for use
- h) The phrases: "For medical use only"; "Not for resale or transfer to another person"; "This product may be unlawful outside of the State of Hawaii and is unlawful to possess or use under federal law", "This product has intoxicating effects and may be habit forming"; "Smoking is hazardous to your health"; "There may be health risks associated



with consumption of this product"; "This product is not recommended for use by women who are pregnant or breast feeding"; "Marijuana can impair concentration, coordination, and judgment. Do not operate a vehicle or machinery under the influence of this drug"; "When eaten or swallowed, the effects of this drug may be delayed by two or more hours"; and a disclosure of the type of extraction method including any solvents, gases, or other chemicals used (if applicable)

BioTrackTHC's label creation tool enables licensees to create custom container-client labels with any fields necessary to comply with applicable law. All aforementioned required fields can be added as variables. In addition to this a user can add custom disclaimers and warnings. The system will automatically print the container-client specific label upon completion of the sale. The name and address of the recipient, the quantity delivered, and the product name, potency, batch number, and lot number of the product can all be recorded for each distribution.

The following list contains the fields already integrated into BioTrackTHC. Should the State desire additional fields, BioTrackTHC will create and implement those fields per request.

- Custom Text Fields
- Images
- Lines
- Additives
- Barcode
- Batch #
- Custom Batch #
- Customer MMJ #
- Customer Name
- Date
- Date and time
- Employee Name
- Employee License #
- Grow License #
- Harvest Date
- Inventory Grade
- License #
- MITS ID
- Package Date
- Package Weight
- Plant Birthdate
- Product Expiration
- Product Ingredients
- Product Name



- Strain
- Strain Type
- Testing Date
- Testing Lab
- Usable Weight
- Weight
- Test Results
 - All Available
 - CBC
 - CBD
 - CBD-A
 - CBG
 - CBN
 - D8-THC
 - D9-THC
 - D9-THC-A
 - H2O
 - Heavy Metals
 - Mold
 - Mildew
 - Total THC
 - Total Cannabinoids

(11) A plan for secure disposal of marijuana and manufactured marijuana products;

The BioTrackTHC MMJ Tracking System tracks and reports on all disposal of marijuana and marijuana products within a licensed facility. The System allows for the adjustment of inventory quantities as the result of both non-sales operational activities (such as disposal, wastage, moisture loss, mistakes, and inventory audits) and external factors (such as theft and seizure by law enforcement). Data related to disposal information may include, but is not limited to: the amount disposed, reasons for disposal, day/time, identity of the employee(s) conducting the disposal, and manner of disposal in addition to all product-related data such as inventory classification, etc.

(12) Ability to ensure product safety, in accordance with Chapter 11-850 and Sections 329D-8, 329D-10, 329D-11, HRS.

After a testing laboratory has entered sample test results into the System, the licensee retrieves the testing laboratory results and the System applies those results to the original lot from which



the sample came. Only if the inventory item has a status of “Passed QA” can it be placed on a manifest. A registered organization user cannot, under any circumstance, place an item on transportation manifest if that item requires testing and does not have a “Passed QA” status (e.g. not yet tested or failed testing).

Response to Criterion 3

“Financials”



Launiupoko Farm

From Julie Okada, Individual Applicant, and Launiupoko Farm, LLC,
Entity Applicant with the technical assistance of James Anthony
Technical Assistance Consulting (JATAC), consultant.

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None of us have ever gone bankrupt nor had a business
owned or operated by us go bankrupt. 6

ATTACHMENTS





3-G: J.U. One, Corp. Balance Sheet

3-H: J.U. One, Corp. Profit & Loss

3-I: AlikeMaui sole proprietorship financial statements (in text and attachment)

3-J: Financial Statements for CV Co., Ltd., and Cybervision Co., Ltd.

3-K: Financial Planning: Overview (Charts



3-P: Signed Statements by Julie Okada

3-Q: Signed Statements by Yashuhito Ogasawara

3-R: Signed Statements by Alike Attay

3-S: Signed Statements by Masahiro Uchida

Criterion 3

Language

Proof of financial stability and access to financial resources, including but not limited to:

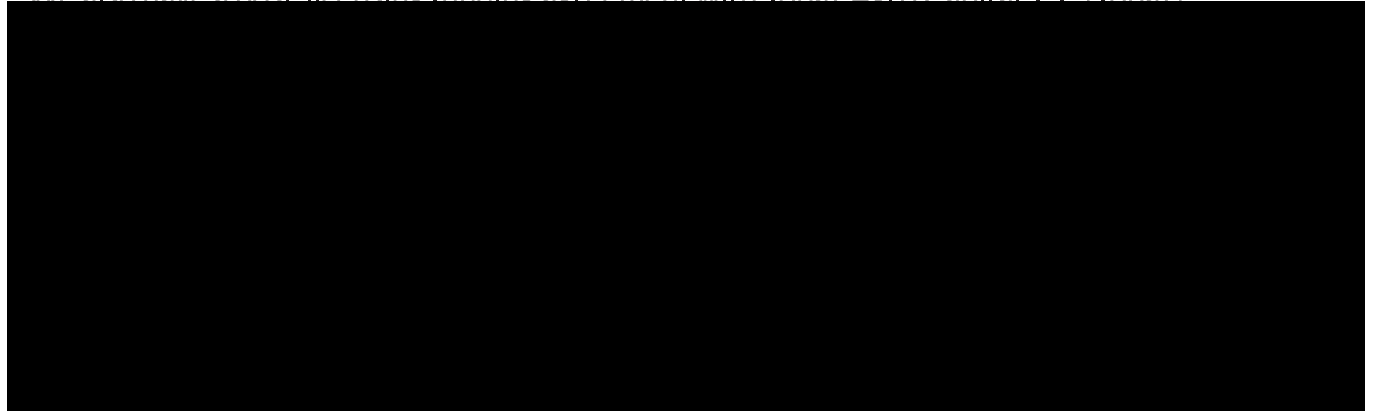
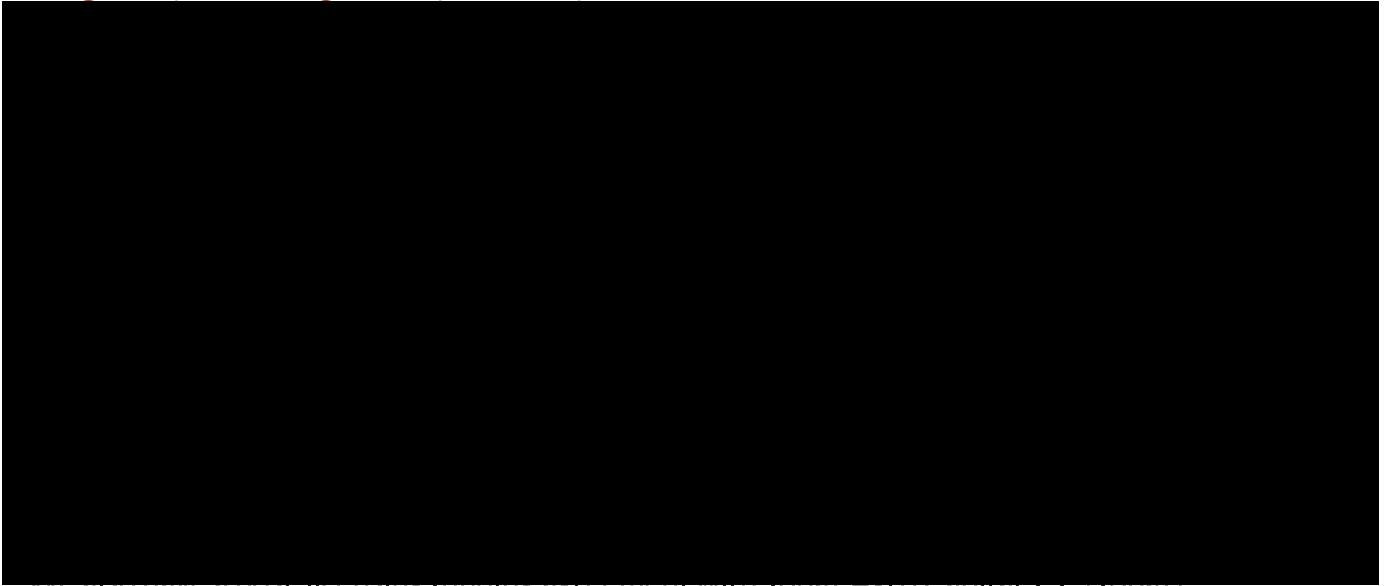
- A) *Legal sources of finances immediately available to begin operating a dispensary;*
- B) *A summary of financial statements in businesses previously or currently owned or operated by the applicant;*
- C) *A financial plan for operating a medical marijuana dispensary in Hawaii;*
- D) *Good credit history; and*
- E) *History of bankruptcy by the applicant or entities owned or operated by the applicant;*

Response shall be no longer than five (5) pages.



We at Launiupoko Farm with our dedicated team of expert consultants from James Anthony Technical Assistance Consulting ("JATAC", and both collectively, "we") have the ability to provide proof of financial stability and access to financial resources, as demonstrated in this Response.

We have two sources of finances immediately available to begin operating a dispensary



We have provided financial information for all businesses previously or currently owned or operated by us

JU One, Corp. is owned by Julie Okada. We have provided Balance and Profit & Loss sheets from October 2014 to September 2015. See **Attachment 3-G** and **Attachment 3-H**. AlikeMaui is a sole proprietorship wholly owned and operated by Alike Atay. The functional equivalent of a Profit & Loss Statement, a 2014 Form 1040, Schedule C found

in **Attachment 3-I** for the business is de minimis in all Categories: Assets, Liabilities, and Owner's Equity. The last two businesses are Cybervision Hosting Co., Ltd., and CV Co., Ltd. which is owned by Masahiro Uchida. He has provided translated Financial Statements for each from August 2014 through July 2015. **See Attachment 3-J.**

We have a comprehensive financial plan for operating a Medical Marijuana Dispensary in Hawai'i

► **OUR FINANCIAL PROJECTIONS ARE BASED ON RATIONAL HISTORICALLY GROUNDED ASSUMPTIONS**

NUMBER OF PATIENTS: as illustrated in the "Estimated Patients per month" (See **Attachment 3-K**, p. 1), which shows our patient estimates for the first 36 months of operations, Launiupoko Farm, LLC expects to serve 1,000 resident patients in the first month of business, or 33% of the expected patients on the Island of Maui. We are using an estimate of obtaining 33% of the market in the first six months because we will only have one store open. From month 7 onwards we assume a market capture of 50% (2 stores for us and 2 for the other license holder). We expect resident patient numbers (for both stores) to grow steadily over an 18-month ramp-up period until reaching a steady state of 2,889 monthly patients or 96 per day, which represents half of our assumed market. Then we assume that patient numbers will grow thereafter by 5% per year. Additionally, starting in month 12 (or Jan 2018 based on our financial timeline) we will be able to begin selling to tourist patients. **Attachment 3-K** shows both Resident and Tourist patient numbers, and the subsequent total.

REVENUE: We expect each resident patient to visit 1.33 times per month and to generate an average transaction value of \$70, which remains the same in all future months. We expect tourist patients to visit on average 1.0 times per month but to spend more per visit, \$100. We assume the \$100 per visit stays the same in all future months. We believe these assumptions are conservative and there is potential upside to patient spending per visit.

PRODUCT COSTS AND GROSS PROFIT: With input from James Anthony Technical Assistance Consulting (JATAC) and their experienced Lead Consultant Marc Matulich, we have built up a detailed and comprehensive breakout of all of our Production costs in order to grow sufficient product to sell in our retail stores, including research into some of the unique challenges of operating in Hawai'i. In our first year of operations we are projecting a Gross Margin % of 44%, which is low due to lower efficiency of operations due to the lower patient numbers in Year 1. We expect to steadily grow our GM % to 73% by Month 18, helped in part by the additional growth of Tourist patients. We project to maintain this 73% margin in all future months.

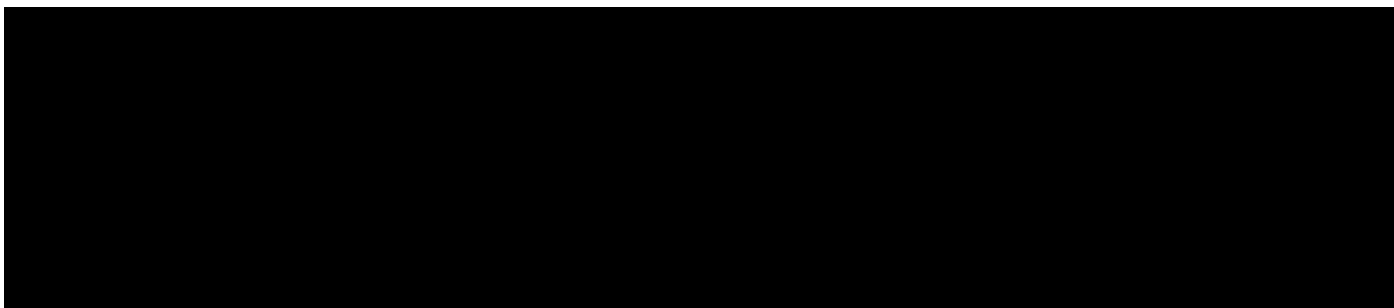
FINANCIAL SUSTAINABILITY: We've discussed our projected Cost of production and Gross Margins. We add on to that information by illustrating the other major expenses and the resulting operating profit (**Attachment 3-K**, p.2). The major groups are: Production Costs/ COGS, Operating Expense Labor, Facilities & Equipment (mainly amortized costs for the production and retail buildings plus rent, and then other). We will fund the operation with a capital opening of \$4 Million. This will allow us to fund pre-opening costs (discussed in more detail below) plus operating losses for the first 11 months. At month 12 with addition of tourist patients we hit operational breakeven, our operating profit goes negative to zero with consistent profitability at Month 15 and beyond). Lastly, we present a Cash Balance chart for the first three years, no dividends assumed. (**Attachment 3-K**)

COMPENSATION OF EMPLOYEES: We have two types of employees. The first group is the manager/salaried group consisting of our Production Manager, Executive Director, Retail Manager, Extraction Technician and Healers coordinator. Each of these salaries are listed in the pro-forma financials. We've assumed a 23% add-on cost to pay for fringe benefits and payroll taxes for this group. The second group consists of hourly workers staffing our Production operation, Manufacturing Operation and our retail store. We have assumed \$15/hr pay on average for these positions with an add-on cost consisting of Payroll taxes plus 18% for healthcare benefits plus Workers' Comp.

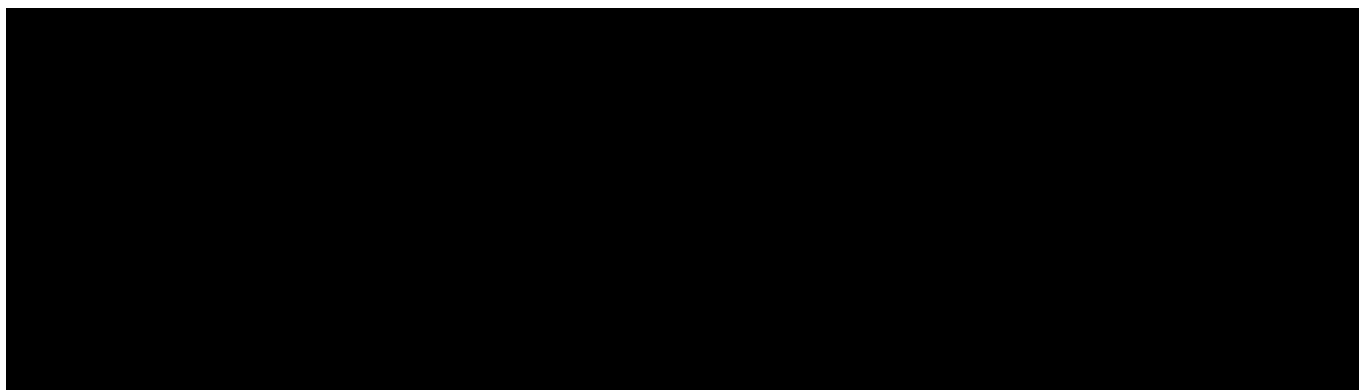
COMPASSION PROGRAM: Our compassion program gives free medicine to lower income patients. This is built into our cost of production.

► **WE HAVE DETERMINED WHAT OUR CAPITAL COSTS WILL BE BEFORE THE OPENING OF OUR RETAIL DISPENSARY**

JATAC developed our Pre-Opening (of Retail store) cost summary based on its years of starting, consulting and managing medical marijuana dispensaries, including building production and retail operations. The current, long-term, and historical basis for these projections gives us an unrivaled understanding of how to build a safe and welcoming dispensary that serves patients and that ensures the safety of its neighboring community. The assumptions underpinning these projections underscore our commitment to a highly-secure operation, in full compliance with our internal standards and the medical marijuana laws and regulations of the State of Hawai'i.



► **SELECT KEY ASSUMPTIONS INCLUDE:**



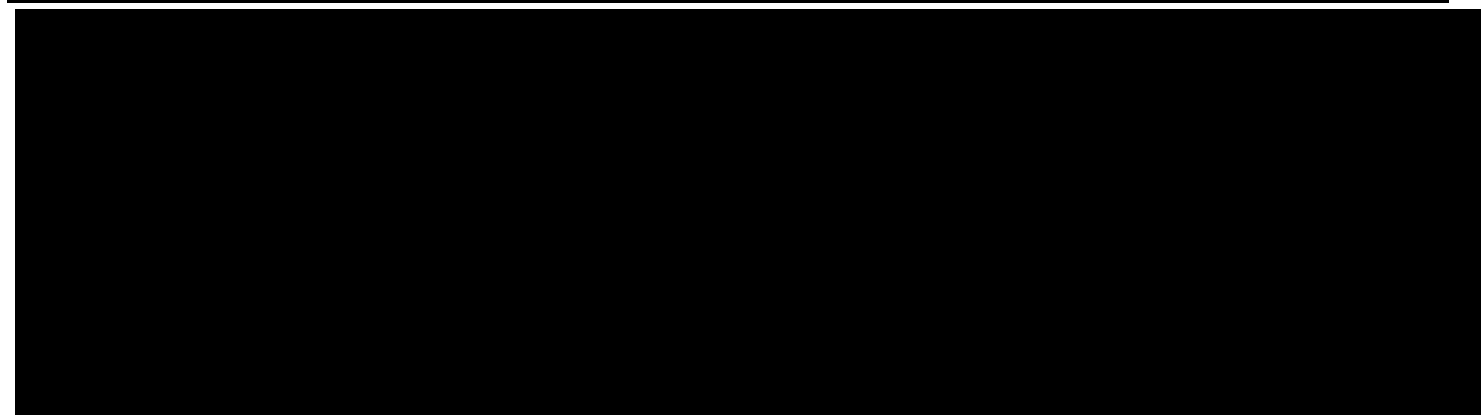
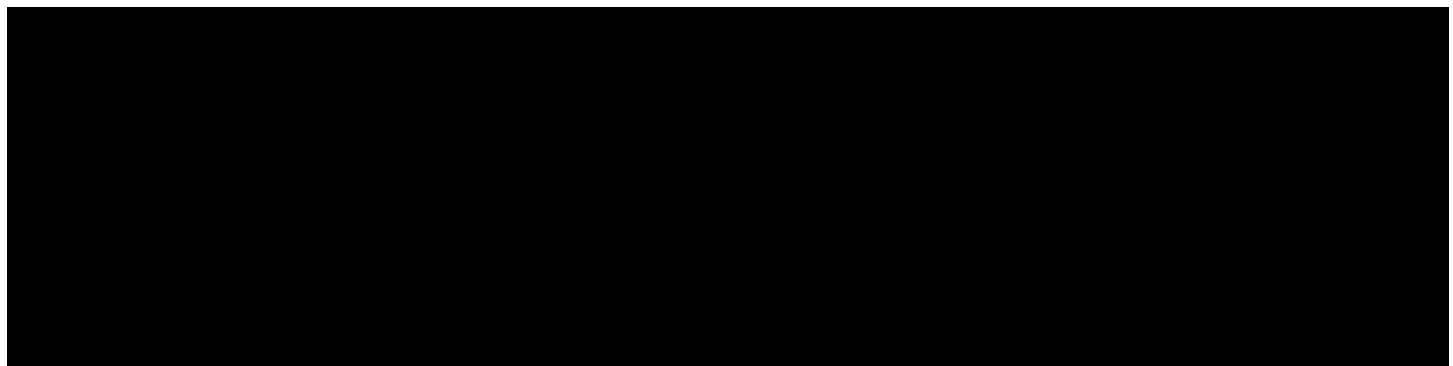
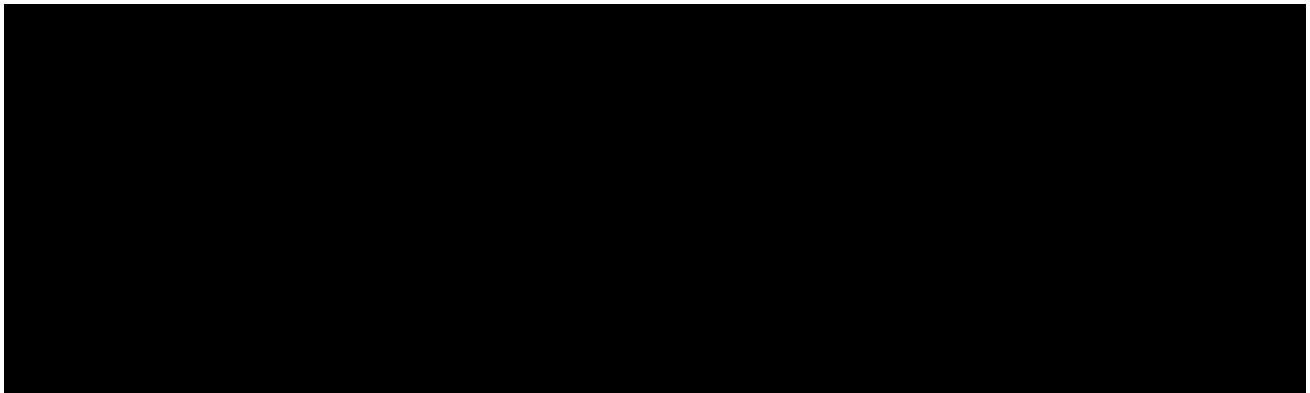
RETAIL STORE – A WELCOMING ENVIRONMENT FOR PATIENTS: in addition to ensuring a safe environment, we will also invest in constructing spaces inside the dispensary that provide full accessibility and room for ample education and privacy, so that all patients can ask questions



and seek information without fear of being judged. We will effect this environment by carefully designing an open space, including ample space between cash registers to protect patient privacy. We anticipate an all-in cost of \$300K for build out of each Retail store.

PRODUCTION OPERATION SHOP: We are conservatively projecting a total cost for Full Build out of the entire operation, for \$1.35m. All the detail are grouped together in the schedule in **Attachment 3-K, p. 5.**

OTHER COSTS: Mainly the other pre-opening costs consist of equipment and training staff, pre-opening labor costs and 3rd party professional services.





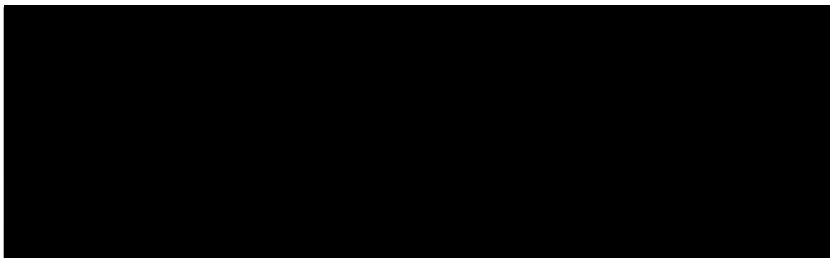
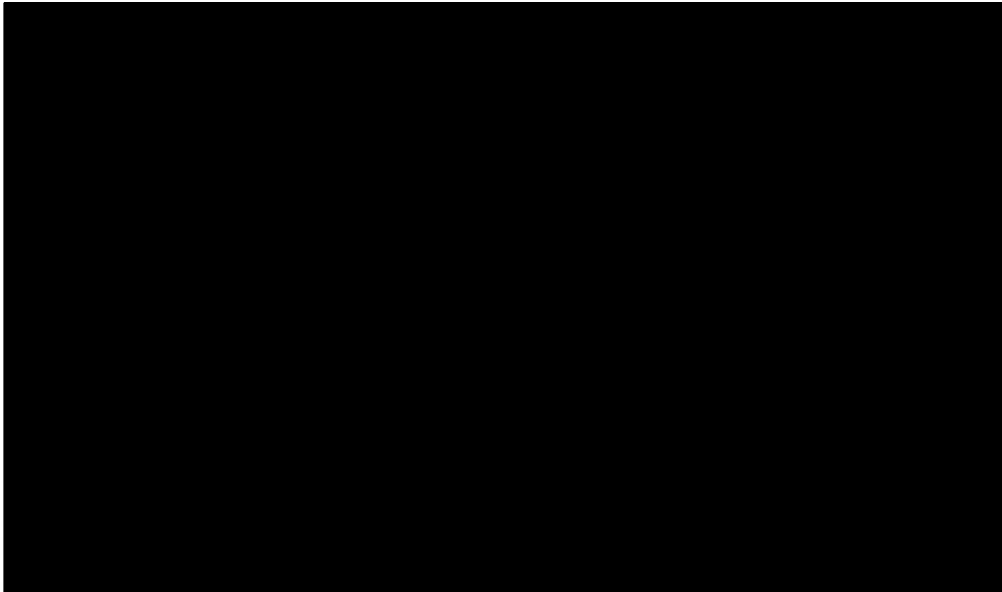
The Criteria 3 Response has no endnotes because our thorough documentation with attachments demonstrates our financial stability and access to financial resources. All other Criteria Responses besides Criteria 3 and Criteria 13 are carefully endnoted.

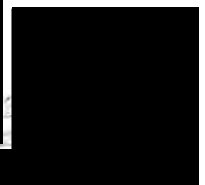
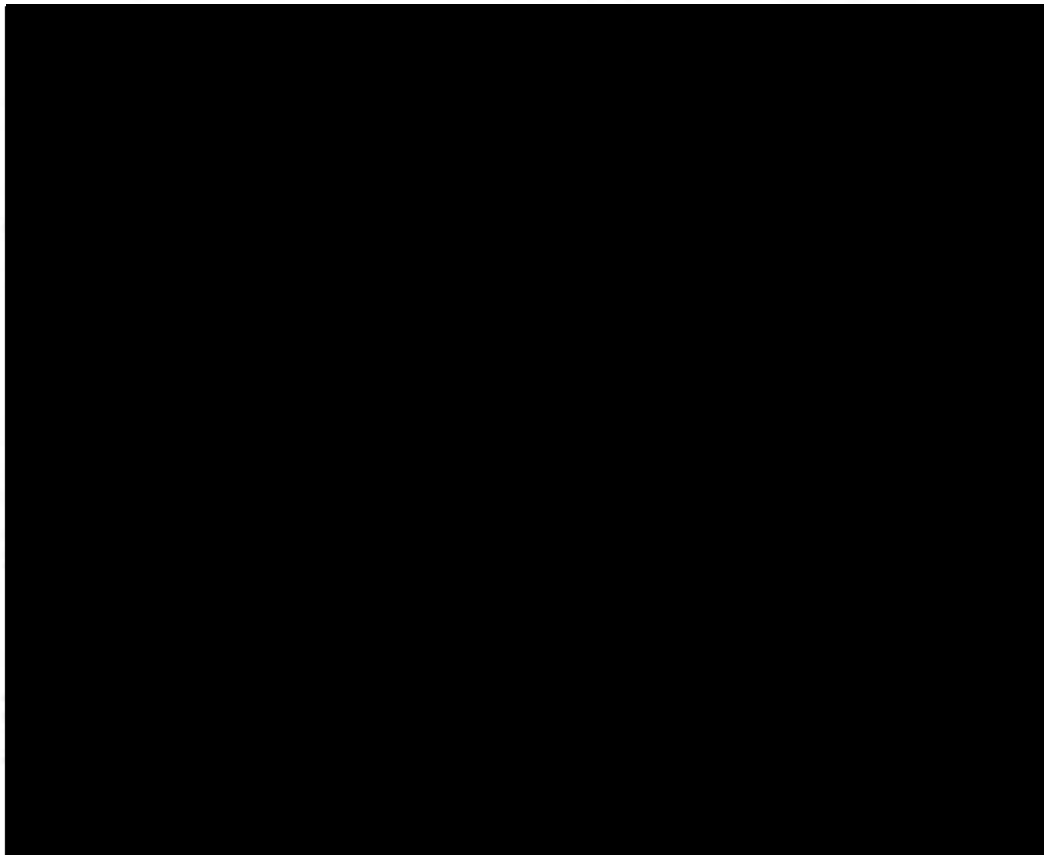
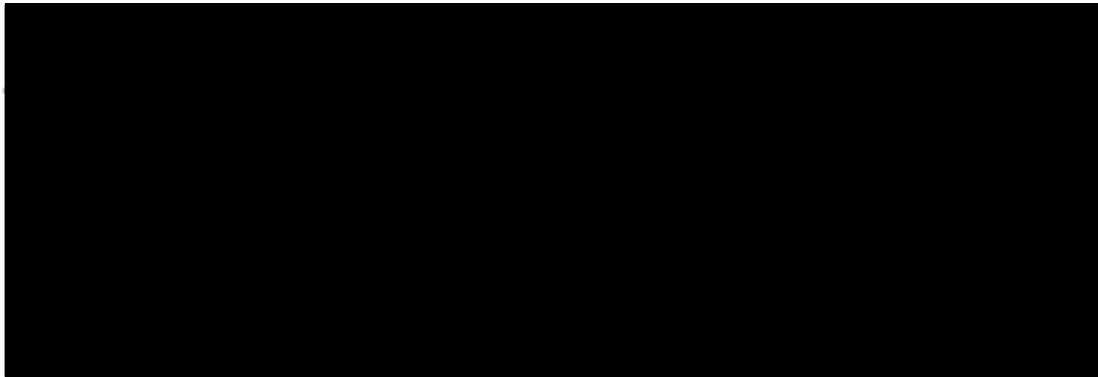


The Criteria 3 Response has no Compliance Checklist because our thorough documentation with attachments demonstrates our financial stability and access to financial resources. All other Criteria Responses besides Criteria 3 and Criteria 13 have complete Compliance Checklists.



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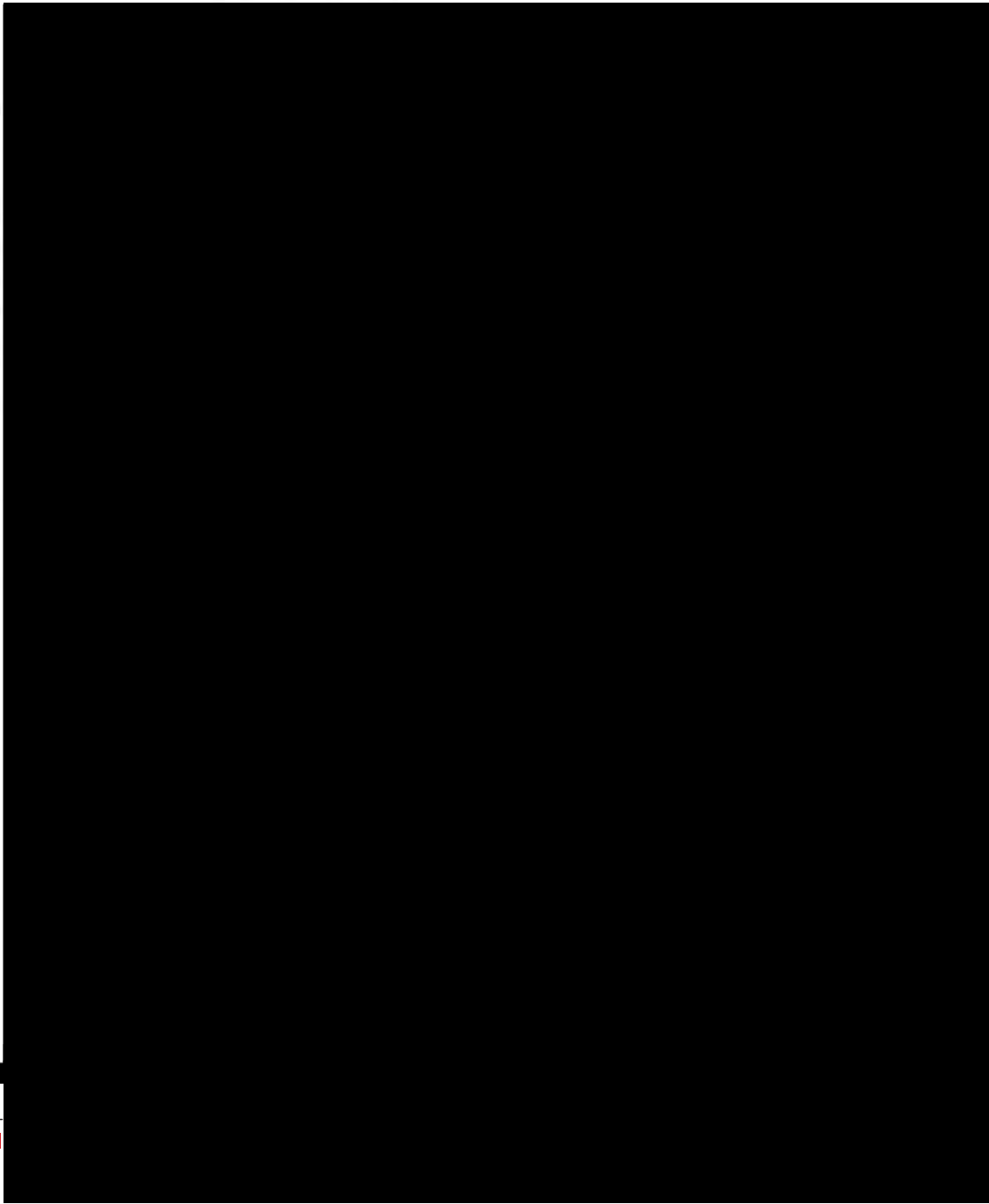
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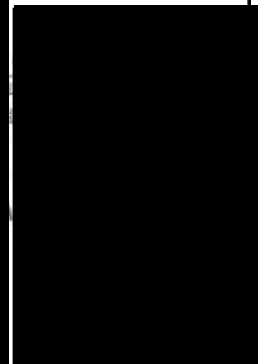
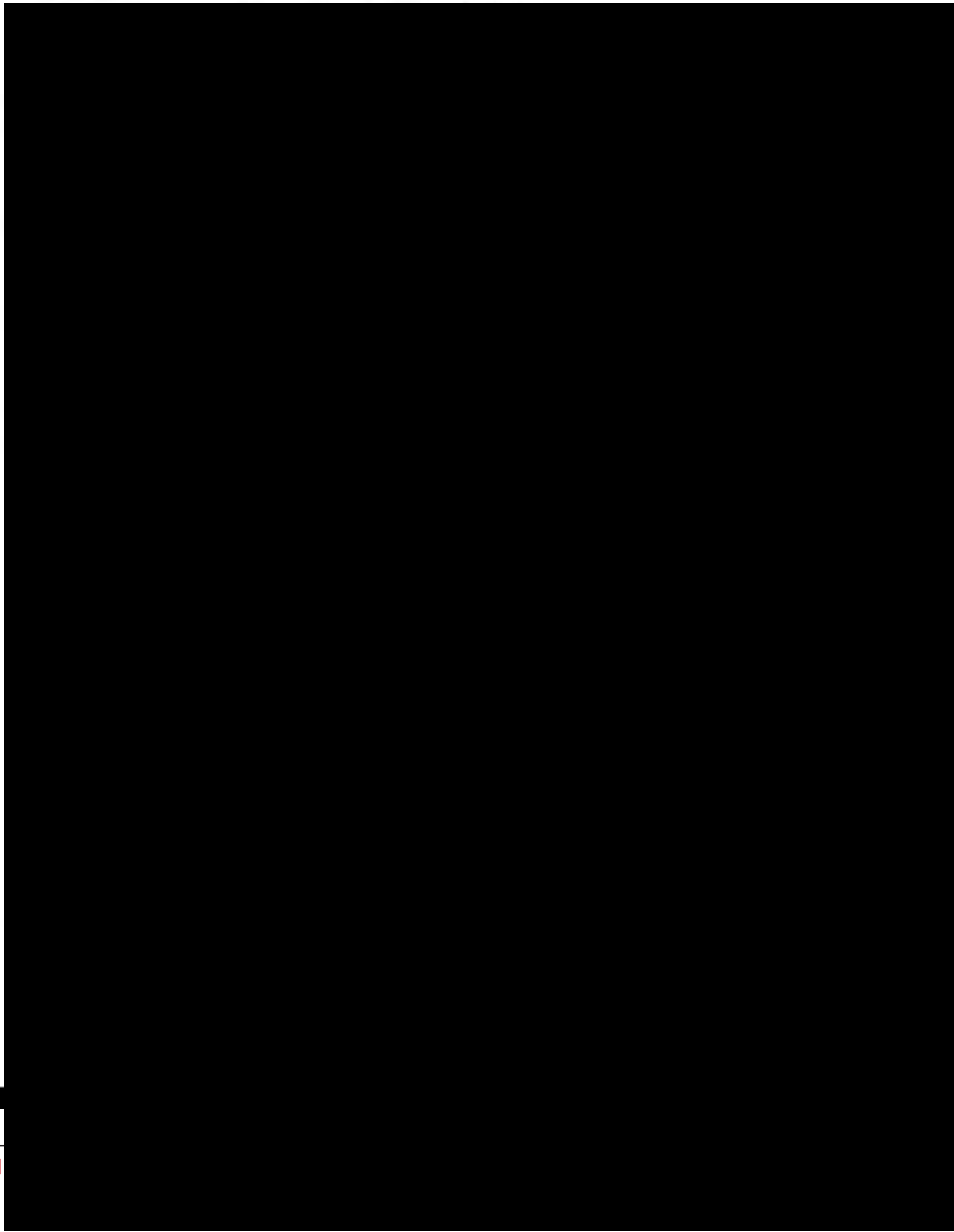
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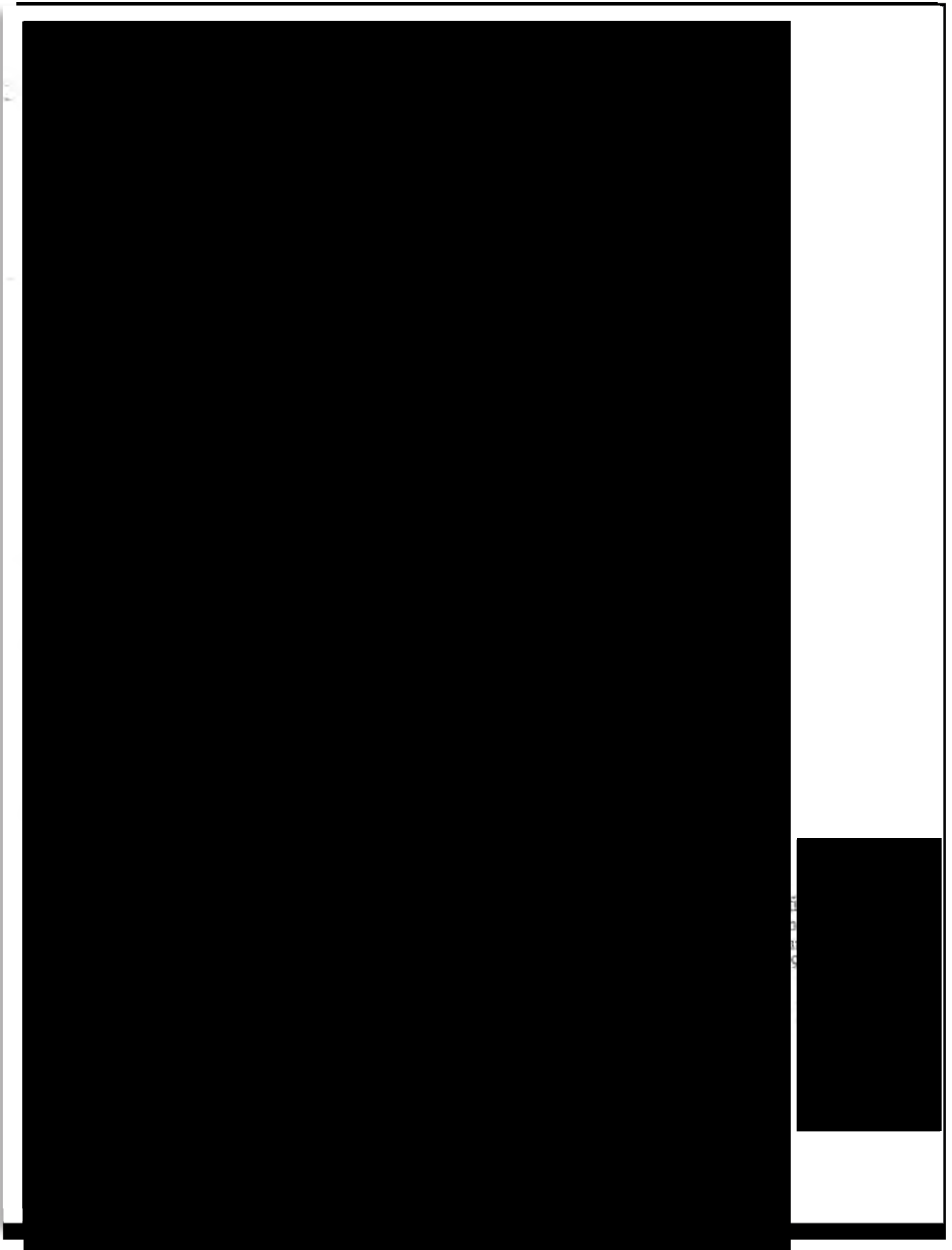
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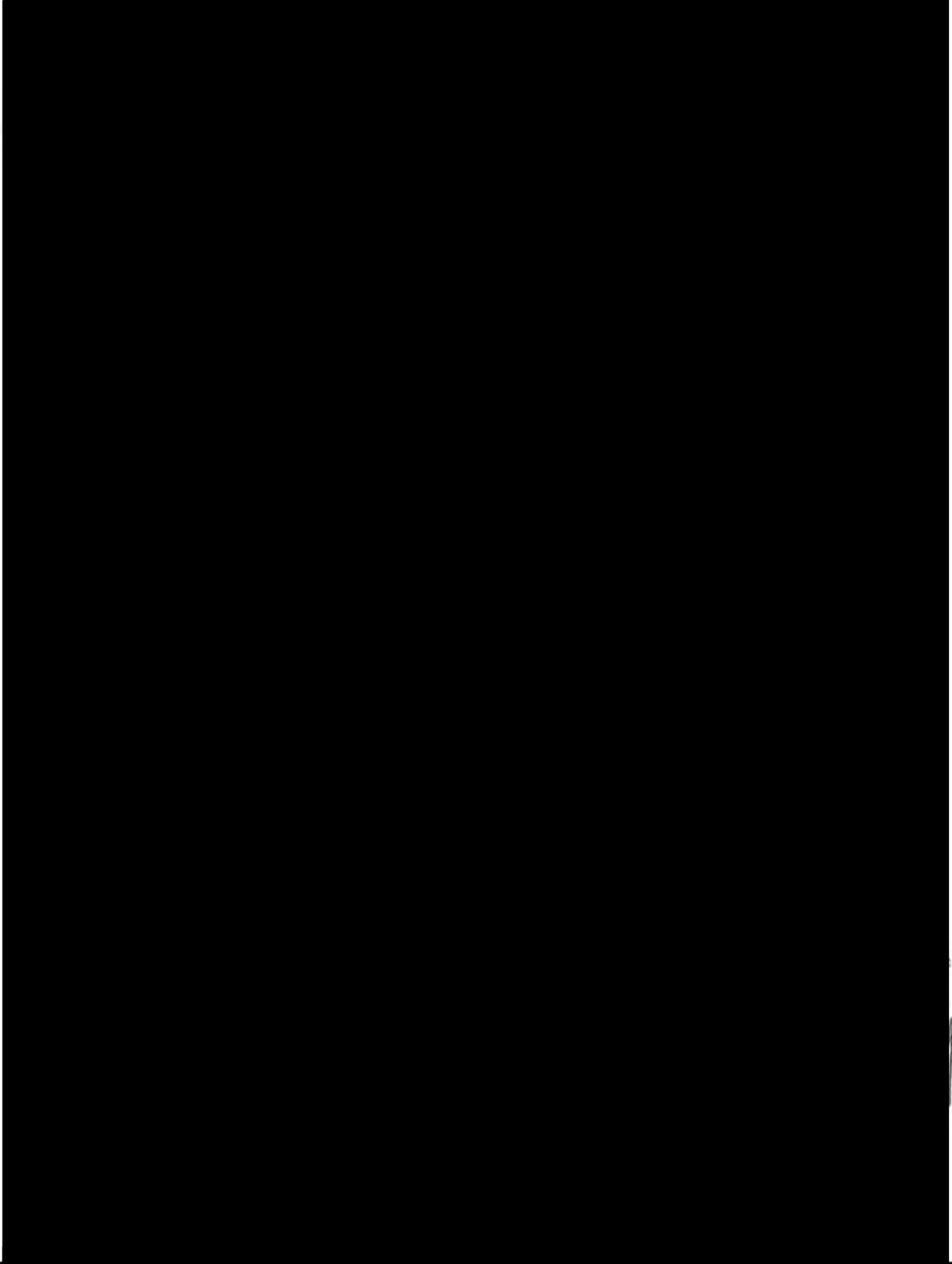


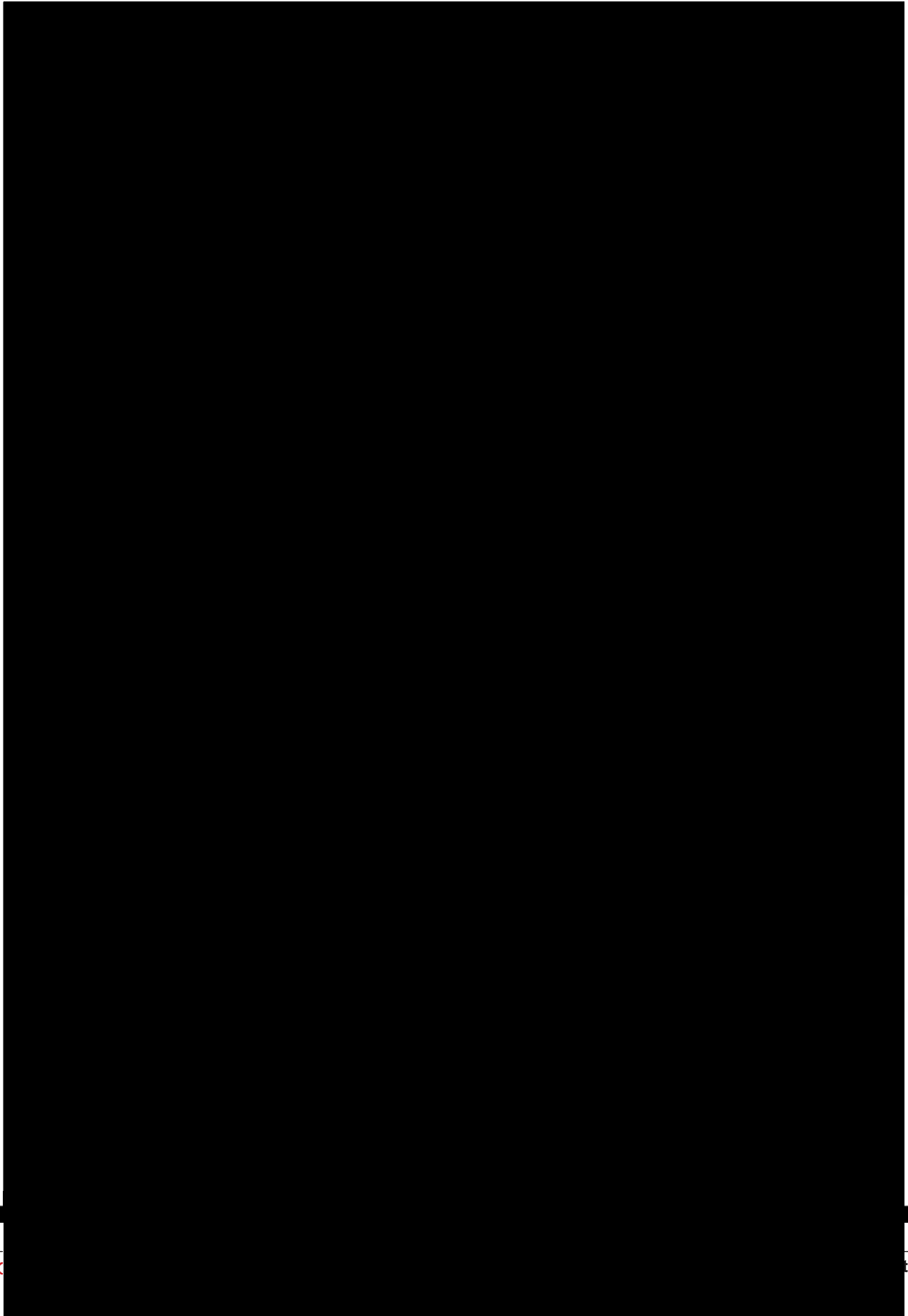


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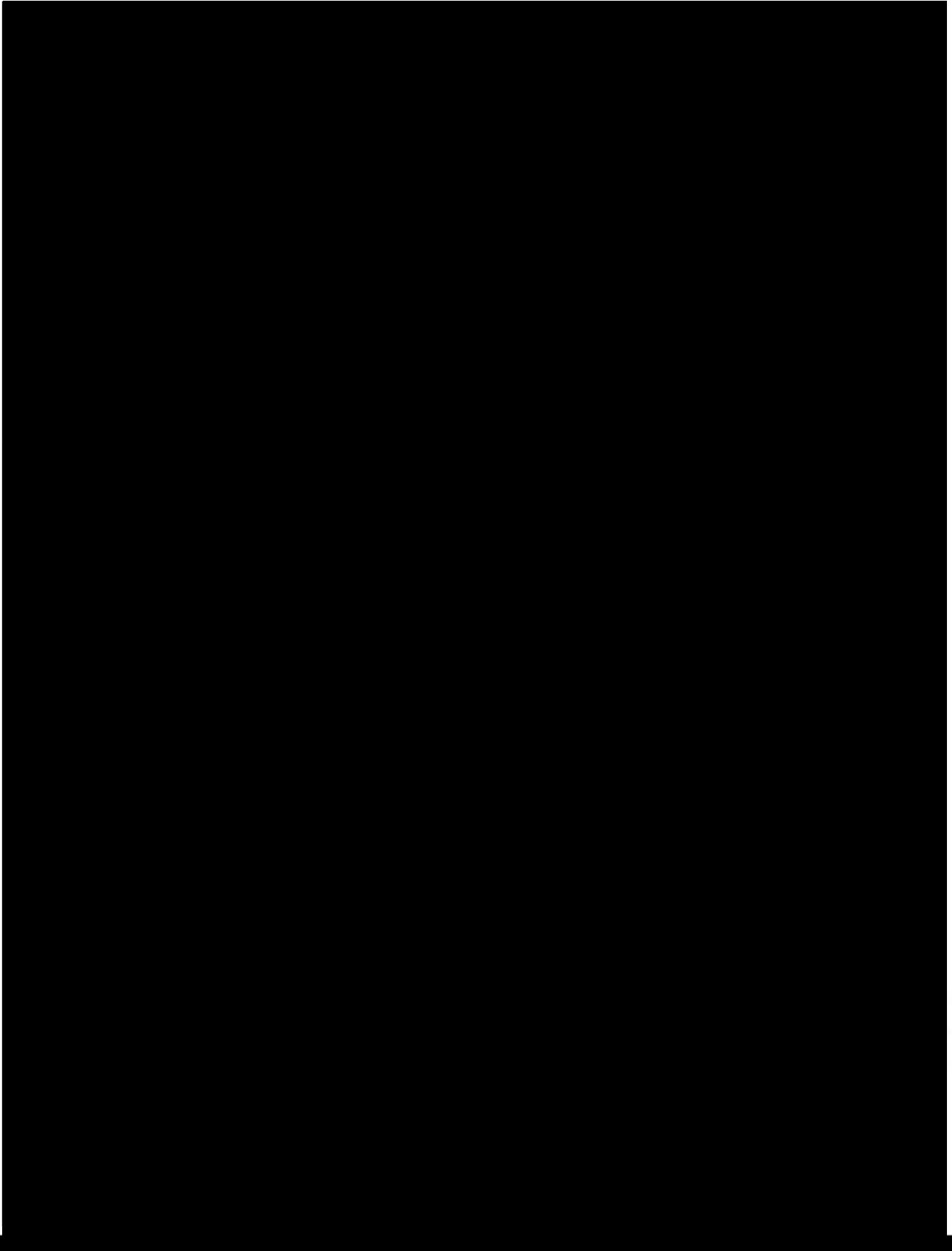


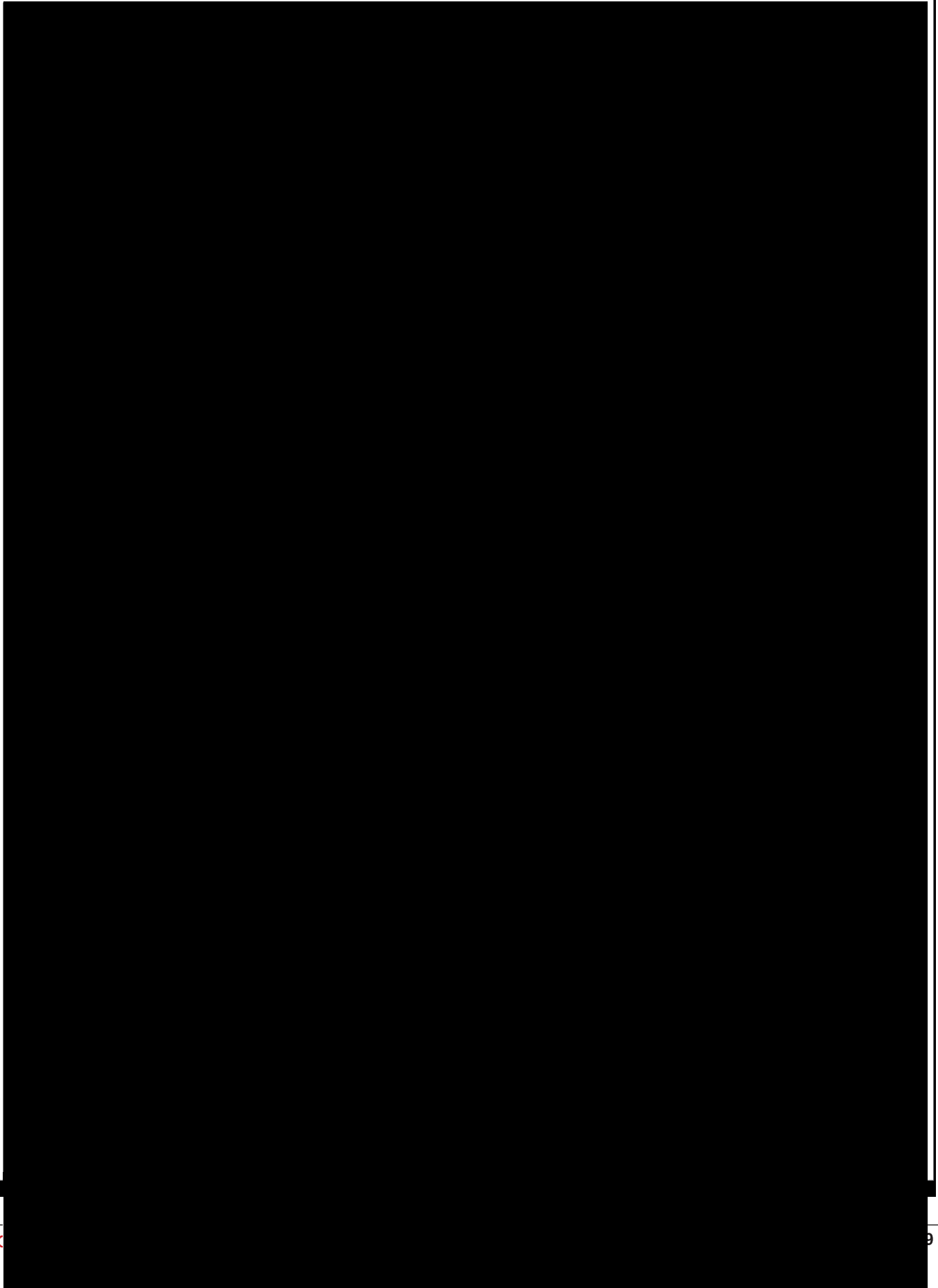


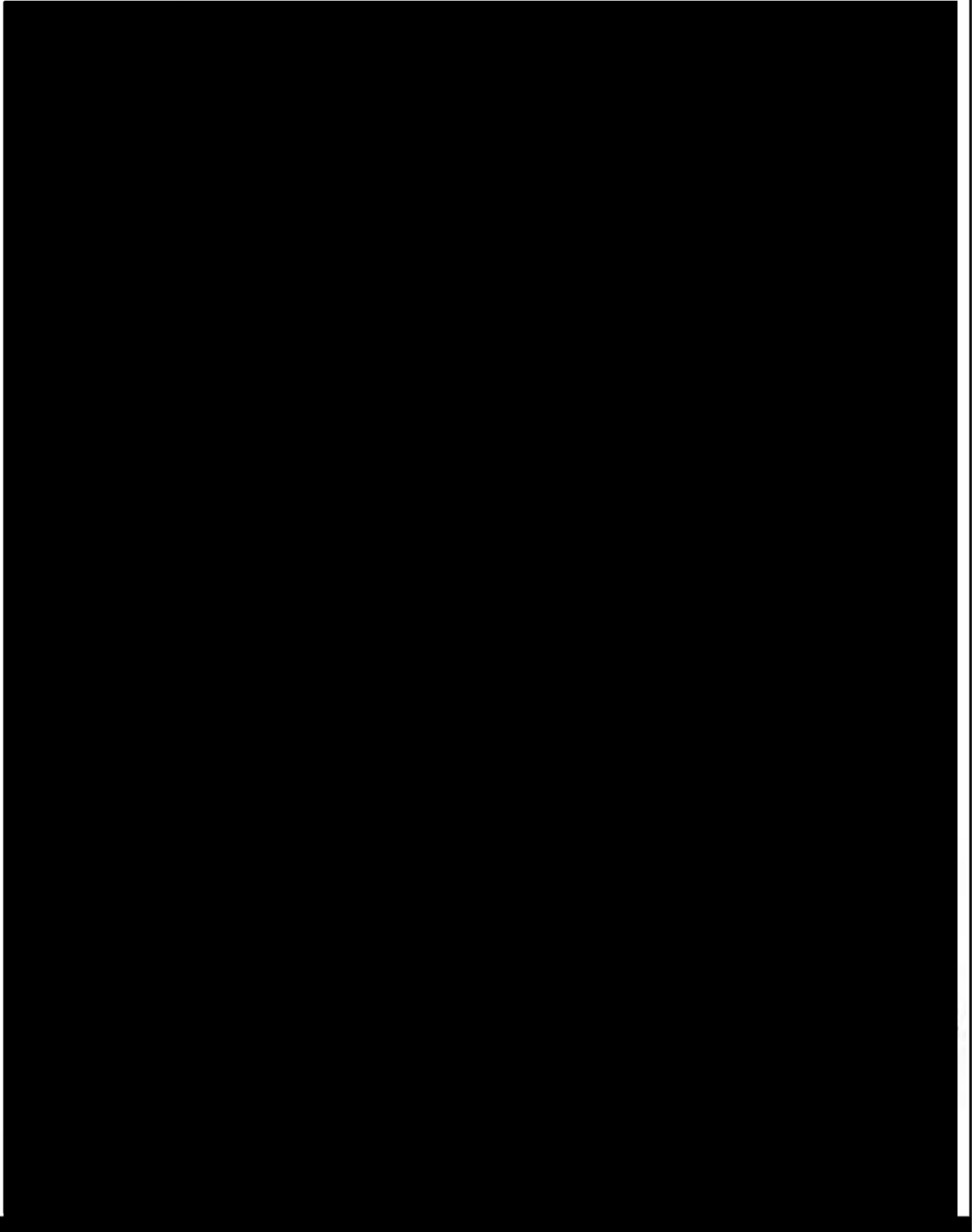


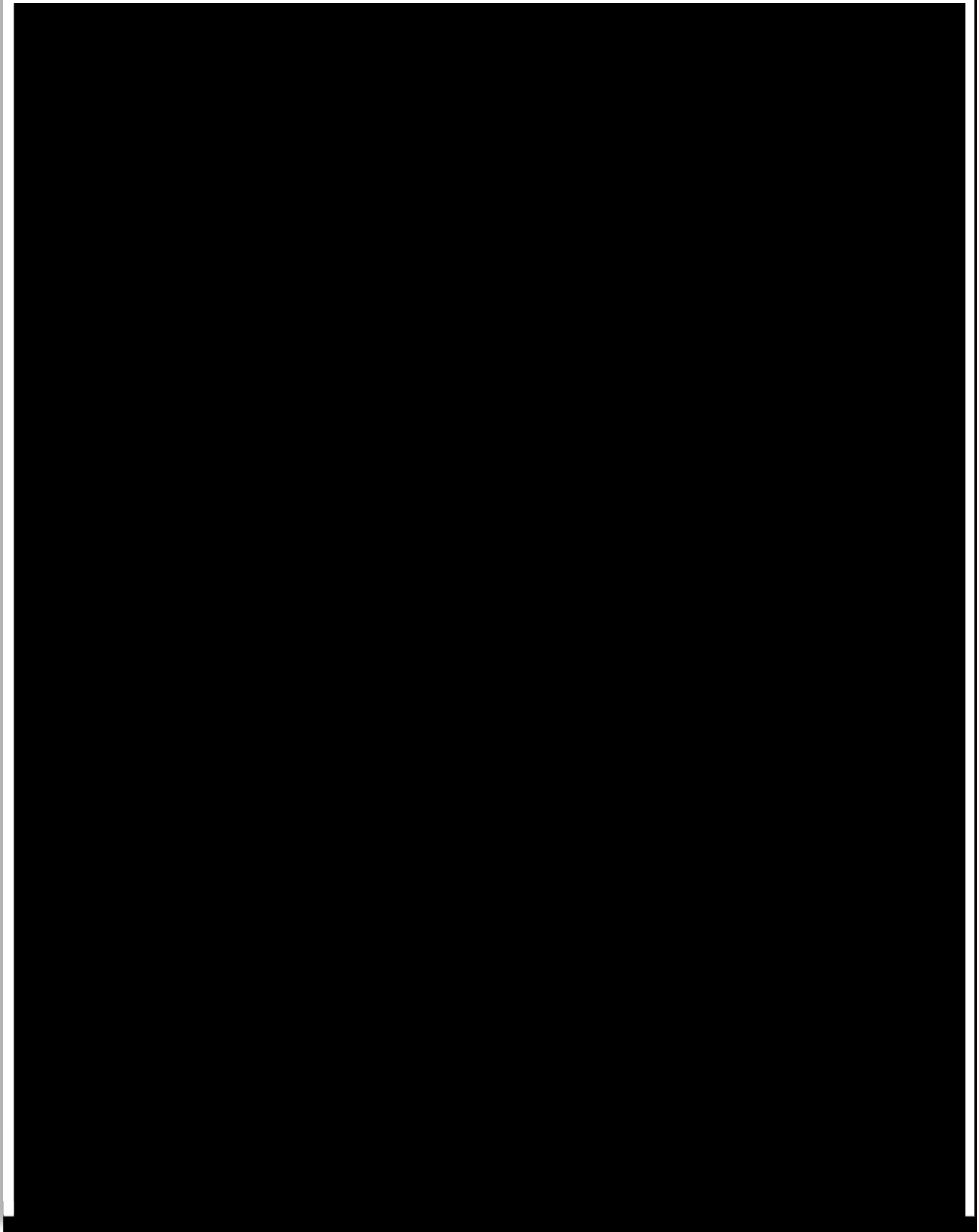


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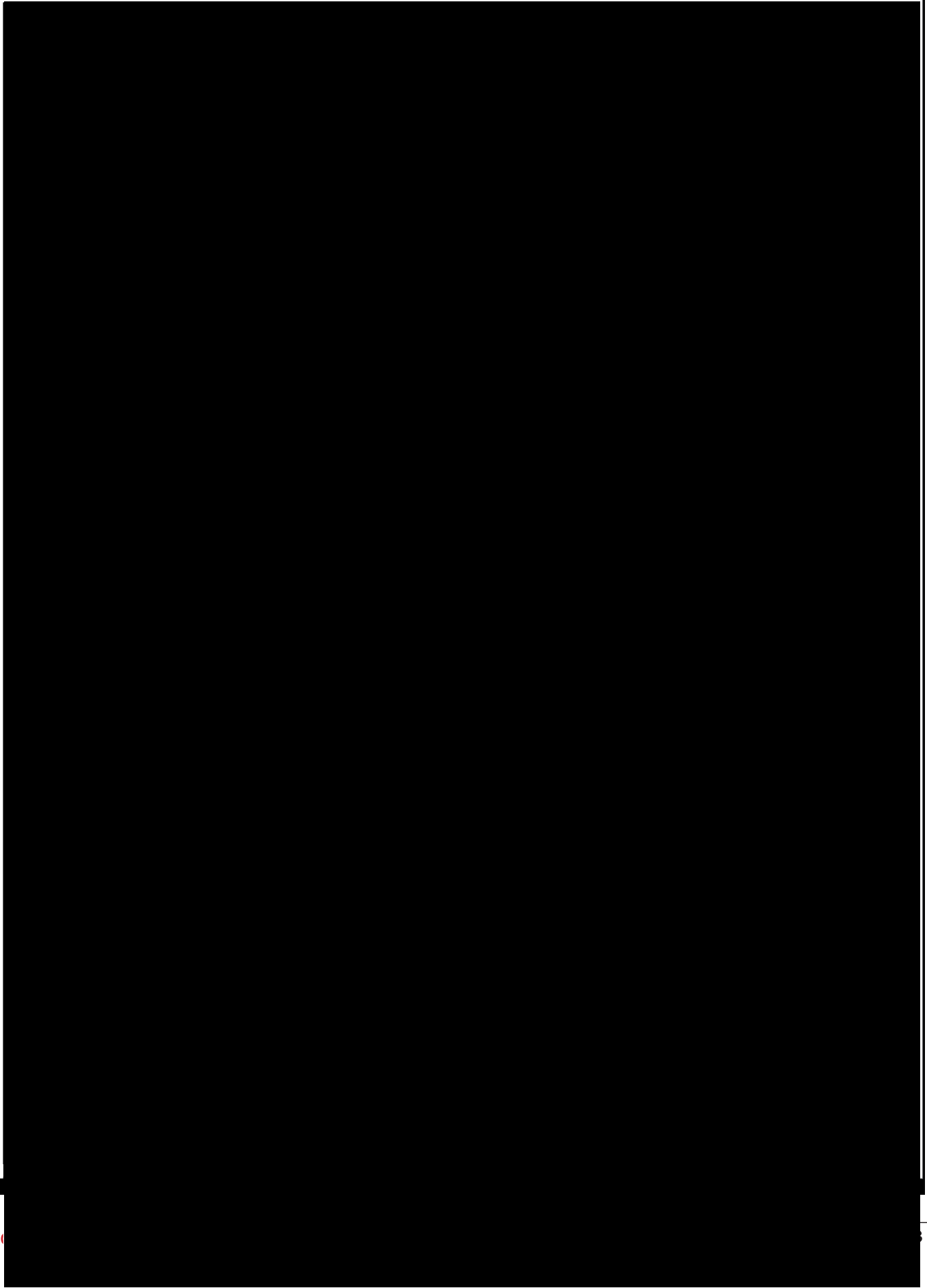
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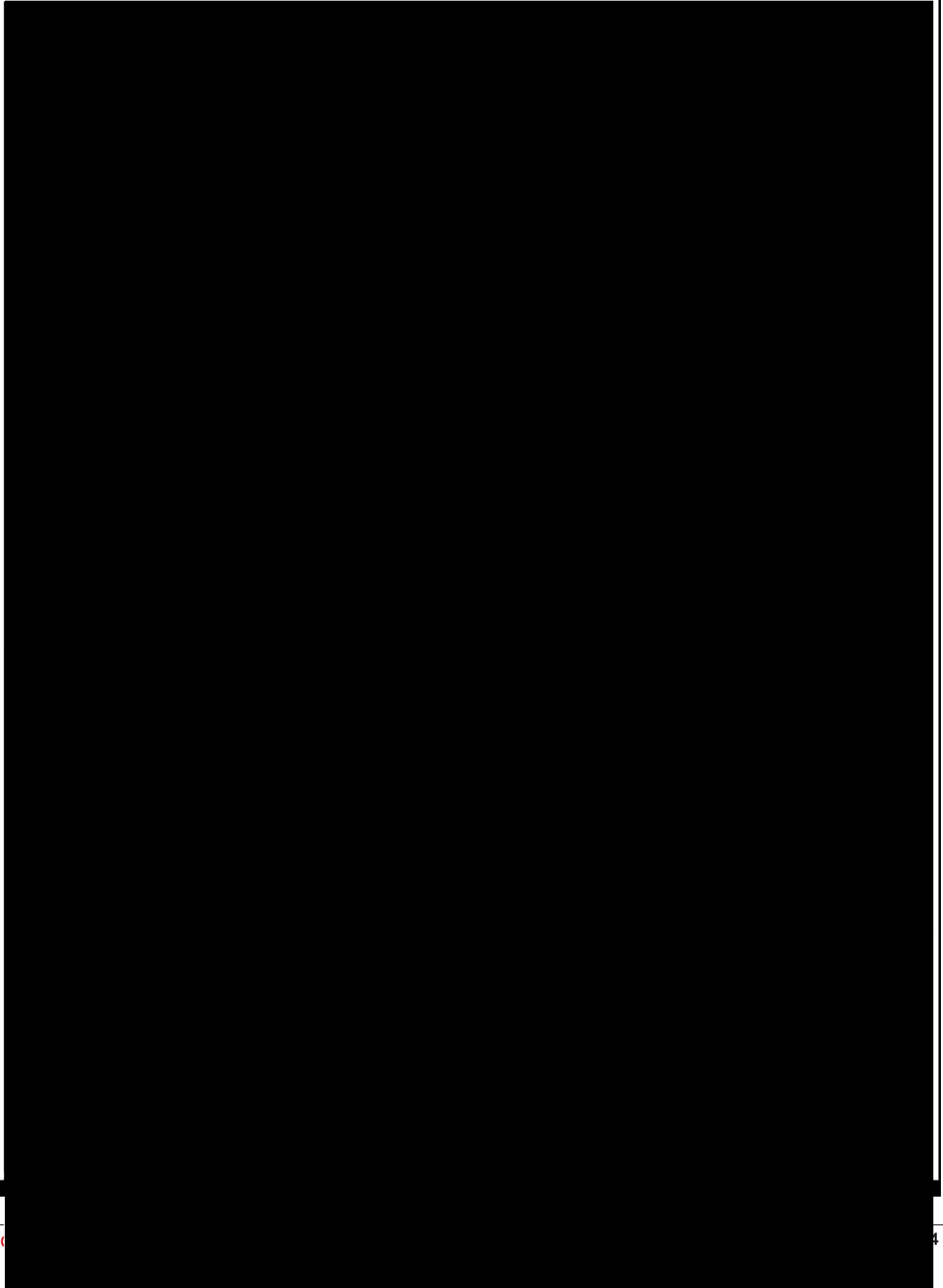


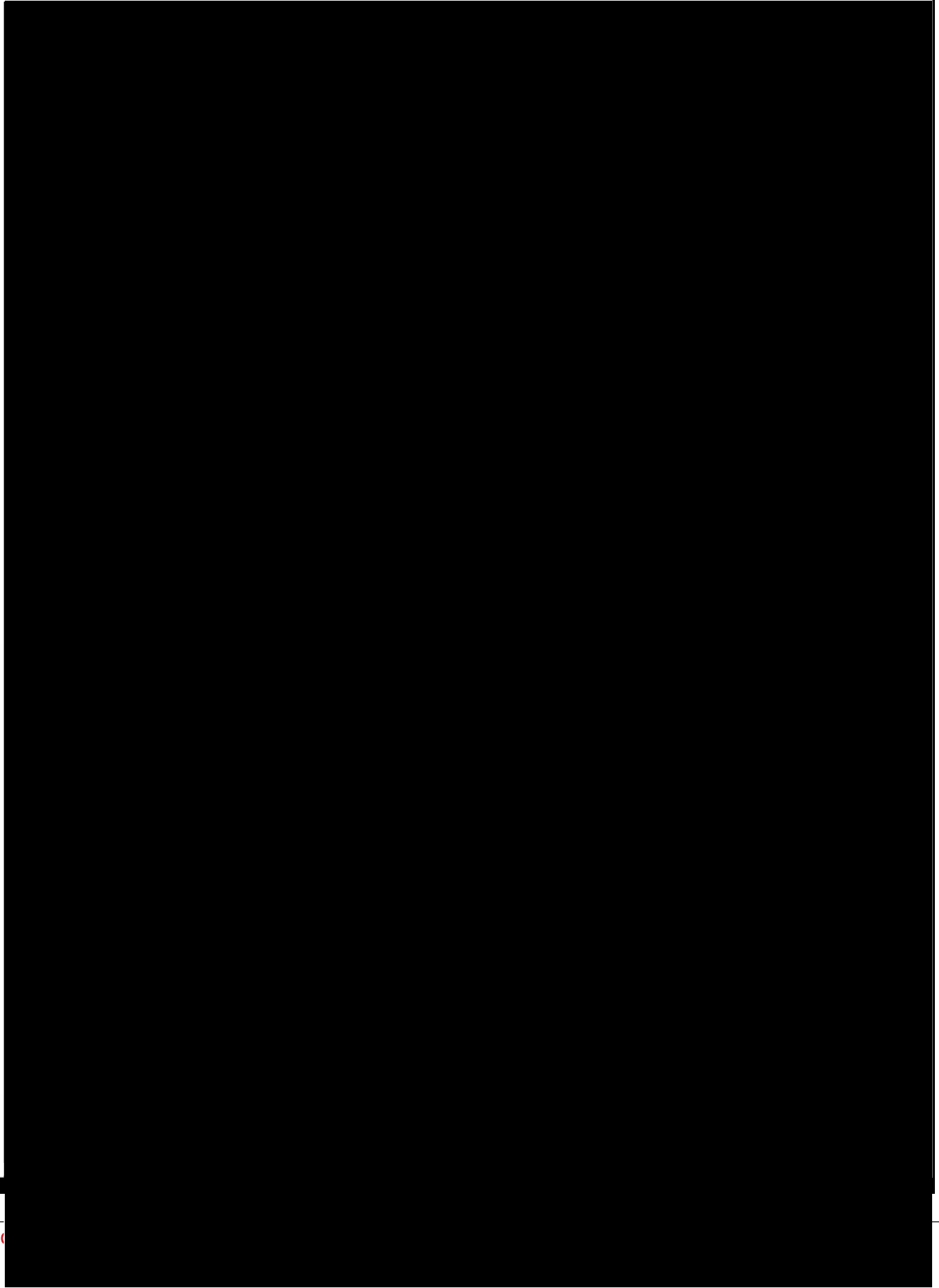
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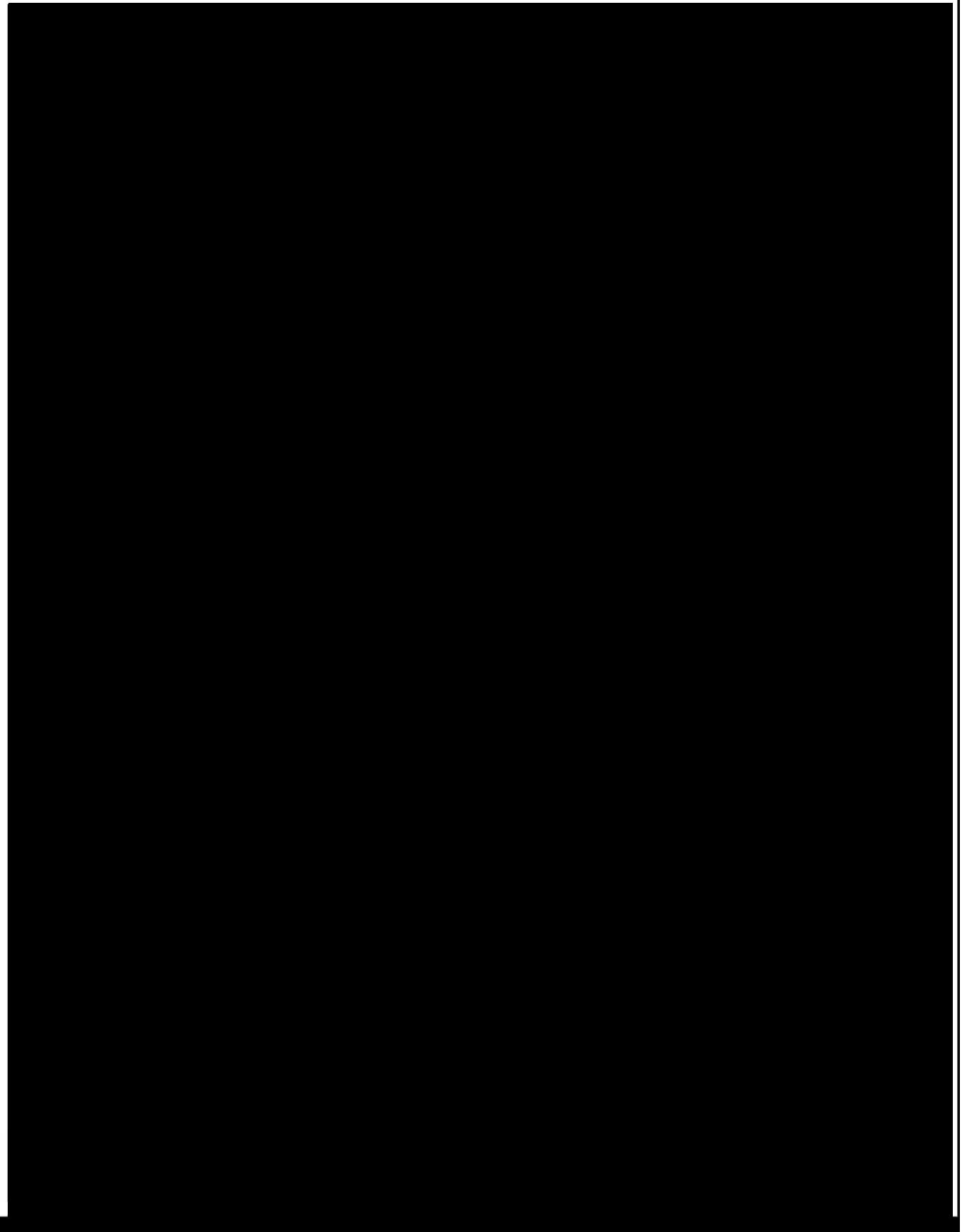


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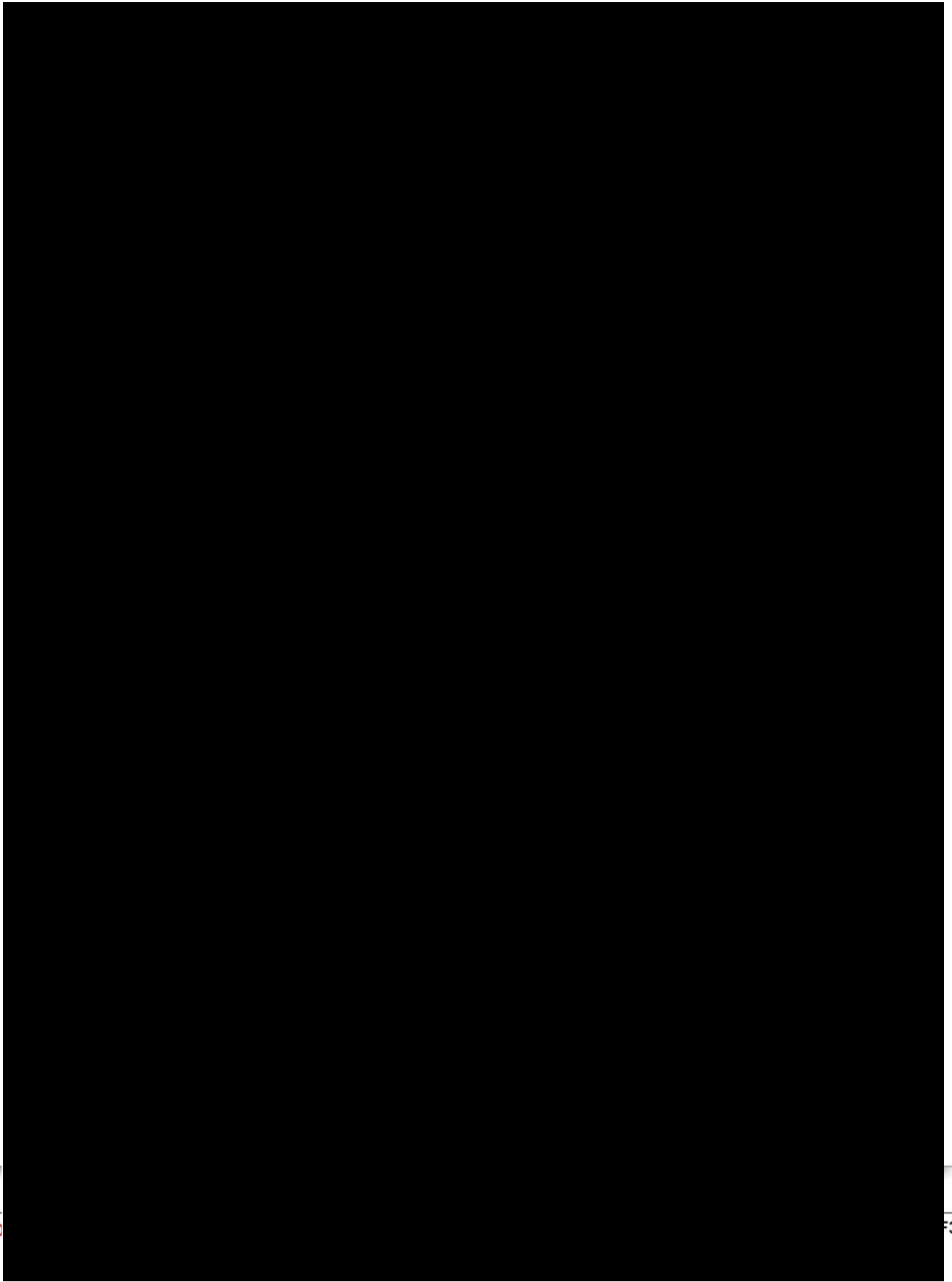
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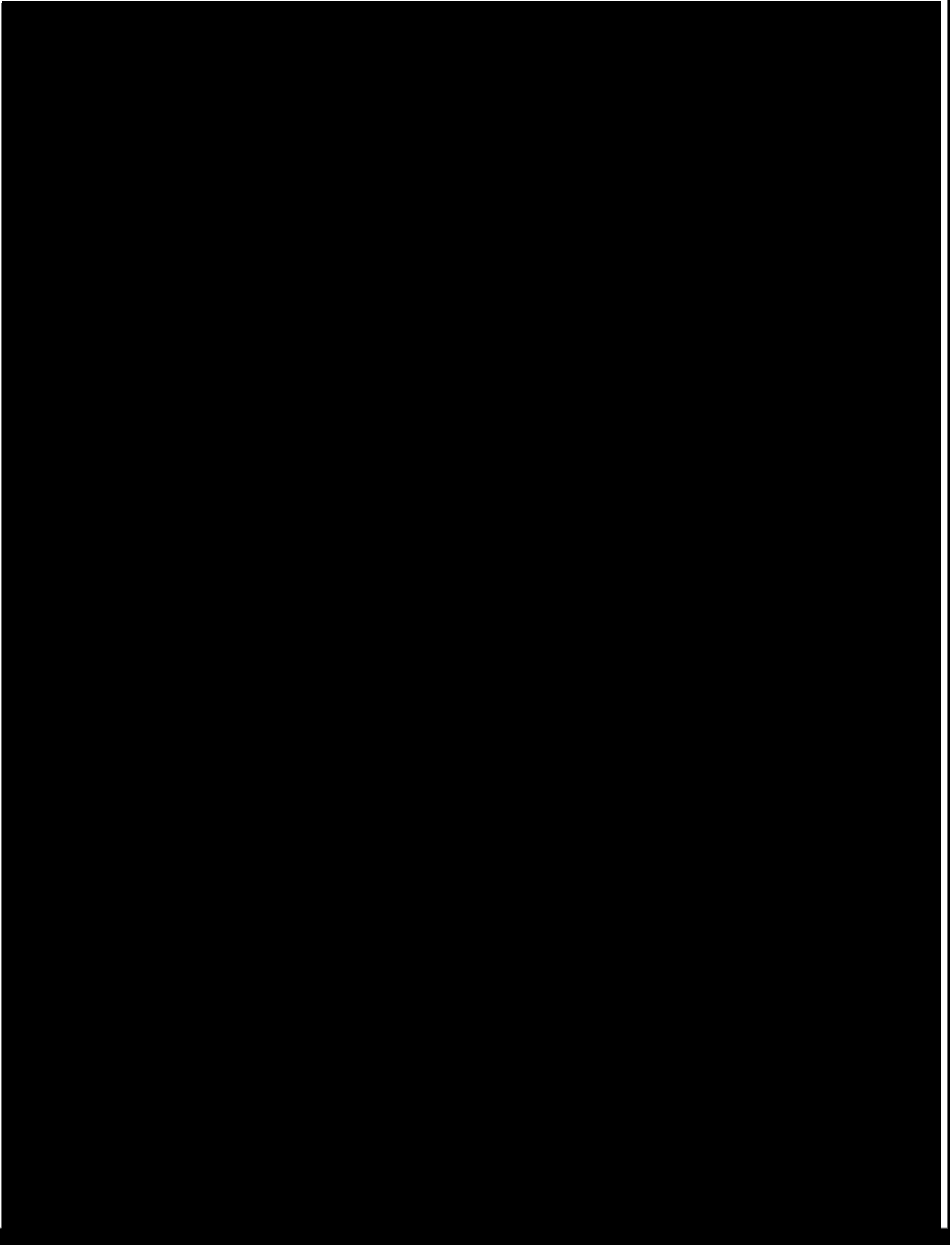


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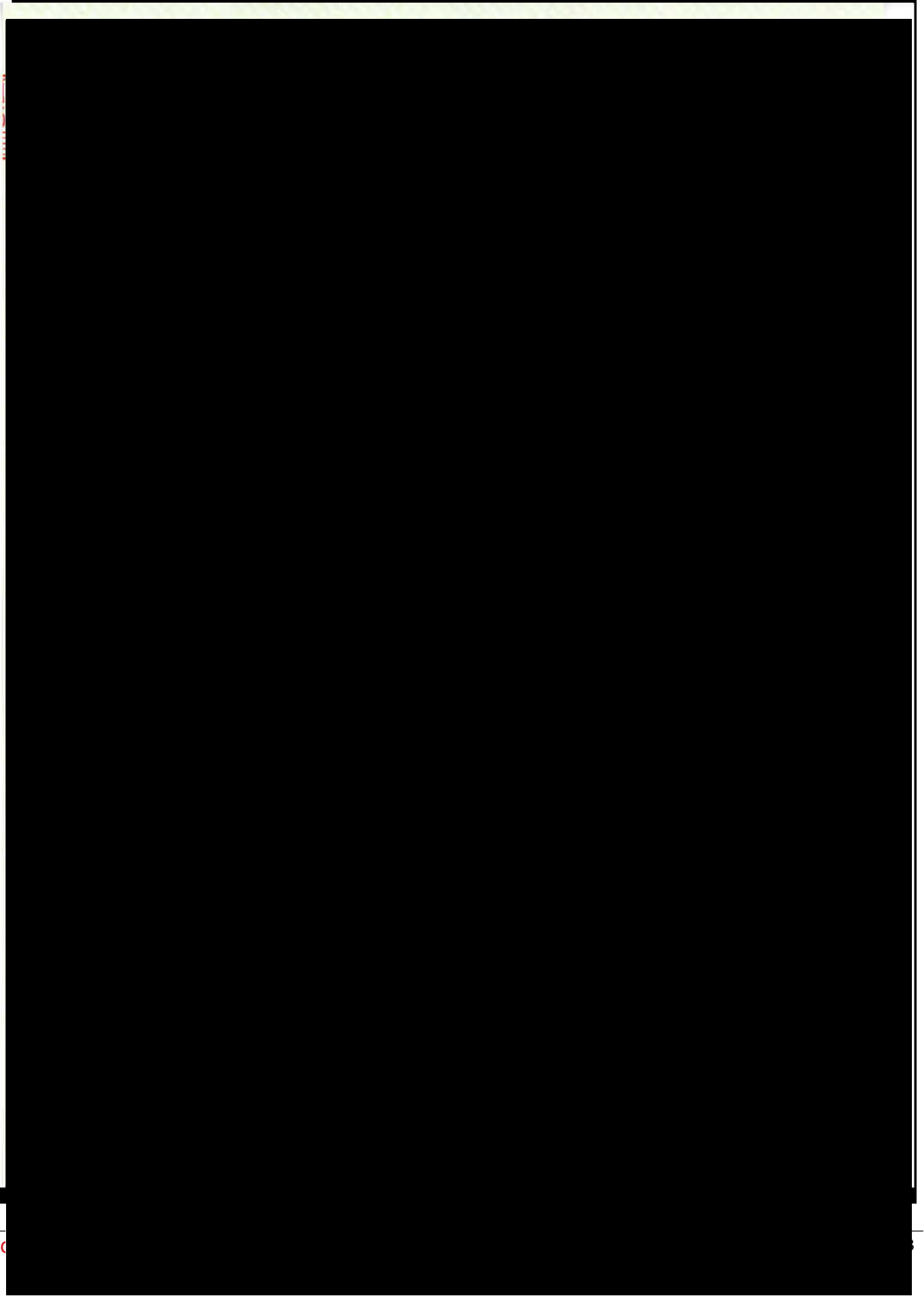


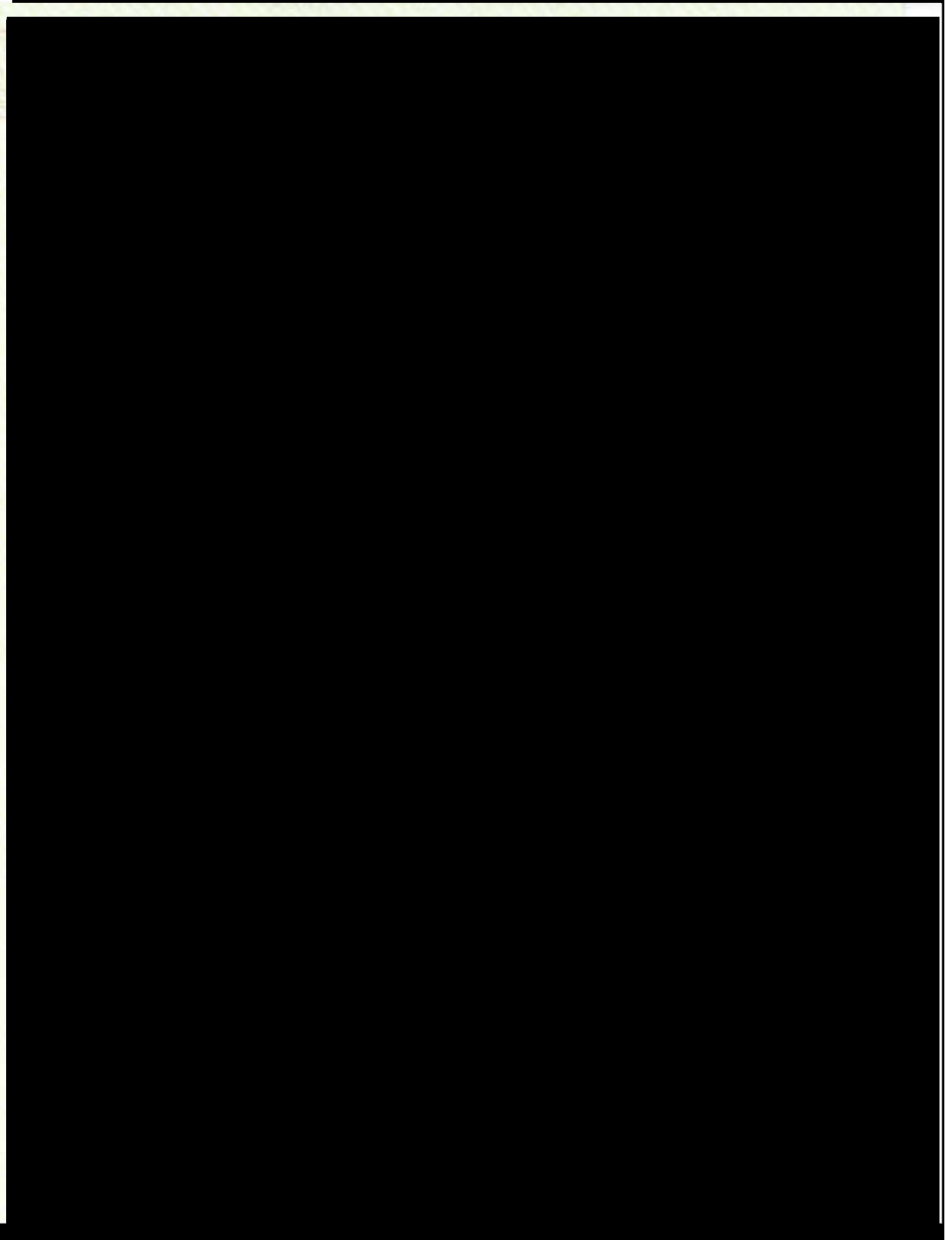


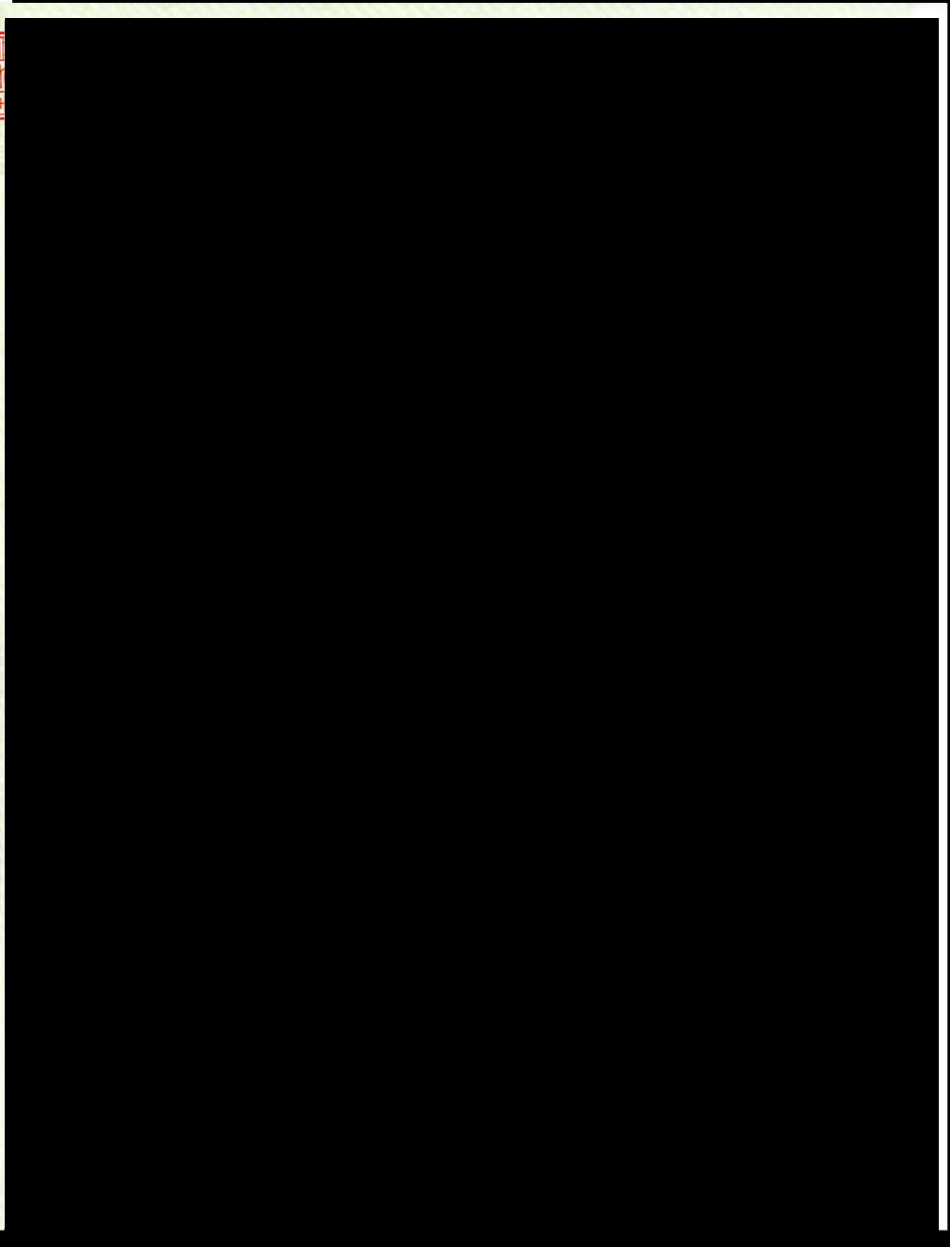
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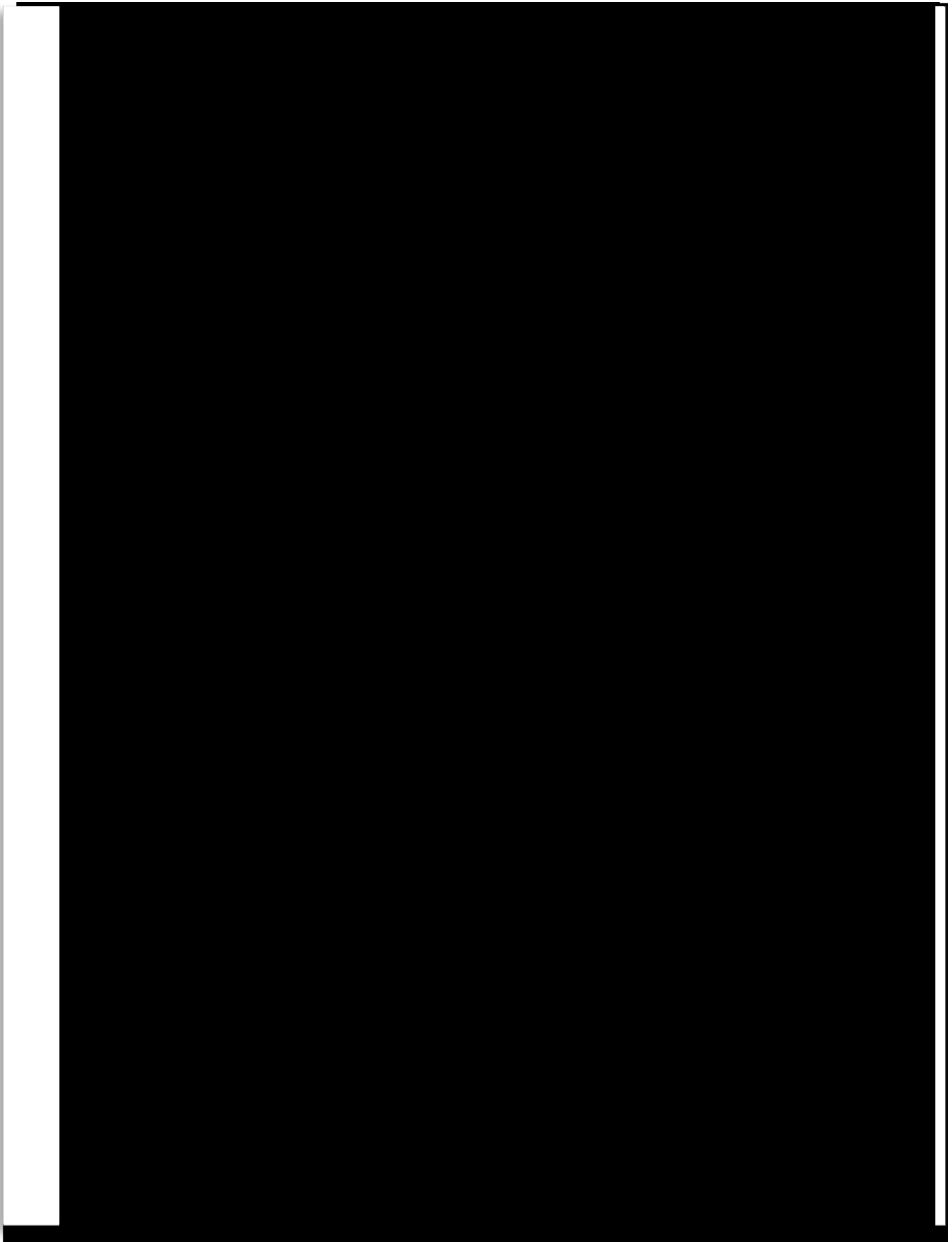
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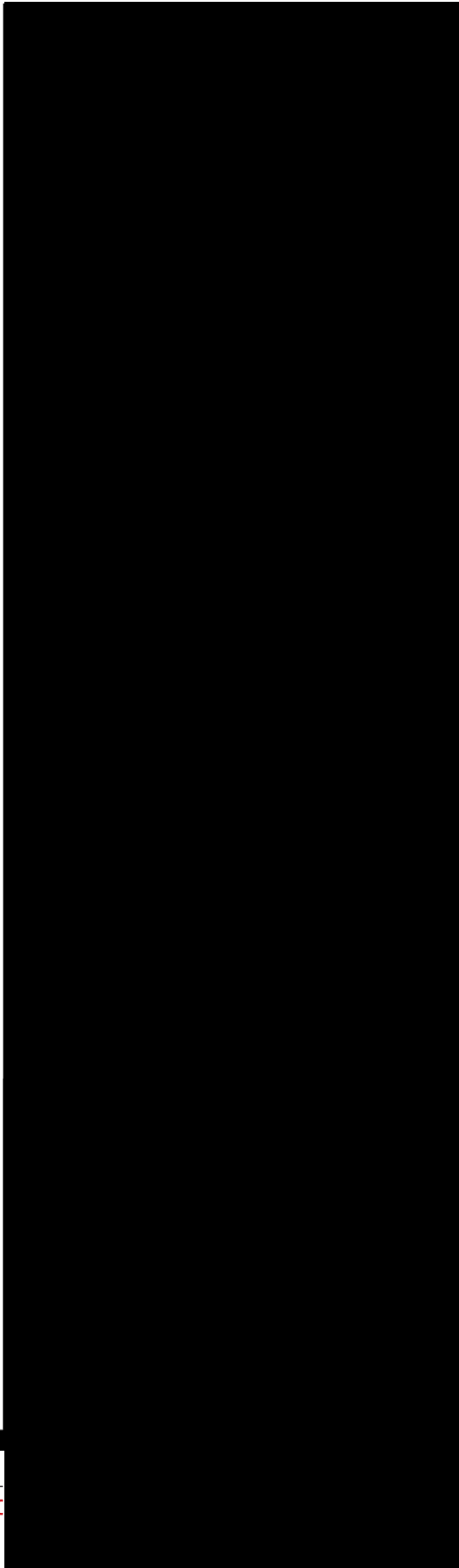


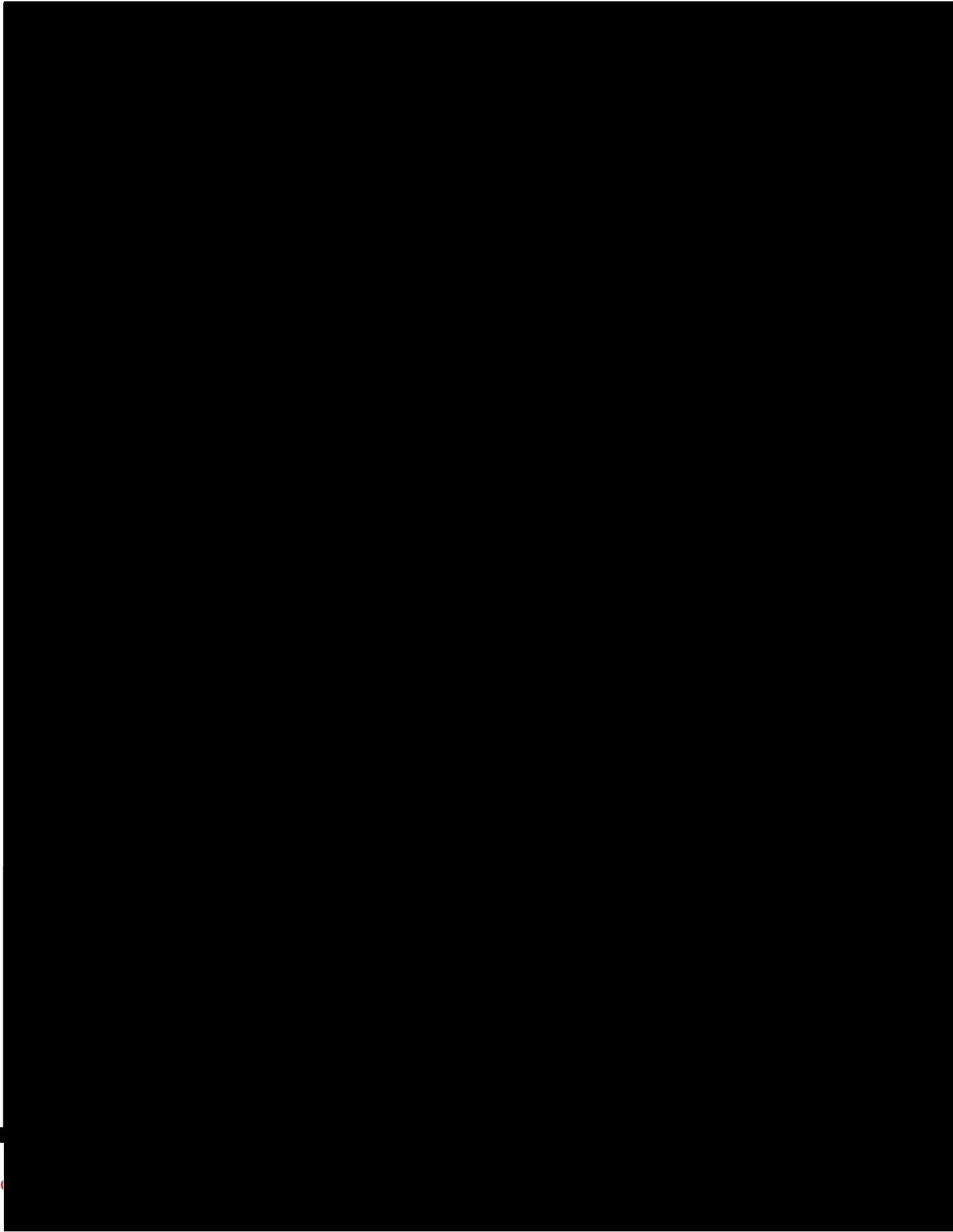




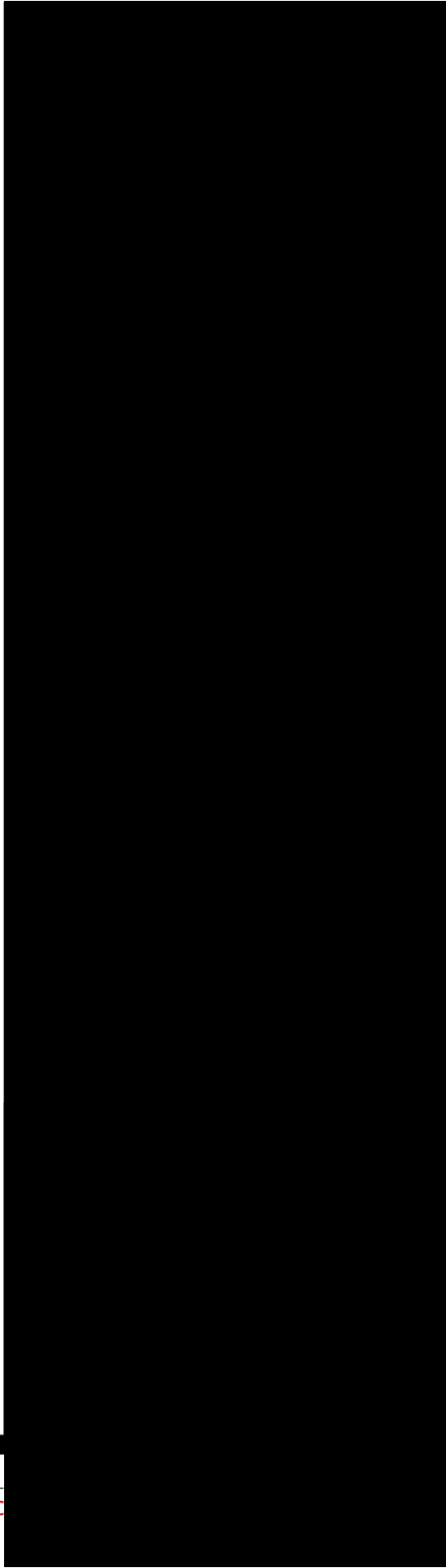














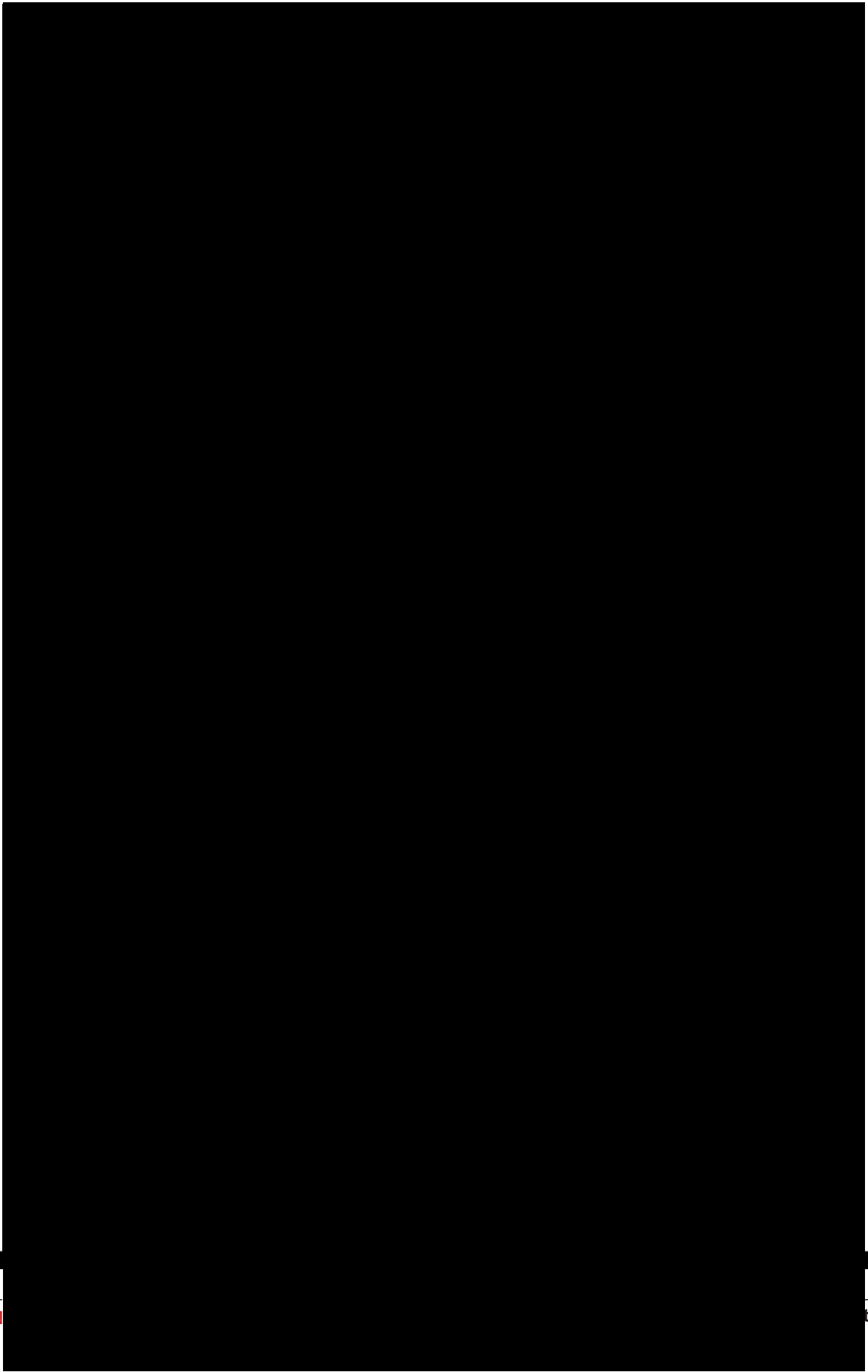




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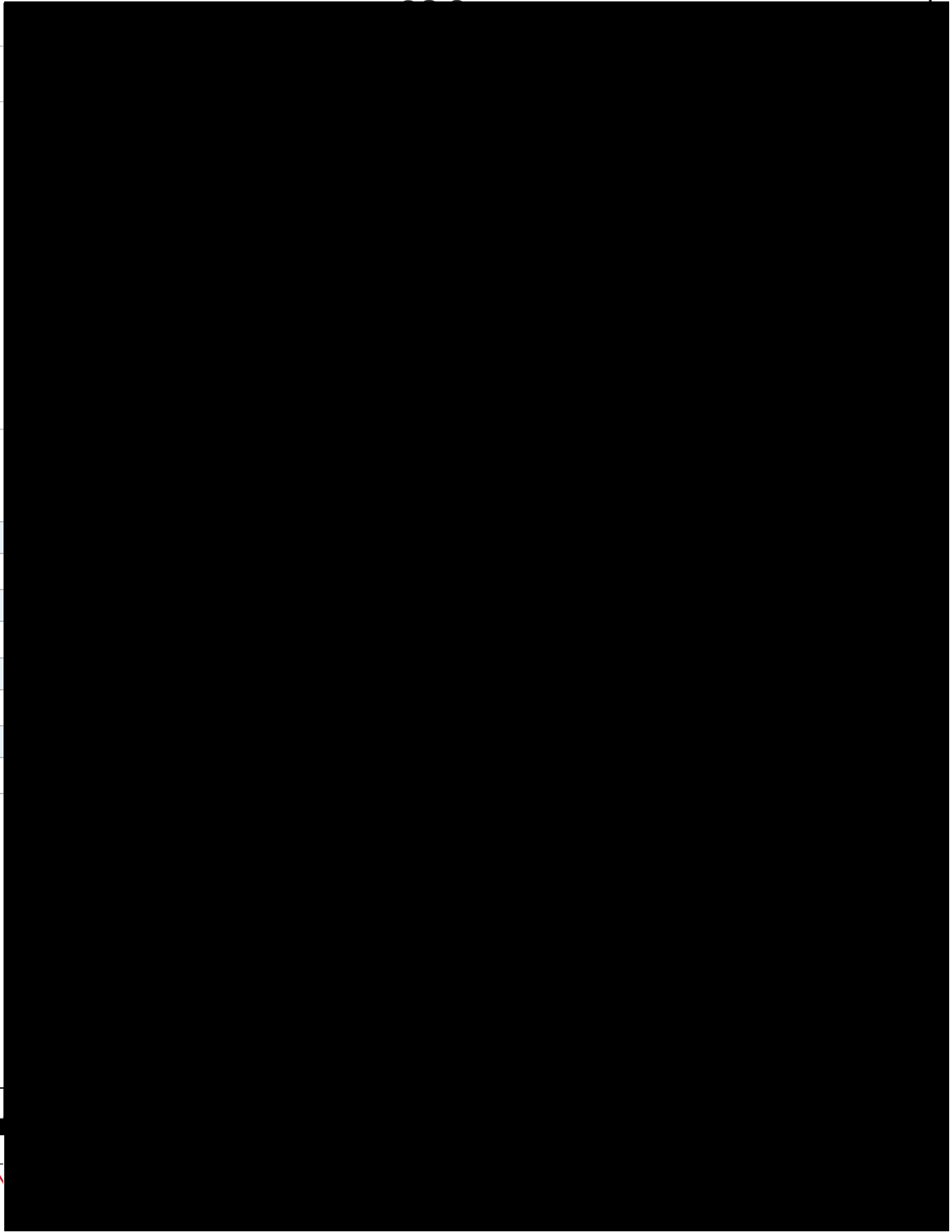
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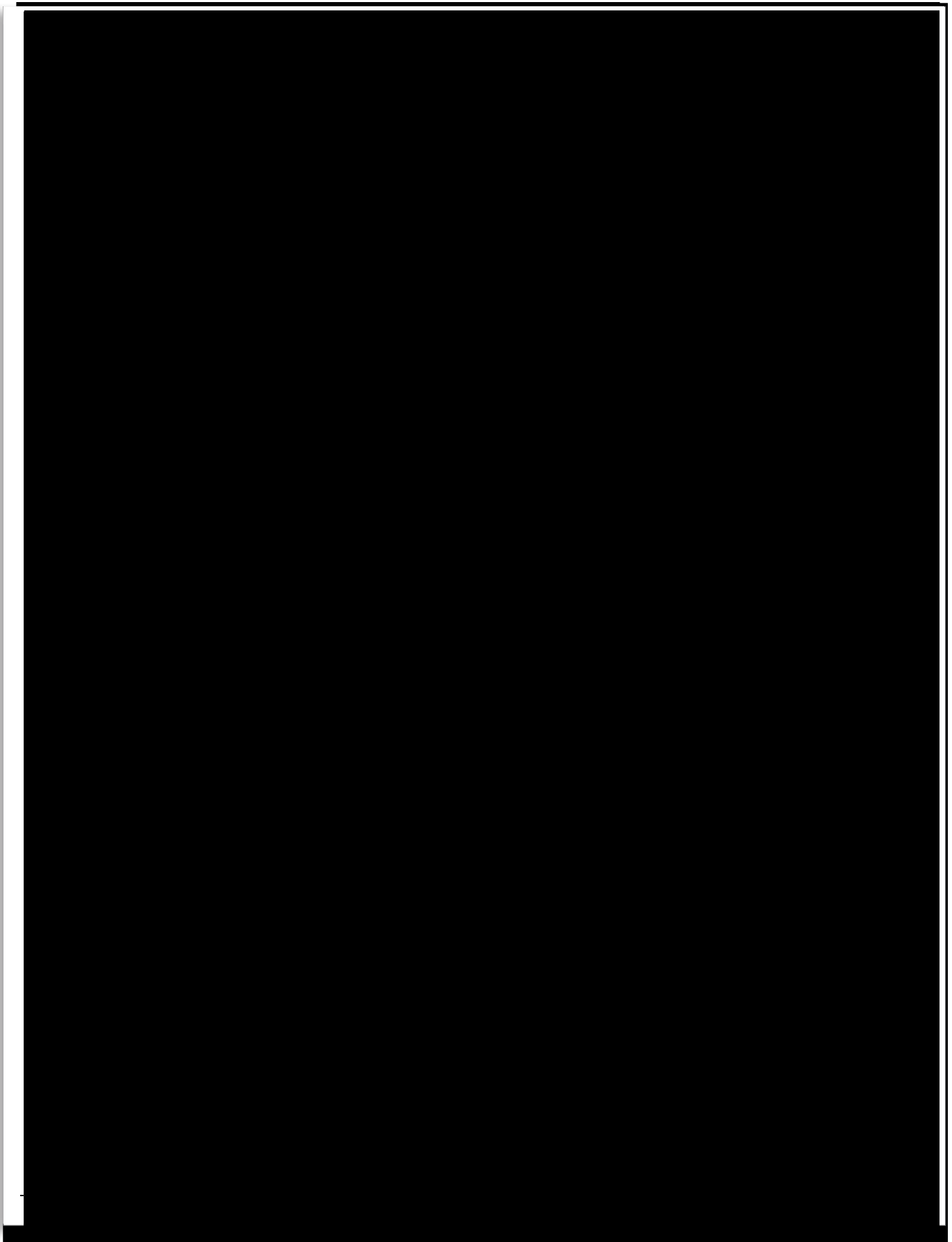


FICO® Score 3B Report

January 20, 2016 (View Until: February 24, 2016)









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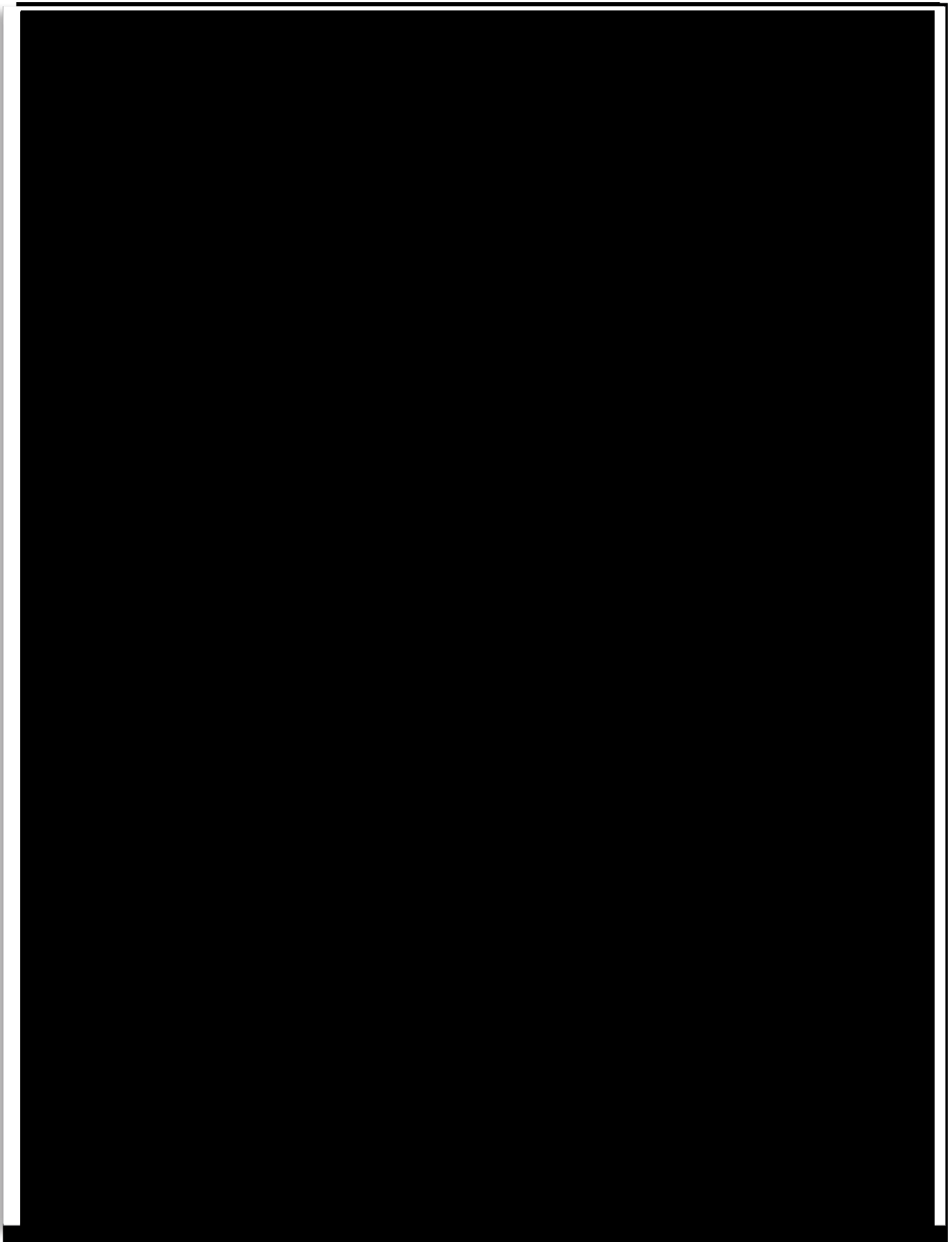
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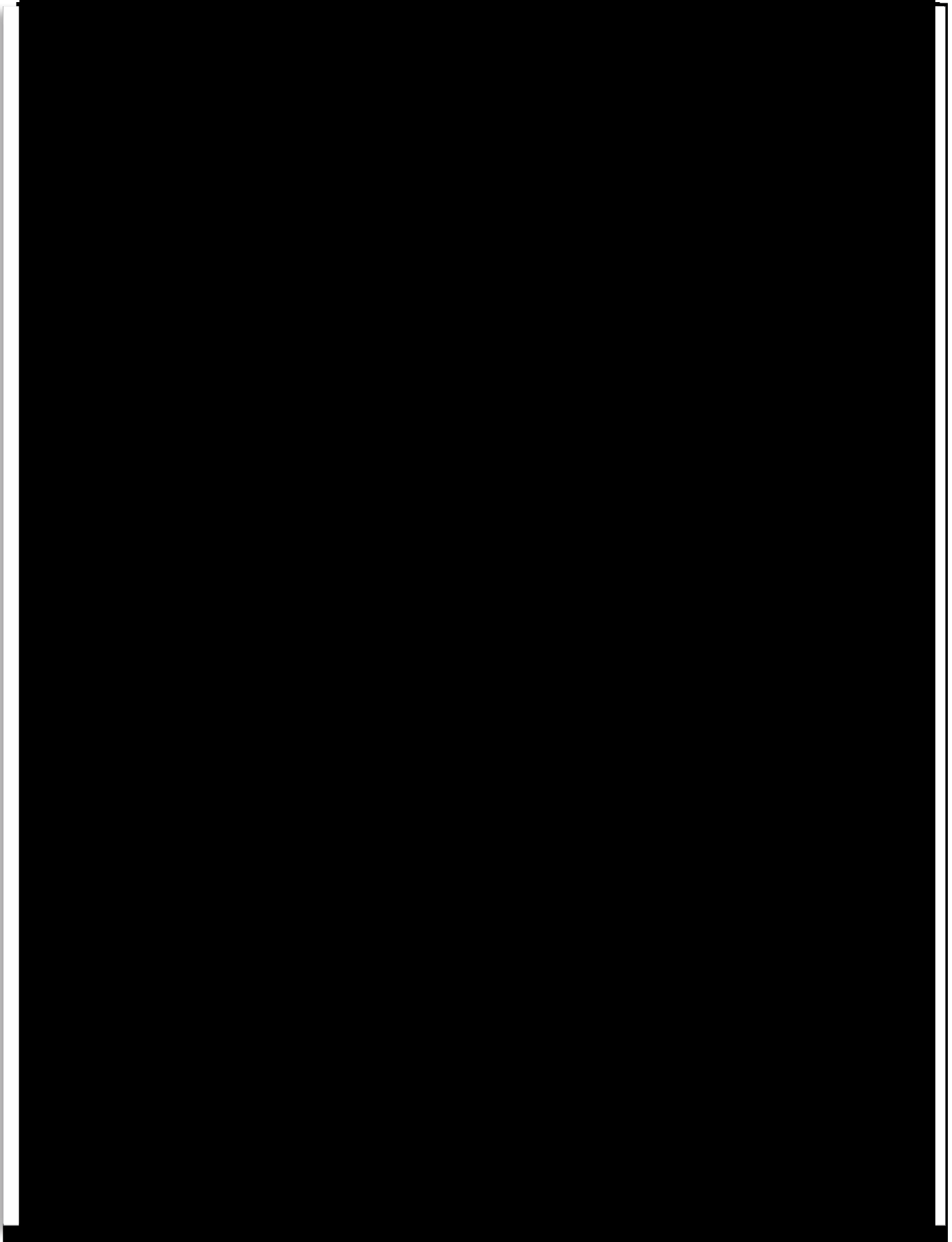
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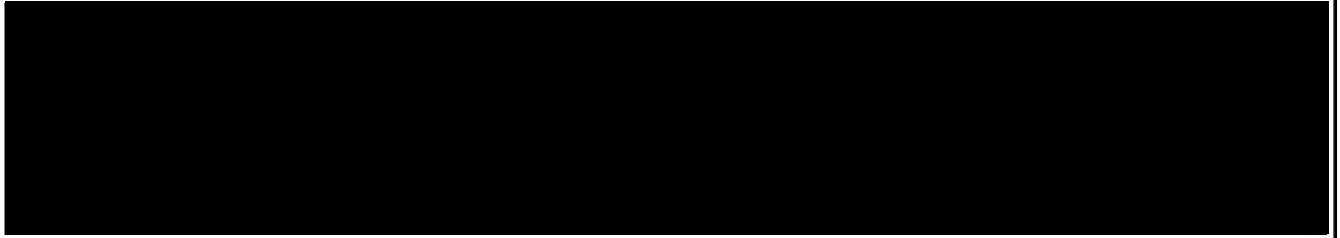
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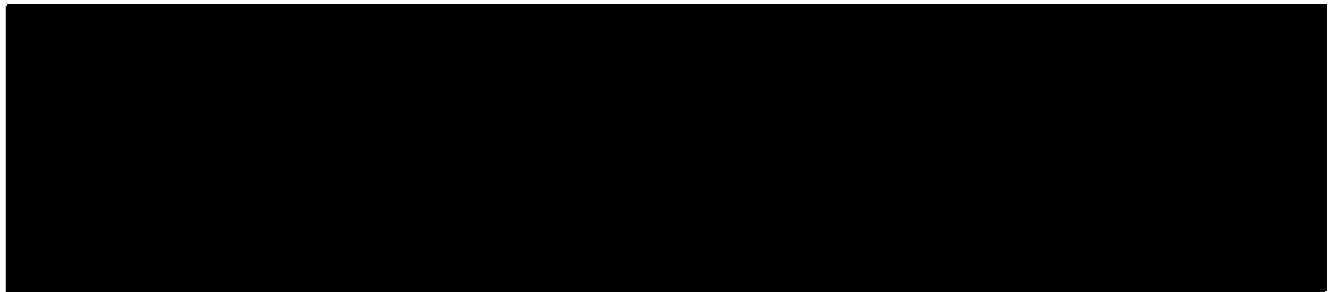








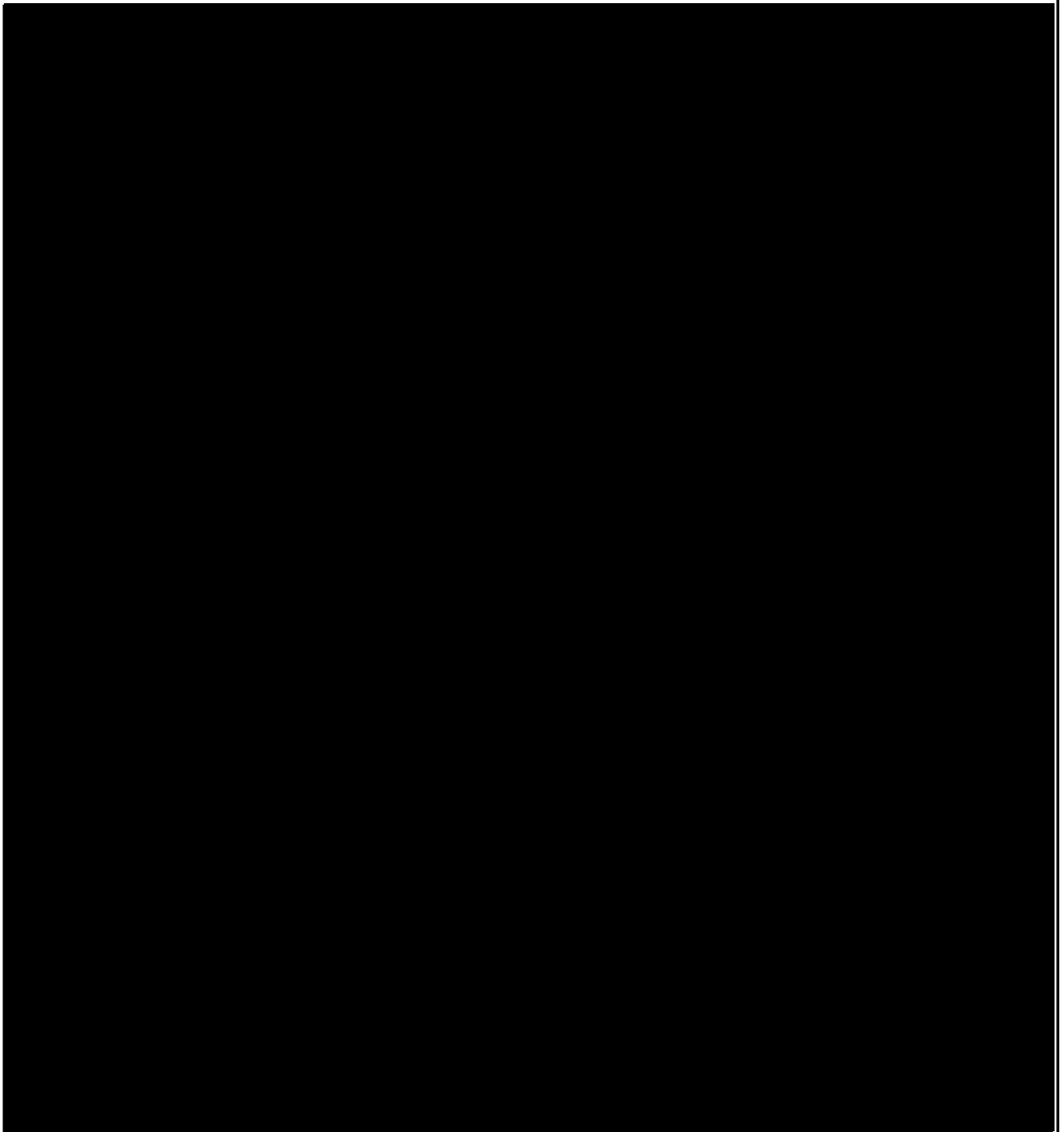








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